

— Fresh; Lobster — Live, graded by size; Blue Mussels — Cultivated; Silver Hake — Frozen; Shrimp — Fresh, frozen Type of Business: Importer

CAPE JOHN SEAFOODS LTD.

R.R. #4 River John Pitcou Co., NS BOK 1NO

Contact: Weis A. Stachowiak, President Telephone: 902-351-2787(Plant) or 902-423-9399(Office)

Fax: 902-351-2941

Sales Offices/Agents: Direct sales overseas

Products: All Specialty Custom Production
Frozen Lobster Specialty Packs: Vacuum Packed
— Live, frozen, cooked/blanched, twin pack,
half-lobster sections, half-lobster section claw meat
inserted, Premium lobster meat, raw tails,
easy-peel green tails; Snow Crab — whole crab
individually packed, cooked, blanched or raw
and CO₂ frozen; Rock Crab — whole, raw,
frozen or cooked meat; Herring — Frozen, roe,
whole herring, head-off or fillets

Annual Sales Range: 2.3M

Percentage of Sales Exported: 97%

Number of Employees: 70

Type of Business: Processor, Exporter

Production Period: May - December

Brands: Original Canadian

Countries of Interest: Japan, Poland, Sweden, Norway

CAPE NEGRO FISH & LOBSTER LIMITED

P.O. Box 9 Clyde River, NS BOW 1R0

Contact: Mary J. Arey Telephone: 902-768-2264

Fax: 902-768-2581

Products: Groundfish — Fresh, salted/dried; Mackerel — Smoked, pickled, salted; Dogfish — Fresh, fins; Blue Shark — fresh; Porbeagle/Mako — Fresh; Swordfish — Fresh;

Lobster — Live, graded by size Type of Business: Importer

Countries of Interest: Norway, Iceland, Portugal, United States, Europe

CAPSTICK FISHERIES LTD.

5 MacKay Street Sydney Mines, NS B1V 1B5

Contact: *Shawna McIntyre* Telephone: *902-544-0322*

Fax: 902-736-2590

Products: Groundfish — Fresh dressed (Cod, Pollock, Flounders, Redfish), Cod & Flounder fillets, Cod salted, dried & smoked; Halibut — Fresh, frozen & steaks; Mackerel — Fresh, frozen (whole & fillets), smoked, salted; Rock Crab — Live; Lobster — Live, graded by size, fresh; Sea Scallops — Live; Eels — Live, frozen live

CASEY FISHERIES LIMITED

P.O. Box 86 Digby, NS BOV 1A0

Contact: Duncan Casey, Plant Manager

Telephone: 902-245-5801

Fax: 902-245-5552

Products: Groundfish — Fresh; Herring & Mackerel — Fresh; Blue Shark — Fresh; Porbeagle/Mako — Fresh; Atlantic Salmon & Steelhead (Rainbow Trout) — Fresh; Fish Silage, Dulse, Scallops — Live, fresh meat; Lobster — Live, graded by size; Soft-Shelled Clams, Rock Crab — Live, meat; Northern Shrimp — Fresh

Annual Sales Range: 2.5 – 10M Percentage of Sales Exported: 90% Number of Employees: 100 (Seasonal)

Type of Business: Processor, Exporter, Wholesaler

wnoiesaier

Production Period: Year round Brands: Casey's, Brigitine

Countries of Interest: United States

CEILIDH FISHERMEN'S CO-OP LTD.

P.O. Box 99 Port Hood Inverness County, NS BOE 2WO

Contact: Bernie MacDonald, Manager

Telephone: 902-787-2666 Fax: 902-787-2388

Products: Lobster — Live, graded by size; Groundfish — Fresh, salted; Herring & Mackerel — Fresh, pickled, salted; Dogfish — Fresh; Blue Shark — Fresh; PorbeaglelMako — Fresh; Sea Urchin — In-shell; Scallops — Live, fresh meat; Clams — Soft shell (in shell); Rock, Queen (Snow) Crab — Live; Tuna — Fresh Annual Sales Range: 2.5 – 10M
Percentage of Sales Exported: 15%
Number of Employees: 40
Type of Business: Processor
Production Period: April – November
Countries of Interest: Japan, United States

CHARLES & ROBERT BLADES LTD.

P.O. Box 59 Clark's Harbour, NS BOW 1P0

Contact: Donald Blades, Manager

Gary Blades, President Telephone: *902-745-2323* Fax: *902-745-1754*

Products: Lobster — Live, graded by size;

Groundfish — Fresh, salted
Annual Sales Range: 2.5 – 10M
Percentage of Sales Exported: 70%

Number of Employees: 10
Type of Business: Processor, Wholesale Exporter,

Importer

Production Period: Year round

Brands: Blades

Countries of Interest: Europe, United States, Pacific Rim, Canada

CHASE'S LOBSTER POUND LTD.

P.O. Box 11
Port Howe Cumberland, NS
BOK 1KO

Contact: Earl Chase, Owner/Manager

Telephone: 902-243-2408 Fax: 902-243-3334

Products: Lobster — Live, graded by size; Rock Crab — Live

Annual Sales Range: 0.5 – 2.5M Percentage of Sales Exported: 80%

Number of Employees: 12

Type of Business: Processor, Exporter,

Wholesaler/Distributor

Production Period: May - December

CHEBOGUE FISHERIES LTD.

1 Kirk Street, Suite 109 Yarmouth, NS B5A 1S6

Contact: Alfred C. Leblanc, Vice President

Telephone: 902-742-9157 Fax: 902-742-7708