

A SPLENDID MARKET WITH VALUES SOUND

Wall St. Looks Like Market in Investment Securities Instead of Stocks—Steel Common's Status.

The character of the market is most unusual in the appearance which it shows of supreme confidence in prices. Except for great volume, it looks like a market, not in stocks, but in investment securities, the value of which has been definitely proven and established, and in which the buyers are ready to take what is offered at slight concessions, without hesitation. Reactions come only during the day, and based on the transactions of the day only. There is no trend, even temporarily, downward—the average trend is upward. Stocks are treated as though their present large earnings were assured for two or three years at least. Buyers appear determined to have them and also appear to have ample funds to pay for them in full immediately. Does this indicate that we are on a prosperous level from which a great overhauling ascent in prices is to be made under the upward pressure of a vast gold inflation?

Such an expansion would, in the end, meet with the usual results of inflation, pursuing its course and coming to earth at last in disaster. But the end is far off. The assurance that this is so—that the golden era will last for a long time, would keep the process going. In the meantime, conservative forces which have prevailed thus far are relied upon to control the situation and an orderly but substantial advance justified by the wonderful profits of this epoch may result.

A Wonderful Representative Security. There is one stock which is representative of the whole market and it might almost be said of this whole remarkable period in our commercial history. That stock is United States Steel common. The history of the rise of the country's foreign trade under the stimulus of war orders and of the subsequent concurrent domestic activity, is exemplified in Steel. It rose in its steadily rising volume of business and its mounting and enormous ratio of profits the story of what is going on in the country's general business.

The position of Steel common is so emphatically a supporting power to this market that it is worth while to look into the factors which make for its present and its future value. That value depends basically upon its earning power and the length of time which such power will continue—Bache's Review.

MONTREAL SALES.

(McDOUGALL & COWANS.)

Morning.

Montreal, Monday, Sept. 25th—

Steamships Pfd.—60 @ 35.

Steamships Pfd.—110 @ 39, 1 @ 39 1/2.

Brazilian—160 @ 57 1/2, 5 @ 58, 60 @ 57 1/2, 25 @ 57 1/2.

Can. Cement Com.—135 @ 66 1/2, 150 @ 66 1/2, 175 @ 66.

Steel Canada—230 @ 64, 575 @ 64 1/2, 1,000 @ 64 1/2, 75 @ 64 1/2, 200 @ 64 1/2, 275 @ 65, 180 @ 64 1/2.

Dom. Iron Com.—1,050 @ 59, 2,600 @ 58 1/2, 25 @ 58 1/2, 175 @ 59 1/2, 575 @ 59 1/2, 50 @ 59 1/2, 1,475 @ 60, 910 @ 60 1/2, 250 @ 60 1/2, 365 @ 60 1/2.

Shawinigan—75 @ 135.

Civic Power—875 @ 82, 580 @ 82 1/2, 50 @ 82 1/2.

Canada Car Com.—100 @ 46, 25 @ 45.

Toronto Ry.—10 @ 91, 30 @ 90.

Detroit Union—35 @ 115 1/2.

Riordon—185 @ 83, 200 @ 84, 15 @ 83 1/2.

Laurentide Pulp—100 @ 189 1/2, 150 @ 189 1/2, 50 @ 189 1/2, 50 @ 190.

Smelting—600 @ 40, 40 @ 40 1/2, 100 @ 39 1/2.

McDonalds—5 @ 12 1/2, 15 @ 13.

Scottia—240 @ 137, 360 @ 138, 75 @ 138 1/2, 35 @ 139 1/2, 175 @ 138 1/2, 210 @ 139, 70 @ 139 1/2, 100 @ 138 1/2, 100 @ 137 1/2.

Quebec Ry.—15 @ 24 1/2, 25 @ 24 1/2, 34 1/2.

Spanish River—15 @ 12 1/2.

Dom. Bridge—10 @ 214, 125 @ 213.

5 @ 212 1/2, 25 @ 212 1/2.

Can. Cottons—15 @ 50.

Cedar Bonds—1,000 @ 90.

Steel Canada Pfd.—25 @ 91 1/2, 50 @ 91 1/2.

General Electric—25 @ 117 1/2.

