

REPORT 4
88/10/21

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 88
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 308-HARARE

007-POWER & ENERGY EQUIP. & SERV.
ZIMBABWE

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

HYDRO

CANADIAN UTILITIES HAVE CONTINUED CONTACT WITH ZIMBABWEAN ELECTRICAL UTILITY.

AWAITING PUBLISHING OF TENDERS FOR EXPANSION AND REHABILITATION PROJECTS

POST TO MAINTAIN CONTACT WITH ZIMBABWEAN UTILITY RE TENDER OPPORTUNITIES.

INCREASED CANADIAN SHARE OF MARKET

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 KARIBA SOUTH POWER STATION EXPANSION & POWER LINE REHABILITATION PROJECTS. FUNDED WORLD BANK POWER TWO PROJECT SHOULD BE IN PLACE SEPT 88. CONTINUED EFFORTS TO SECURE CDN INVOLVEMENT. ALSO NOTIFYING CDN COS OF TENDER OPPORTUNITIES.

4 CDN COS SUBMITTED PREQUAL DOCUMENTS FOR KARIBA SOUTH EXPANSION. SHORT LIST OF 11 FROM 32 SUBMISSIONS. LACK OF FINANCING & ADMINISTRATIVE PROBLEMS MAY RESULT IN SHORT LIST BEING MODIFIED. POST HAS SUBMITTED DETAILS OF 2 FURTHER TENDERS

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----

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