

PROGRAM RESULTS: LATIN AMERICA & CARIBBEAN

BUSINESS ACTIVITY

During the July - September 1993 period twelve posts reported the following business activity:

- 47 EXPORT SALES WORTH \$166 MILLION
- 29 AGENCY AGREEMENTS
- 6 NEW JOINT VENTURES WORTH \$1.3 MILLION / 2 LICENSING AGREEMENTS WORTH \$1.5 MILLION
- 7 CANADIAN INVESTMENTS IN TERRITORY WORTH \$141.8 MILLION
- 5 TECHNOLOGY TRANSFERS

HIGHLIGHTS:

- \$ 2.6 million sale of used generator (Bridgetown)
- \$ 2 million sale of distribution pipeline (Sao Paulo)
- \$ 1.5 million sale of generic pharmaceutical products (San Jose)
- \$ 1.5 million licensing agreement for computers (Caracas)
- \$ 1 million sale of disposable items for hospitals (San Jose)
- \$ 0.5 million sale of oats (Bogota)

KEY STATISTICS: for the twelve posts reporting workload information

Missions Reporting To

		LGT
No. Trade Enquiries	Cdn	5813
	Local	6010
No. Investment Enquiries	Cdn	95
	Local	61
No. Business Visitors	Cdn Pr / Pub	820 / 75
	Local Pr / Pub	1887 / 202