Afternoon.

Steamships Com.—50 @ 34 1/2.

Steamships Pfd.—40 @ 39.

Brazilian—85 @ 57 1/2.

Textile—25 @ 82.

Can. Cement Com.—250 @ 66.

Steel Canada—810 @ 65, 110 @ 65, 700 @ 65 1/2, 200 @ 65, 200 @ 65 1/2, 975 @ 66, 80 @ 65 1/2, 450 @ 65 1/2, 225 @ 65 1/2.

Quebec Ry.—15 @ 24 1/2, 25 @ 24 1/2, 34 1/2.

Spanish River—15 @ 12 1/2.

Dom. Bridge—10 @ 214, 125 @ 213.

5 @ 212 1/2, 25 @ 212 1/2.

Can. Cottons—15 @ 50.

Cedar Bonds—1,000 @ 90.

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SENSE OF PROPORTION A VALUABLE ASSET

Real Fortunes Made by those who can Withstand Intoxicating Influence of Bull Market which Seems Limitless.

New York, Sept. 25.—More money has been lost by traders in Wall Street who have endeavored to figure the point at which reactions may begin than is generally understood to be the case. On the other hand, history records authentically the fact that while the market affords in its upward movements ample opportunity for the profit seeker, it is rarely transferred from paper into real profits, and from real profits into banking assets, because those who have made money become so obsessed with the insidious influence which advancing prices exert to make them unable to sell their holdings, because they fear that in so doing they will fail to catch the top of the market.

When Steel was selling at 65, many holders felt that par was that price at which they could get out with all that they had a right to expect. At 95, their ideas of standards changed and 125 seemed the price to which it will be followed by a readjustment of ideas and the average trader will feel that if he sells his stock at that price there will be others who will get the profits which he should have made. The real fortunes in Wall Street are made by those who have a sense of proportion, and whose natures are strong enough to withstand the intoxicating influence of a market which in its upward movement seems to have no limit.

I believe that the stock market has not yet developed the breadth or become a matter of record history. At the same time, I have seen other bull movements and have seen a great many people wait to get the top price and as a result they have oversteered their position.

There is but one object in entering the market, and that is to make permanent profits. There are a great many paper profits existent. There are men who accumulate the big profits who are undoubtedly taking advantage of the present very high values and are turning their intangible assets into real cash and this real cash will go into the market when recessions that are inevitable in a bull movement offer advantages greater than those which exist at present. As I said at the outset of this letter, it is folly to assume in a market of this proportion anyone who is clever enough to predict just when a reaction will come. At the same time all movements of this kind have at a certain period developed reactions that have been very sharp and acute. These reactions have given the trader who has been content with reasonable profits an opportunity to enter the market and have an advantage of those who have held on expecting to get the extremes which the market may attain.

N. Y. QUOTATIONS.

(McDOUGALL & COWANS.)

Open. High. Low. Close.

