

Canadian Druggist

WILLIAM J. DYAS, Editor and Publisher.

FEBRUARY 15TH, 1895.

Publisher's Notices.

We desire to emphasize the following:
The CANADIAN DRUGGIST is published on the *fifteenth* of each month.

Communications or articles for insertion should reach this office by the *seventh*.

Changes of advertisements, or copy for new advertisements, should reach us by the *fifth* of the month to ensure proper position.

Any irregularity in receipt of this journal should be at once reported.

Advertisements under the headings of Business for Sale, Business Wanted, Situations Vacant, Situations Wanted, or Goods for Exchange, will receive *one insertion free*.

Communications are invited on all matters pertaining to the drug and chemical trades.

All communications must be accompanied by the name of the writer, not necessarily for publication.

A careful perusal of *all* the advertisements is requested, and, when ordering special lines mentioned there, state that you "saw it in the CANADIAN DRUGGIST."

Advertisements of Business for Sale and Wanted, Situations Wanted, etc., are on page 40 of this issue.

Remember,—the address of the CANADIAN DRUGGIST is now 20 Bay Street, Toronto, Canada.

Exchange of Ideas.

It seems somewhat surprising that out of the large number of druggists in business in this country, there are so few who realize the benefit that must ensue from a liberal exchange of ideas in reference to matters connected with the trade. From time to time we have asked our readers to send for publication anything tending to the advancement of Pharmacy, the solving of perplexing business questions, the unravelling of difficulties in the laboratory or at the dispensing counter, or the everyday happenings which, if minor importance to one, may be of still greater importance to others. Human nature is naturally selfish, especially if not allowed free intercourse with its neighbor, and nothing tends to make us as selfish as this keeping everything to oneself—our ex-

periences, our wants, and our acquired knowledge. Our desire to know more, to find out something which has not revealed itself to us, or not been revealed by others, should encourage us to come out of ourselves, to impart, as well as to ask for, information, to endeavor to guide others as well as to be guided by others, and thus to acquire many things which, in the ordinary routine of business or even in text-books, has not heretofore been presented. To take even a selfish view of the subject, just imagine what we would gain if one of us with an enquiring turn gives to his confrères the benefit of one fact coming under his notice which he believes to be of material help, when he may have the benefit of the experiences of hundreds which may be induced to follow his example in this respect. We are all too prone to lock up within ourselves that which might be of great help to others, and which to impart would leave us none the poorer. We would urge upon druggists the expediency of giving this subject serious consideration and making a commencement by sending us something which they themselves have found to be valuable, and of which others may have no knowledge. This investment of one thought will, in all probability, be the means of bringing in a harvest of other people's thoughts, some of which may be more profitable to us than years of study or experimental work. The columns of drug journals are always open, and only too glad to receive any such contributions, and in doing this the journalist endeavors to do his share towards a subject so evidently beneficial as an exchange of ideas.

The Result of Co-operation.

At the annual meeting of the directors and shareholders of this company, held in Hamilton recently, a most satisfactory showing of the year's work was presented. The retiring directors were re-elected unanimously, and a consulting board was selected from Toronto shareholders to assist their representative director in maturing plans to meet their needs.

The first issue of twenty thousand dollars worth of stock having been taken up over a year ago, another issue has been made at a premium, and already, we understand, a considerable amount of this has been taken.

This is purely a druggists' company, as only they can buy or hold stock; and as the venture is entirely a new method of

meeting a difficulty, its successful issue will doubtless be watched with considerable interest, and, not alone by those in whose interests it is, but by those against whose interests it is.

The trade difficulties with which Ontario druggists have had recently to contend seem only to have cemented them more closely together. The initiative work of this company affords a fair indication of what the future may be if co-operation in business lines exists.

Montreal Notes.

Business is dull in Montreal, and not only the pharmacists say so, but all retail business men as well. As a dry goods man said a few days ago, "There could not be a better time for a Federal election than now."

The students' incipient rebellion at the College of Pharmacy has subsided. If the number offering for the botany class next year will warrant it, the board will appoint a French lecturer. It must not, however, be forgotten that the college is self-supporting, and ways and means must be taken into consideration. Meanwhile, Professor Bemrose is giving as good a course of botany as can be obtained in Montreal, either French or English.

Commercial travellers are beginning to appear quite frequently in Montreal from Toronto houses, and they hold out temptations, and show up-to-date goods, especially in sundries. American travellers are more frequent now than formerly.

Messrs. Lyman, Sons & Co. now represent the Pasteur Institute of New York, and have brought in large quantities of "serum" made by Dr. Roux's formula, so there is no excuse for not giving the new remedy a trial wherever an epidemic of this terrible disease exists.

The prescription business becomes more difficult every day, and the pharmacist who scrupulously desires to obey the instructions of the physician has an anxious time of it. In Montreal the products of no less than six different pill and tablet manufacturers are constantly being prescribed, and woe betide the unlucky pharmacist who happens to supply an Upjohn's quinine pill for a Warner's, or *vice versa*, especially if the prescriber happens to be a physician who has absorbed all the enterprising drummer has told him. A little discretion should be left to the dispenser, as it is impossible for one house to keep a full line of pills by six or seven different makers.

The committee appointed to enquire into the charge that the questions at the last Quebec examinations had got into the hands of certain students has reported that, after a full and exhaustive enquiry, there is no ground whatever for the charge.