

Mr. Milton H. Gardiner,

American Ice Machine Co., Raleigh, N. C.

Dear Sir* :

We are to-day in-receipt of-your favor of April 27, in-reference to-the items in our charge for setting up new stack, moving the stack now in use to its new location across the railroad*, and moving the iron column to its new position. In-reply, we beg leave to-say we-have carefully gone over the sixth* clause in our proposition of March 15 with a-view to-determine in-detail the precise cost of these items. The charge now appears to-have-been more* than it-should-have-been. By doing the work ourselves* and shipping by boat instead of railway* it-will cost us only \$480 instead of \$510, the price which-was first placed upon it. The difference, as-you-will remark, is really very* small, and we-wish it-were larger, but such as it-is, we-will give-*you the full advantage* of-it, and will do work of the highest quality at this price, making a-total for-the whole job of \$1050. We can make no allowance for the boiler, as it-is now commercially valueless.

We believe this proposal will-be satisfactory* to-you, and unless* we hear from-you by telegraph on Thursday in relation to it, we-shall go ahead with-the work as previously determined upon.

Yours truly,

Hon. Walter F. McDougall,

San Francisco, Cal.

Dear Sir*:

I-have-your favor of-the 14th in-respect to-the schedule of business for the North American Insurance Company. In-response, I assure-you I-will-do my best to-secure the renewal of every* risk in-the list, and I hope I-may-be successful. I notice you-give-*me a-list for November* and December* only. I-think it-would-be well for-you to-furnish me with a-list from-the first