Am Beet Sug. 95 95 93 1/2 93 1/2

Am Car Fy. 67 68 66 1/2 66 1/2

Am Loco 80 80 77 1/2 77 1/2

Am Sug. 111 111 110 110 1/2

Am Smelt. 114 116 113 114

Am Steel Fy. 59 59 1/2 59 59 1/2

Am Woolen 48 48 42 42

Am Zinc 42 42 42 42

Am Tele. 133 133 133 133 1/2

Anaconda 99 101 96 97 1/2

A. H. and L. Pfd 63 63 63 63

Am Can 65 65 64 64

Atchafalaya 105 106 105 105 1/2

Belt and Ohio 88 88 88 88

Bald Loco 88 88 85 85 1/2

Beth Steel 560 573 560 572

Brook Rap Tr 85 85 85 85

Butte and Sup 64 64 63 63

C. P. I. 54 54 54 54 1/2

Ches and Ohio 65 65 65 65 1/2

Chino 57 57 57 57 1/2

Cent Leath. 74 74 72 72 1/2

Can Pac 179 179 178 178 1/2

Cons Gas 137 137 137 137 1/2

Cruc Steel 93 93 90 90 1/2

Erie Com 29 29 28 28 1/2

Erie 1st Pfd 54 54 54 54 1/2

Gr Nor Pfd 118 118 118 118 1/2

Good Rub 72 72 72 72 1/2

Gen Elect 174 174 173 173 1/2

Gr Nor Ore 44 44 42 42 1/2

Indus Alcohol 129 131 127 127 1/2

Inspira Cop 65 65 65 65 1/2

Kenne Cop 56 57 54 54 1/2

Lehigh Val 81 81 80 80 1/2

Louis and N. 122 122 122 122 1/2

Mex Petrol 112 112 110 110 1/2

Miami Cop 39 41 39 39 1/2

NY NH and H 60 60 59 59 1/2

N. Y. Cent 108 108 108 108 1/2

Nor and West 131 131 130 130 1/2

Nor Pac 112 112 112 112 1/2

Nat Lead 73 73 71 71 1/2

Nevada Cons 23 23 23 23 1/2

Penn 57 57 56 56 1/2

Press Stl Car 60 61 60 60 1/2

Reading Com 111 111 111 111 1/2

Repub Steel 68 68 68 68 1/2

St Paul 96 96 96 96 1/2

Sou Pac 101 101 101 101 1/2

Sta East 24 24 24 24 1/2

Sinclair 121 121 120 120 1/2

Union Pac 148 148 147 147 1/2

U. S. Stl Com 118 120 114 115

U. S. Rub 59 59 58 58 1/2

Utah Cop 98 98 93 94

United Fruit 161 161 161 161 1/2

Westinghouse 64 64 63 63 1/2

West Union 101 101 100 100 1/2

Vir Car Chem 44 44 44 44 1/2

U. S. Steel Pfd 121 121 121 121 1/2

GAINS WIPED OUT IN THE CLOSING HOUR

Trading on Wall St. Heavily in Ten Years, but Selling Movement in Final Hour Caused Shrinkages.

New York, Sept. 25.—All records in point of activity for nearly a decade were surpassed on the stock exchange today, when 2,350,000 shares, exclusive of countless "odd lots," changed hands, to the accompaniment of numerous new high records. Many of these gains were achieved in the last hour, when a selling movement, as vast as it was unexpected, caused a shrinkage of almost six points.

United States Steel, in which dealings were again on an almost incredible scale, dropped from 120, its new maximum, achieved in the forenoon, to 114 1/2, closing at 115, a net loss of 2 points, after a gross gain of 3 points. Coppers, which rivaled steel in prominence and strength, with new records, for Anaconda, Utah, Inspiration and several lesser issues, also broke abruptly, though in some instances retaining a part of their advance.

Reading, also included in the list of important stocks that found a new high level at 115 1/2, yielded two-thirds of its rise in the closing price of 113. Other rails which had manifested strength, notably Union Pacific, St. Paul, New York Central and Coasters, fell away in the receding movement. Motor shares, like Maxwell and Stutz and Central Leather, all of which had broken into new high ground, capitulated to the weight of the selling.

There was no known or tangible development to account for the reversal, other than the growing impression that conservative financial interests had been increasingly apprehensive over the extravagant speculation of the past three weeks, and had sounded a note of caution. General news lost none of its recent favorable tenor, money rates showing even greater ease. Western freight movements were ahead of last year, and that section seems to have recovered from the effects of threatened labor troubles. Bonds were firm on an expansion of dealings. Total sales, par value, \$850,000.

MONTREAL MARKETS.

(McDOUGALL & COWANS.)

Ames Holden Com. 21 22

Ames Holden Pfd. 59

Brazilian L. H. and P. 57 1/2

Canada Car 45

Canada Cement 65 66

Canada Cement Pfd. 93 94

Can. Cotton 50

Chief Power 82 82 1/2

Crown Reserve 58 60

Detroit Union 115 115 1/2

Dom. Bridge 93 95

Dom. Iron Pfd. 58 59

Dom. Iron Com. 58 59

Dom. Tex. Com. 82 82 1/2

Laurentide Paper Co. 189 194

Lake of Woods 12 12 1/2

MacDonald Com. 135 136

N. Scotia Steel and C. 143 145

Ogilvie 65

Pennman's Limited 34 34 1/2

Quebec Railway 34 34 1/2

Shaw W. and P. Co. 134 135

Spanish River Com. 64 64 1/2

Steel Co. Can. Pfd. 91 91 1/2

Toronto Ralls 90 90 1/2

MONTREAL PRODUCE.

