29/05/89

DEPARTMENT OF EXTERNAL AFFAIRS

RPTC1

TRADE AND INVESTMENT PROMOTION PLANNING SYSTEM

89/90 SECTOR/SUB-SECTOR HIGHLIGHTS

Mission: ANKARA

Market: TURKEY

Sector : MINE, METAL, MINERAL PROD & SRV

Sub-Sector: EQUIPMENT AND MACHINERY

| Market Data | 2 Years Ago | l Year Ago | Current Year (Estimated) | Next Year (Projected) |
|-----------------------------|-------------|------------|-----------------------------|--------------------------|
| Market Size | 220.00 \$M | 210.00 \$M | 205.00 3M | 170.00 \$M |
| Canadian Exports | 0.93 SM | 0,73 \$M | 0.70 \$M | 0.80 \$M |
| Canadian Share of Market | 0.00 % | 0.00 % | 0.00 % | 0.00 % |

Market Share

Cumulative 3 year export potential for CDN products in this sector/subsector: 1-3 \$M

Major Competing Countries

| UNITED STATES OF AMERICA | 30.00 % |
|--------------------------|---------|
| UNITED KINGDOM | 15.00 % |
| ITALY | 10.00 % |
| JAPAN | 10.00 % |
| GERMANY WEST | 10.00 % |
| SWEDEN | 10.00 % |

Current Status of Canadian exports in this sector/subsector: Small but expanding

Products/services for which there are good market prospects:

- 1. METALLURGICAL EQUIPMENT
- 2. METAL WORKING MACHINERY
- 3. BORING/DRILLING EQUIPMENT
- 4. METHANE GAS EXTRACTION EQPT.
- 5. COAL WASHERY EQUIPMENT

Factors contributing to current successful Canadian exports:

- Import restrictions are not a significant impediment in this sector

- Fairs and Missions support
- Competitive pricing
- Strong sectoral capability in Canada

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