

Drug Crumbs.

Do not rest satisfied in the belief that you control the trade and that it is sure to remain with you without effort.

Personal generosity and family extravagance cannot be sustained by a drug business.

In all business affairs strive to gain and deserve a reputation for punctuality.

Buy within your means then you are sure to be able to pay in like proportion.

Be always as good as your word. Your reputation for memory and conscientiousness depend upon it.

A druggist's reputation during the conduct of his business is more valuable than his stock.

Few men are so constituted that impressive airs and haughty demeanor will draw them trade.

If you are willing to endorse for your friends be sure first that you can afford to lose the amount.

A serious and attentive demeanor whilst you are waiting on customers will insure you their respect.

Nine times out of ten it is safer to give credit to the poorly clad person than to the over-dressed swell.

Never decry your opposition. It is tangible evidence that you feel sore over his power to secure trade from you.

Be popular if you have the power to be so, but always remember that kindness and sociability affords the key note.

Keep your credit good by using it sparingly. It is like your bank account, the more you use it the weaker it becomes.

Always remain master of your own business. You are supposed to, and ought to, know more about it than anyone else.

Do not seek a reputation for generous liberality while you are in debt. Your creditors have the first call upon your saving powers.

Always remember that your best customer consults his own interests in dealing with you. Few persons are so generous as to prefer others before themselves.

Many men engage inferior help to do work which they have both time and ability to do better themselves. It is a sure way to duplicate loss.

Pay more attention to securing thirty-day discounts than to securing a good

rating from commercial agencies. There is more money in it.

Be systematic in all things. It is easier to keep track of one hundred things systematically than of ten unsystematically.

The straightforward business man who has his price, and sticks to it, is safer to deal with than the sharper who will meet you at one point and do you at another.

The bane of business life is the credit system. If you have to secure it yourself be sure to give it to others as little as possible. It is unsafe to risk at both ends.

If you are a thorough master of your business select the best location you can possibly secure. Your abilities will enable you to win there more surely than elsewhere.

A good stockkeeper keeps a want book to guide him in securing supplies. The same system of keeping note of things to be attended to in other respects will prove equally beneficial.

Study sound business principles and maintain them by yes or no. Yes, cautiously. No, decisively. Upon these two words wisely, used, the whole fabric of business success depends.

Money given to sustain church courts will pay better than money spent to maintain suits in law courts. The first is preferable, as the grantor has control of the expenditure.

Two young men start in business life—A has no means, but is possessed of energy, tact and diligence. B lacks these qualities, but has ten thousand dollars inherited capital. Which is likely to have the best business career?

Keep down expenses, hold on to profits, secure every possible discount, avoid speculation, stick to business and you will be safe.

Refilling Apollinaris Bottles.

On July 8th, William J. Verner, of Richmond street west, Toronto, was charged before the police magistrate with unlawfully selling and having in his possession for sale goods to which a false trade description, namely, Apollinaris, was applied. The actual offence of which he was accused was that of refilling Apollinaris bottles bearing genuine labels with the intent that same should be taken to contain genuine Apollinaris, which is bottled only at the spring near

Neuenahr, Rhenish Prussia. He was convicted.

It may not be generally known that such offenders, likewise those who use counterfeit labels or otherwise sell spurious Apollinaris, are liable under the criminal code to imprisonment for two years with hard labor and fine.

Wholesale Adulteration of Food and Drink.

The recent meeting of the Pure Food Congress developed some startling facts in regard to adulteration of common articles of food and drink. The object of the Congress is to promote national legislation to prevent these adulterants being used, and the Brosins Bill was endorsed. It is estimated that \$90,000,000 annually is paid by the citizens of the United States for sawdust, sand, soap grease, horse fat, and other nauseous substances doctored and flavored with certain acids. It was charged that one child in six dies from impure milk, and that impure water causes more deaths than alcoholic drinks. In papers read it was proved that all the daily articles of food were highly adulterated. "Wheat flour" was said to be made of damaged peas, ground rice and soapstone; powdered sugar of glucose, flour, clay, and sand. Cheese are made from skimmed milk, lard, oleomargarine, while oleomargarine itself is composed of refuse pork fat, candle grease, soap grease, and horse fat; grated horse radish is made from turnips, and olive oil is cottonseed oil; black pepper is mingled with mustard husks and brown dust, sawdust, red clay, cocoanut shells; allspice is mixed with cracker dust and cornmeal; flour and cayenne pepper make mustard. Tea is colored with indigo, and ground coffee is ground peas, beans, and roasted acorns. Whole "coffee beans" are made from potato starch, and here is cause for retaliation, because it is mostly imported from Germany. Pure cider vinegar is sulphuric acid; maple sugar and syrup is glucose gelatine; jellies are entirely artificial; cream of tartar contains 5 per cent. of oxalic acid, and arsenic and sulphate of copper are found in cheap candies.—*The Public Health Journal, N. Y.*

Almadina is the inspissated milk juice of a Euphorbia indigenous to West Africa. Nothing is known yet of its medicinal action.

Sedatin.—Synonym for antipyrin.