(McDOUGALL & COWANS.)

Montreal, Sept. 25.—Corn—American No. 2, yellow, 97 to 98.

Oats—Canadian Western, No. 2, 62 1/2; No. 3, 61 1/2; extra, No. 1 feed, 61 1/2; No. 3 local white, 55.

Barley—Man feed, 89 1/2.

Flour—Man spring wheat patents, firsts, 8.90; seconds, 8.40; strong bakers, 8.20; winter patents, choice, 8.00; straight rollers, 7.40 to 7.70; in bags, 3.50 to 3.65.

Rolled oats—Barrels, 6.05 to 6.40; 1.55.

bags, 90 lbs., 2.90 to 3.10.

Millfeed—Bran, 26; shorts, 26; middlings, 30; moultie, 32 to 34.

Hay—No. 2, per ton, car lots, 13.00.

Potatoes—Per bag, car lots, 1.20 to 1.55.

WILL PAY OFF SHORT TERM OBLIGATIONS

Dominion Steel to Call in \$3,400,000 of Five Year Six per cent. Notes Due Dec. 1, 1918.

Special to The Standard. Montreal, Sept. 25.—Mark Workman, president of the Dominion Steel Corporation, announces that his corporation is preparing to call in and pay off out of revenue the balance of its short term obligations, consisting of \$3,400,000 five year six per cent. notes. These notes do not fall due until December 1, 1918, so that their maturing will be anticipated by a full year. A year ago the corporation met at maturity a smaller issue, consisting of \$1,500,000 five year five per cent. debentures. Obligations to the banks have also been taken care of so that December will see the Steel Corporation free of floating indebtedness.

YESTERDAY ON THE MONTREAL MARKET

(McDOUGALL & COWANS.) Montreal, Sept. 25.—Trading today was the heaviest yet have had for a long time. It started at the opening with Dom. Steel. It was announced over night that they were retiring some of their notes that are not due for two years, showing the cash position that they are in today. Never in their history has this company been in this position. It opened at 58 1/2 and sold up to a high of 60 1/2. Steel of Canada had an advance of 2 points from 64 to 66.

Just before the close there was a reaction, but they both closed showing about a point gain from the opening prices. The reaction was caused by a sharp decline in U. S. Steel in the New York market, our N. Y. correspondents giving as a reason that considerable stop orders were caught. Smelters was another feature, but it did not cross 40, leaving a lot of stock at that price. Civic was in good demand at 82 1/2. Peter Lyle, which has been quiet for some time, was bid up on a few sales. Scotia made a new high at 139 1/2, but reacted during the late trading to 136 1/2.

NEWS SUMMARY.

(McDOUGALL & COWANS.) New York, Sept. 25.—Indications are that the number of men who will walk out on Wednesday in sympathy with striking car men will be considerably less than union leaders' revised estimate of 400,000.

First New York Herald poll indicates that labor is for Hughes. Business interests stand for Hughes. Carranza charges that American press is misrepresenting deliberations of joint conferences.

Postmaster General reports a gain of \$5,000,000 for month of August by postal saving bank.

President Loeoe of D. & H. reports railroad securities held abroad decreased \$1,288,801 from January 31st to July 31st, 1916, and of \$807,881,630 for year ended July 31st, 1916. Holdings now \$1,406,628,560.

Political crisis led by Pan-German party seeking to oust chancellor and renew submarine attacks expected to develop on reassembling of Reichstag.

Wilson to address National Grain Dealers Association at Baltimore tomorrow on issues peculiarly related to business. Wholesale price of commodities in the U. S. according to Bureau of Labor statistics showed highest index on record.

Twelve industrials 152.16, up 9.89.

Twenty active rails, 104.24, up 8.19. N.Y.P.B.

LONG LOOKED FOR REACTION AT LAST

Wall St. Market Broke Yesterday in Last Quarter of an hour, Prices Slumping Several Points.

