

# FREDERICK STEARNS & CO

Established 1835—31 years.

Windsor, Ont.,      Detroit, Mich.  
San Francisco,      New York City.

MANUFACTURING PHARMACISTS,  
Detroit, Mich., U.S.

We offer to the Trade full lines of the following standard Pharmaceutical Products of our own manufacture, as well as many specialties not easily classified under any of the general heads, but which are fully described in our Price Lists and Catalogues, any of which will be mailed postpaid on application.

**Fluid Extracts** (assayed).  
**Solid Extracts** (assayed), soft and powdered.  
**Pills and Granules**—Sugar, Gelatine and Pearl Coated. Tinted Granules.  
**Positive Medicaments**—Alkermetic (Dosemetric) Granules.  
**Elixirs**—Wines, Tinctures (assayed), Solutions, Ointments, Cerates.  
**Capsules**—Soft Elastic Filled, Hard Filled and Empty-Oleates.  
**Powdered Drugs**—(Assayed and Guaranteed).  
**Syrups**—Medicinal and Medicated.  
**Concentrations** (Resinoids), Oleoresins.  
**Concentrated Liquors**—For extemporaneous use.  
**Digestive Ferments**—Pepsin Pure, Scale, Saccharated, Lactinated; Pancreatin, Pure and Sacch.  
**Lozenges**—Hand-made and Compressed. Menthol Pencils and Inhalers.  
**Compressed Tablets and Pills**—Hypodermic Tablets.  
**Effervescent Granular Preparations**—Suppositories, Glyceroles.  
**Mazoline**—Plain, Perfumed, Medicated; its preparations and combinations.  
**Cascara Sagrada**—In form of Fluid and Solid Extracts, Cordial, Pills, Granules, Capsules, etc.  
**Plasters**—In Roll, Porous, Court and Surgeons'.  
**Soda-Water Stragolites**—Fruit Juices, Soluble Essences, Flavoring Extracts, etc.  
**Perfumes**—Handkerchief Extracts, Toilet Waters, Sachet Powders, etc.  
**National Formulary Preparations**—Elixirs, Wines and syrups.

## NON-SECRET MEDICINES

Were originated by us 14 years ago, and are simply ready-made prescriptions for household use, pharmaceutically prepared without secrecy or fraud. They entirely replace patent or quack medicines, with profit to the retailer and satisfaction to the consumer. They are sold in every country and colony on the face of the globe. Our ILLUSTRATED CATALOGUE No. 30 treats fully on plan, prices and terms. Free on application.

In the preparation and putting up of a private formula in pillular, powder, liquid or any other form, we can do it better, cheaper and more elegantly than the retail dealer can possibly himself. Send for quotations.

## SPECIALTIES.

**STEARNS' FINE PERFUMES**—Amorita, "4" Roses, May Blossom, Nady, Euxenia and other special odors. Finest goods made anywhere. Each 8 pints in elegant cherry show case, with rich silk curtain. Bottles have cut glass stoppers, labels etched on glass. The favorite perfumes of America. Novel, elegant advertising means supplied.

**"BROTIPYRINE"**—The great headache remedy, a positive cure. In effervescent granular form, containing Antipyrin, Caffeine and Bromides.

**AROMATIC TOOTH SOAP**—The best dentifrice made. In colored lithographed lugged-top boxes.

**"THE IDEAL INHALER"**—(Mentholized Air) For catarrh, cold in the head.

**"TONIC HYPOPHOSPHITES"**—Replaces trade-marked and proprietary syrups at half the price.

**CASCARA CONSTIPATION CURE**—The "Ideal" Liquid Laxative. Tasteless but efficient.

Correspondence Solicited.

## BUSINESS NOTICES.

We are in receipt of Catalogue No. 90, of Frederick Stearns & Co., which is far ahead of anything heretofore issued by this enterprising firm. Besides the usual enumeration of non-secret remedies, to which many new ones have been added, and for which this firm has become noted, it contains in part 11 a description of a number of toilet articles and perfumery, very tastily put up, and should be good sellers, also a pharmaceutical price list, "B," enumerating their excellent products in these lines. Write for their catalogue, mentioning the CANADIAN DRUGGIST,—Canadian Branch at Windsor, Ont.

