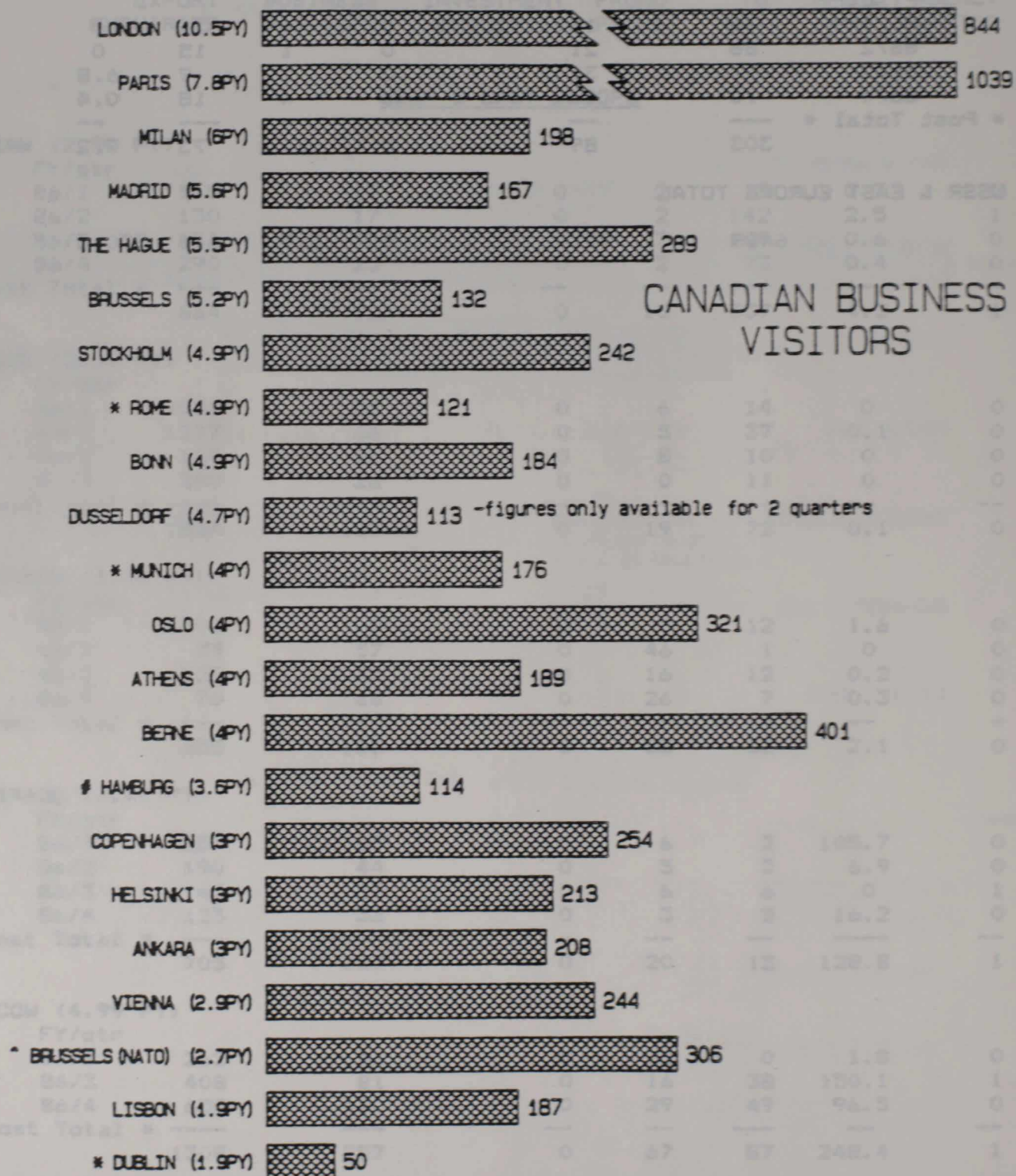


SELECTED WORKLOAD INDICATORS & RESULTS

FY APRIL 1986 - MARCH 1987
WESTERN EUROPEAN POSTS

(PY refers to Trade
Program PYS)



CANADIAN BUSINESS
VISITORS

* 3 of 4 reports received

* commenced reports 9/86

post closed 1/87

TECHREP