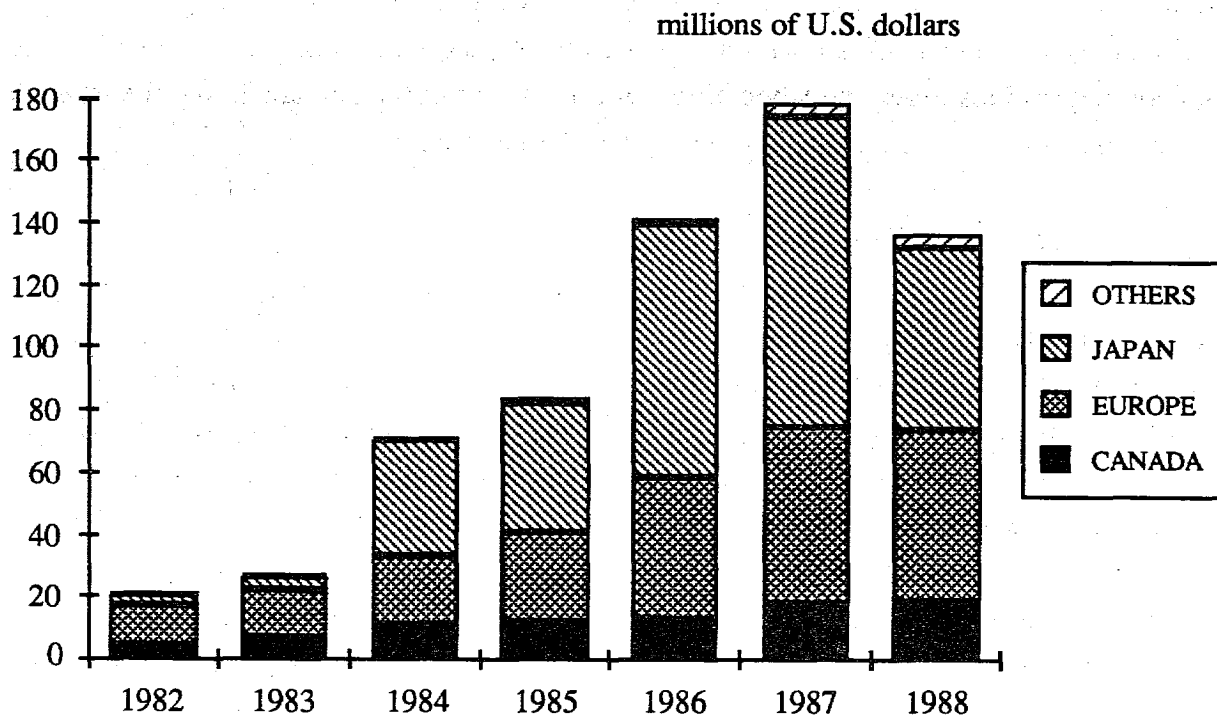


CHART 1
VARNISHES, LACQUERS, DISTEMPERS, WATER PIGMENTS,
STAMPING FOILS, AND DYES

SCHEDULE A 5334000



Source: *U.S. General Imports and Imports for Consumption*, U.S. Department of Commerce.

Total U.S. imports of these products increased dramatically from \$21.5 million (U.S.) in 1982 to \$178.1 million (U.S.) in 1987. However, in 1988, total U.S. imports fell significantly from the 1987 level to \$135.9 million (U.S.). Over the 1982-1987 period, the market share of Europe fell from 60% of U.S. imports to 31% in 1987. Over the same period, the market share of Japan increased from 14.7% of U.S. imports in 1982 to 55.6% in 1987. Canada's market share of U.S. imports fell from 20.1% in 1982 to 10.21% in 1987. In 1988, Canada was able to regain some market share, increasing it to 14.1% or \$19.1 million (U.S.) while Japan's share decreased significantly to 42.8%.