In our September number we spoke of the expediency of druggists putting in a stock of optical goods. Elsewhere in this issue appears the advertisement of B. Lawrence & Co, Montreal, a firm of long standing, who not only do business from one end of the Dominion to the other, but also have a large trade in South America, West India Islands and United States, and who handle only first-class English goods. Write them.

H. A. Nelson & Sons, Toronto, advertise in this number a full line of druggists' sundries and holiday goods, in which lines their assortments are always very complete.

When you want anything in surgical instruments, elastic stockings, trusses or any surgical appliances write to F. Gross, 712 Craig Street, Montreal, who can supply you with any of them, and who will, on application, by mentioning this paper, send you a catalogue of his goods.

Not the least important part of the general druggists' trade, is the sale of package dyes and dye-stuffs. Amongst the many makes of these household conveniences, the Turkish dyes take a leading place. True to colour, in a large variety of shades, both for woollen and cloth, they command a ready sale. See advertisement in another column.

The old established house of Alfred Savage & Son, advertise their famous Albert Toilet Soaps in our columns. Their brands of Baby's Own, Geranium Leaves, Sharon Bouquet, and Musk Brown Windsor, are decidedly druggists' favorites.

## OPIUM.

The following circular from McKesson & Robbins, New York, confirms our reports of a further probable advance in this article.

We might state that the opium received in Canada is not subject to the adulterations mentioned in circular as the opium sold by our wholesale dealers is all purchased in bond, and therefore cannot be "manipulated" in the U. S.:

The non-receipt of orders against quotations, made by us for opium, and the fact that sales have been made at from 5c. to 10c. per lb. under our figures, led us to investigate the matter. Through a

third party, we obtained samples of this low-priced opium (against which we had been quoting U. S. P. quality), and after examining and testing same, found it had been manipulated, and reduced evidently after arrival in this country, to far below Custom House and U. S. P. requirements, and we therefore call the attention of the trade to the above, and consider it due to ourselves that the facts be known.

In making quotations for opium, we always guarantee U. S. P. quality.

Cable advices received to-day report the market in Turkey very strong, large sales having been made to the Dutch Government. Speculators there believe in much higher prices based on the short crop, and that European and American buyers must sooner or later draw upon the Turkish market for their supplies.

Very respectfully,  
McKesson & Robbins.

## MARKET REPORT.

Business during the past month has been very good, indeed, better than during fair month of any previous year.

Opium is higher in London and Smyrna holders will not sell except in a retail way. Probabilities are it will be higher.

Morphia, of course, sympathizes with it. Mace is firmer.

Gum shellac is advancing. Citric and Tartaric Acid are in good demand. The market is weak and no immediate advance expected.

Ambergris scarce and dear. Cocaine firm and tending upwards. Ergot has advanced and will likely go higher.

Iodides have resumed their old figures as we predicted.

Mercurials are all higher owing to the advance in quicksilver.

Quinine is improving in price, having advanced about five cents an ounce.

Balsam Copaiba is firmer.

Camphor still maintains its high price, and even higher prices are looked for.

Borax is scarce and firm at price quoted.

Oil Cassia is higher, Peppermint a trifle lower, and Lemon remains at last month's price.

## TO THE DRUG TRADE

We will be glad to give quotations for Compressing Special Formulæ of Lozenges, Triturates, Hypodermics, and Pills in quantities; and also for Sugar Coating and for Special Formulæ Elixirs, Syrups, Fluid Extracts, etc. Price Lists and other printed matter and samples will be sent by mail on application.

**DAVIS & LAWRENCE CO., Limited,**  
MONTREAL,

General Agents for the Dominion of  
Canada for

**WYETH'S SPECIALTIES.**