

These quantities had been advised on general principles by an excellent authority in the States, and had been found to give good results.

At the conclusion of Mr. Shutt's address the meeting adjourned till 10:30 a.m., January 10th.

VANCOUVER, January 10th, 1900.

Meeting re-assembled at 10:30 a.m. Tom Wilson, President, in the chair.

Mr. Wilson said he had little to say beyond what had already appeared in the report of the Executive Committee. He might say, however, that he did not have the same experience as Mr. Hutcherson, that the women of Manitoba and the North-west would put up so much fruit and no more. The whole cry had been, "More fruit." Although the packing of British Columbia fruit had been bad, that of Ontario was worse. Last season only five carloads of Washington fruit had been shipped to Winnipeg, whereas the year before thirty-two carloads had been sent. Our great trouble seemed to be the time necessary to collect a carload of fruit from Chilliwack or elsewhere. He also stated that the large establishments were interested in California.

Mr. Marker, Dairy Expert in the North-West, was introduced by the President.

Mr. Marker said that we were in the same position, with regard to the markets of the North-West, as the North-West was with regard to the markets of British Columbia, in the matter of surplus butter, beef and grain. We should remember that the people of the North-West believe in having everything of the best, therefore the fruit should be of A-1 quality and well packed. Whoever sends a superior article of fruit to the North-West will gain the market. Having been asked to say something on the subject of Cold Storage, he said he thought that if much fruit was to be handled arrangements should be made for cold storage at central points—say Calgary. He congratulated the different committeemen on the vim and interest taken in their several reports and work. Co-operation was the thing most needed.

Mr. Hayward said that Mr. Marker's remarks emphasized the importance of continuing the work as begun last year. He understood that the people of Ontario are regretting that they had not initiated a similar work.

Mr. Sharpe said that the difficulty of overcoming the objections taken by firms in the cities of the North-West, to the way in which fruit was sold to everybody, irrespective of whether they were in the trade or not, was that we can sell fruit direct to the consumer mutually satisfactory. The large houses charge double and treble what they should as commissions and profit.

Moved by Mr. Hayward, seconded by Mr. Kipp:

That all the present members be Directors.—Carried.

It was found that there were fifteen Directors.

Meeting adjourned.

Meeting of Directors convened; Mr. Anderson being voted to the chair.

The following officers were unanimously elected:—

President	Mr. Tom Wilson (re-elected)
1st Vice-President	Mr. H. Kipp.
2nd Vice-President	Mr. W. J. Brandrith.
Secretary-Treasurer	Mr. W. H. Hayward.

The President made a few remarks on his election for another year, thanking those present, and suggested that members one and all try and induce new members to join. He suggested that a percentage be given to canvassers.

Mr. Anderson thought that sufficient had not been paid to the Secretary.

Mr. Kipp thanked the members and said he would do his best to foster the Association.

Mr. Palmer thought it much better to have one Secretary, instead of two, as in reality they had last year.

Mr. Anderson again brought up the subject of the Secretary's salary, and suggested that a bonus be given to Mr. Pearson.

Mr. Pearson understood that while speaking certainly carried a heart Moved That the Mr. Hayward and he would The motion A discussion asked to make in Tacoma. Mr. Hu to attempt to The Secretary to find out the It was a report.—Carried The report Moved That the Moved as outlined in It was Carried on It was That two Association, Mr. Brandrith That Mr. for his kindness Mover That the Meeting

Pursuant Association President; V and T. A. Sh Under the held.

The member asked to be Brandrith with

Mr. Brandrith had voted in his canvass

It was a shape before