

# HERE AND THERE AMONG THE JOBBERS

Personal information for the guidance of buyers of stationery and fancy goods, especially procured by  
"The Monthly Visitor."

An Easter novelty secured for the Canadian market by the Copp, Clark Co., is a Japanese natural duck. It is not an imitation, but a real bird, preserved by the art of the taxidermist. It is especially made and exported for the Easter trade. The ducks are packed one dozen in a box, fastened to a display card, and are listed at \$1.50 per dozen.

Something new in bridge score pads has been secured by Warwick Bros. & Rutter. It is said to be more convenient and better suited to the needs of the game than anything yet devised. There is a space on each sheet for five different rubbers, with special ruling at the top of every leaf for totalling individual scores, making one leaf contain the total score of an evening's play. Instructions as to counting are printed in colors on the back of the pad.

For the convenience of travelers, Warwick Bros. & Rutter have prepared a new-idea oblong memo book, bound in Russia, in two sizes. When the book is filled, a new filler can be inserted in the cover. Each cover is accompanied with four refills and the whole is packed in a neat box. In the department there was noticed a leather memo

A novelty papeterie box shown this month by the Copp, Clark Co. has on the cover a reproduction of the famous picture of the skull, "All is Vanity." The box retails at 75 cents. At 50 cents there are some designs, including pictures by Gilbert, treated after the same fashion.

Dodd Brothers, Colborne St., Toronto, are now showing the entire line of the Whiting Paper Company. They will shortly start out on their first regular trip, covering Canada from coast to coast.

Warwick Bros. & Rutter, Toronto, have received a stock of the celebrated hand-made paper of Pietro Miliani, of Fabriano, Italy. This paper is naturally expensive, but its beauty of finish and its high quality, will commend it to connoisseurs. It has the genuine deckle edge on every fold of the notepaper and envelopes.

A muslin sign in colors is being manufactured by The Copp, Clark Co., Limited, which will form an attractive part of a show window dressed in Easter garb. The sign is three by five feet in size, and the illustration reproduced on this page shows the details of its design. They are selling at \$1 net, each.

## MUSLIN EASTER SIGN IN COLORS.



ACTUAL SIZE THREE BY FIVE FEET

with flap, having a pocket and pencil holder. It also was bound in Russia and comes in two sizes.

Warwick Bros. & Rutter, Toronto, can now supply dark red sea island twine in boxes containing solid colors. Heretofore this kind of twine could only be supplied in boxes assorted with lighter shades.

Two new staple boxes of stationery to retail at 25 cents are Venetian linen and Belgian linen, shown by Warwick Bros. & Rutter, Toronto. The boxes are hand some in appearance, having on the cover reproductions of water color paintings of scenes in Venice and Brussels. The stock is recent size linen face, and the envelopes have printed flaps.

Handy boxes containing 25 each invitation and address cards and envelopes to match are shown by Warwick Bros. & Rutter. Cards are linen finish.

Among boxes of stationery at a low price for spring trade are Dolly Varden, Garland and Poppaea at 15 cents retail. The paper comes either ruled or plain. Boxes are prettily decorated and standard size. La Belle Helene and Oriental are 10 cent boxes.

## ABOUT SEALING WAX.

Colored sealing wax is likely to be the fashion during the coming season, and large quantities are being bought by London stationers. The revival in the use of sealing wax for ordinary correspondence is believed to be largely due to the increased demand for gold signet rings, which has been noted by dealers in antiques all over the country. Another feature of the coming fashion promises to be a complete phraseology of sealing wax, according to the color employed. There are as follows:

White .....	Invitations to weddings
Chocolate .....	Invitations to dinners
Violet .....	Expressions of sympathy
Green .....	Hopeful lovers
Ruby .....	Engaged lovers
Red .....	Business
Pink .....	Youthfulness
Brown .....	Refusals of offers of marriage
Blue .....	Constancy
Grey .....	Firm friendship
Yellow .....	Jealousy
Black .....	Mourning

Sealing wax is extensively used in Birmingham in connection with an article which would appear to need little wax—the penny-in-the-slot gas-meter, the manufacture of which is to a large extent a local industry. These machines, before being sold, have to be tested by the local magistrates, who then place over the screw a large red seal, which must be removed before the mechanism can be altered. This seal, which bears the date of issue surmounted by a crown, is a guarantee of the capacity of the meter and its accurate working. The manufacturers state that lately there has been a sudden and large demand for penny-in-the-slot meters from China and Japan.—Ex.