



TELL ALL YOUR CLERKS THIS TALKING POINT

IN these days of epidemics, you cannot too strongly emphasize the sanitary qualities of O-Cedar Products.

Dust is a germ-breeder. It is dangerous, when it is so light as to float in the atmosphere. When the dust is heavy, the germs are killed, and it is harmless.

Because it acts as a disinfectant and prevents the spread of disease, every household should use

O-Cedar Mop

Polish

The O-Cedar Mop gathers the dust and does not scatter it. O-Cedar Polish has positive disinfectant properties. So, every family where O-Cedar is used has added protection against disease. Every household that does not use O-Cedar is taking unnecessary chances. Because O-Cedar Mops and Polish are sanitary, they are being used by large hospitals all over the North American Continent. When it is so easy for each one of your customers to take the same precautions as the most famous hospitals, why should you not sell each one of them O-Cedar Products?

Order from your Jobber.

CHANNELL CHEMICAL COMPANY, LIMITED
369 SORAUREN AVE., TORONTO

PEANUTS

Write for
**BEST CHINESE SHELLED
OF ALL GRADES**

**JAPANESE "CHERRY"
BRAND UNSHELLED**

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