

## EIGHTEENTH ANNUAL CONVENTION

OF THE

## DAIRYMEN'S ASSOCIATION OF EASTERN ONTARIO.

The eighteenth annual meeting of the Association was held in Ganancque on Wednesday, Thursday, and Friday, January 2nd, 3rd, and 4th, 1895. The sessions were held in Turner's Opera House, and, with the exception of the opening meeting, all the gatherings were large. The local interest was great, and the hospitality of the citizens of Ganancque proved to be hearty and generous.

### THE PRESIDENT'S ADDRESS.

Mr. T. B. CARLAW, of Warkworth, President of the Association, upon taking the chair, and calling the meeting to order, proceeded to deliver the following address :

It gives me great pleasure, ladies and gentlemen, to meet the dairymen of Eastern Ontario again, especially in this historic section, where you have always been active and energetic in promoting advanced dairying. Another successful season has just closed, and I am glad to say that our year's operations have been very satisfactory. We are convened here to-day to take counsel together, and see what can be done to make further advancement. We know that finer goods will be demanded each year, and that only the best will bring top money. We have occupied the highest position in the art of making fancy goods in the past, and we are determined to be leaders in the future ; and as competition is becoming keener each year we must diffuse the best dairy knowledge more fully among all our farmers and cheese makers, so that they will work more intelligently in the future, and give greater attention to every detail of their business. Let us urge all our cheese-makers to attend one of our dairy schools, which have been instituted for the purpose of giving practical education, by competent people, free. They can fully equip themselves for their profession, so that they can do better service, make a higher and more uniform class of goods, and they will at once become enthusiastic in their calling, and begin to educate their patrons to make more milk from the same number of cows, and for less money, and at the same time have it delivered at the factory in better condition. I believe this is very essential.

The Eastern Ontario Dairymen's Association may justly feel proud of the great work which it has accomplished. A few short years ago the cheese industry was only in its infancy. It was looked upon as a delicate child, and its early death was predicted. The child still lives, however, and it has grown to such immense proportions that to-day we find the cheese industry one of the greatest wealth-producing factors in the Dominion. Last year (1893) Canada sent to England no less than \$13,400,000 worth of cheese, and it is expected that 1894 will have sent the large amount of \$14,200,000 worth. The British market is an important market to us. The United Kingdom consumes annually 237,000 tons of cheese, or about 650 tons every day. Of this amount nearly one-half must be imported. It is certainly very gratifying to know that our cheese rank so exceedingly high in the British markets. We are told that when an Englishman sees a Canadian cheese he knows it to be a good article. Our success in foreign markets is largely due to our very efficient staff of instructors and inspectors. In 1877 we commenced with only one instructor, and this last year we had to employ six, and even then