

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 87  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :341-CAIRO

007-POWER & ENERGY EQUIP. & SERV.  
ARAB REPUBLIC OF EGYPT

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

ALL SUB-SECTORS

DEPENDING ON EGYPT'S ECONOMIC SITUATION, PUT IN PLACE  
EDC/CIDA GENERAL DEVELOPMENT LINE OF CREDIT .

GDLOC SIGNATURE COULD ENSURE ONE CDN CONTRACT  
WORTH \$23M

CONTINUE EFFORTS TO OBTAIN AND ANALYZE INFO ON NEW 5 YEAR PLAN  
AND NEW FUNDING ALLOCATIONS UNDER IBRD/ADB.

OFFERS ADVANCE NOTICE OF OPPORTUNITIES TO CDN  
COMPANIES & ALLOWS NEEDED TIME FOR EFFECTIVE  
BIDDING.

CONTINUE SYSTEM OF REGULAR FOLLOW-UP WITH OFFICIALS TO ENSURE  
SMOOTH CONTRACT/TENDER PROGRESS FOR ACTIVE CDN COMPANIES AND/OR  
TO FIND NEW OPPORTUNITIES.

ENSURES COMPETITOR INTERFERENCE IS CHECKED  
THEREBY PROTECTING STATUS OF CDN BIDS.

INCLUSION OF ENERGY TRANSMISSION/GENERATION PROFILE IN PROMOTIO-  
NAL/INFORMATIONAL BROCHURES LIKE ECBC NEWSLETTER DOING BUSINESS  
IN EGYPT, ETC.

INFORMS CDN COMPANIES/GOVERNMENT DEPARTMENTS  
- ENCOURAGES INVESTIGATION OF THIS MARKET AND  
OFFERS VALUABLE "HOW TO " INFORMATION.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 TO CONTINUE EFFORTS TO OBTAIN AND ANALYSE INFO  
ON NEW 5-YEAR-PLAN FOR EGYPT AND TO DETERMINE  
IBRD/ADB FUNDING INTENTIONS.

COMPLETED REPORT ON ELECTRICAL GENERATION AND  
TRANSMISSION SECTOR WHICH INFORMED CANADIAN CO. /  
GOVT. SYNOPSIS ON SECTOR PUBLISHED IN ECBC  
NEWSLETTER.

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----