(McDOUGALL & COWANS.) New York, Sept. 25.—A reaction which is invariably one of the features of a big bull market and which has been for a considerable time overdue developed today after a trading record for activity has not occurred since 1907. Up to 2 o'clock over two million shares had been traded in and in that time new high prices in many issues had been recorded. But in the last quarter of an hour the market began to break and uncovering the stop orders which were existent in almost every active issue, a decline developed that carried prices down several points from their high levels. Steel dropped below 115 from a high record in the morning of 120. Anaconda went off over five points. Reading declined over 3 points from its new high record made in the early afternoon and declines in the other active issues were in the same proportion. The reaction has not caused surprise. It was what many had expected last week would develop but the breadth and the interest in this market gained a momentum which continued unchecked until this afternoon. The reaction is only natural. Conditions have not changed. Technically it was an overbought market and all overbought markets must have their readjustment periods. General conditions continued unchanged. Washington reports record exports of \$510,000,000 from this

Russian Government Bonds

5 1/2% due 14 February, 1926. A return of at least 5 1/2% is assured with every prospect of a profit of 50% to 60% on principal and 9 1/2% on income. IT WILL PAY YOU TO INVESTIGATE. Send for full particulars. EASTERN SECURITIES COMPANY, LIMITED, Investment Bankers. Jas. MacMurray, General Manager. ST. JOHN, N. B. HALIFAX, N. S.

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INCORPORATED 1851. Assets, \$3,213,438.28 R. W. W. FRANK - BRANCH MANAGER ST. JOHN, N. B.

CHICAGO PRODUCE.

(McDOUGALL & COWANS.) Chicago, Sept. 25.—Wheat—No. 2, red, 1.55 1/2; No. 3 red, 1.56 3/4 to 1.57 3/4; No. 3 hard, 1.58 1/2 to 1.60 1/2; No. 3 hard, 1.58 1/2.

Corn—No. 2 yellow, 87 1/2 to 88; No. 4 yellow, 81 1/2 to 82 1/2; No. 4 white, 80 1/2 to 82.

Oats—No. 3 white, 47 to 48; standard, 47 1/2 to 48 1/2.

Rye—No. 2, 1.24 1/2 to 1.25 1/2.

Barley—75 to 1.17.

Timothy—3.50 to 5.00.

Clover—11.00 to 14.00.

Pork—28.22.

Lard—14.75.

Ribs—14.30 to 14.75.

Wheat.

	High.	Low.	Close.
May	157 1/2	156 1/4	156 3/4
Sept.	156 1/2	154	154
Dec.	157 1/2	155	155 1/4

Corn.

	High.	Low.	Close.
May	77 1/2	76 1/2	76 3/4
Sept.	89	87	87 1/2
Dec.	74 1/2	73 1/2	73 3/4

Oats.

	High.	Low.	Close.
May	52 1/2	51 1/2	51 3/4
Sept.	47	46	46 1/2
Dec.	49 1/2	48 1/2	48 3/4

Pork.

	High.	Low.	Close.
Oct.	26.95	26.87	26.89
Dec.	24.05	23.95	23.97

NEW YORK COTTON.

(McDOUGALL & COWANS.)

	High.	Low.	Close.
Jan.	16.34	16.15	16.13
Mar.	16.48	16.32	16.33
May	16.60	16.57	16.57
July	16.75	16.59	16.61
Oct.	16.03	15.83	15.85

country with imports less than \$200,000,000.

Sales—Stocks, 2,393,000. Bonds, \$4,824,000. E. & C. RANDOLPH.

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BASE

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League pennant racing a double-header  
Cubs won the first  
innings. Brooklyn  
paralytic safe up to  
Cheney went wild.  
second, 4 to 2. The

Chicago.....  
Brooklyn.....  
Batteries—Laved  
ghan and Wilson;  
and Meyers.

Chicago.....  
Brooklyn.....  
Batteries—Hendri  
Marquard and Mey  
Boston W  
Boston, Sept. 25  
games from Pittbu  
and 3 to 2. The se  
(First

Pittsburg.....  
Boston.....  
Boston—Grime  
per; Tyler and Br  
Boston.....  
Batteries—Mama  
ner; Reulbach and  
Giants Take 6