

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM
ACTIVITY REPORT
FOR 3RD QUARTER OF 1986 (863)

Summary for POST: Beijing

Activity	AVERAGE TIME ALLOCATION				TOTAL TIME ALLOCATION	WORKLOAD (#)
	CANADA-BASED		LOCALLY-ENGAGED			
	TRADE	NON-TRADE	TRADE	NON-TRADE		
A. Servicing Export Enquiries	25.7	0.0	0.0	0.0	2.57	2724 (Enquires)
from Canada						
from Territory	3.2	0.0	0.0	0.0	0.32	490 (Enquires)
B. Export Promotion Projects and Events	12.9	0.0	0.0	0.0	1.29	87 (Projects/Events)
C. Other Trade Development Activities	4.5	0.0	0.0	0.0	0.45	
D. Promotional Projects	9.9	0.0	0.0	0.0	0.99	33 (Fairs/Miss/Conf.)
E. Servicing Investment Development	0.8	0.0	0.0	0.0	0.08	14 (Enquiries)
from Canada						
from Territory	0.1	0.0	0.0	0.0	0.01	19 (Enquiries)
F. Service to Government	11.8	0.0	0.0	0.0	1.18	245 (Reports)
External Affairs						
OGDs, Provinces, ETC	12.6	0.0	0.0	0.0	1.26	195 (Contacts)
G. Administration	7.8	0.0	0.0	0.0	0.78	
Program Management						
Leave, Professional Dev.	10.0	0.0	0.0	0.0	1.00	
Total TID Program	99.3	0.0	0.0	0.0	9.93	
H. Other Programs	0.7	0.0	0.0	0.0	0.07	

Canadian Business Visitors: 620
Local Business Visitors: 280

Trade Officers: 10
Non-Trade Officers: 0

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent

COMMENTS