

## A YEAR OF GREAT AND UNPRECEDENTED PROSPERITY.

The thirteenth Annual Meeting of the North American Life was held at the head office, 22 to 28 King St. West, Toronto, on Thursday, the 25th of January, at which there was a large and influential attendance. The report shows that 1893 was its most successful year. The insurance written was in excess of any previous year, while the terminations showed a decrease, an excellent feature, and the total amount of insurance in force reached the large amount of \$13,220,192. A substantial increase was made in interest receipts, and the amount received from that source was more than sufficient to meet all death and endowment claims, also payments to annuitants during the year. A very large addition was made to the reserve and surplus funds, being over 58 per cent. of the year's income. The addition made to the net surplus exceeds that of any former year, and aggregates the relatively large sum of \$297,062.26.

### Summary of the full financial statement and balance sheet for the financial year ending December 31st, 1893.

Cash Income.....	\$ 482,514 08
Expenditure (including death claims, endowments, profits and all payments to policy-holders).....	216,792 45
Assets.....	1,703,453 39
Reserve Fund.....	1,319,510 00
Net Surplus for policy-holders.....	297,062 26

Audited and found correct.

JAMES CARLYLE, M.D.,  
Auditor.

WILLIAM McCABE,  
Managing Director.

The report of the Consulting Actuary, Mr. W. T. Standen, well known as an eminent authority, went very fully into the position of affairs of the Company and in tendering his congratulations to all those connected with it for the excellent position it had attained, he stated it was gratifying to him to again report that the actual amounts he was able to allocate to investment policies maturing in 1894, was in excess of the estimated results in the book of estimates in use by the Company's agents. He considered it a matter of encouragement that insurers showed such a marked preference for the Company's twenty year investment plan of insurance, as under that form of insurance it was likely that more satisfactory results would be given to policy-holders than almost on any other plan of insurance. In conclusion, he stated that the excellent condition of the Company and its financial management is an augury of future strength, based upon a business that appears to be eminently satisfactory in every detail and requirement. The President, Mr. John L. Blaikie, in moving the adoption of the report, made an admirable address. He referred to the extraordinary financial disturbances in many countries, and especially in the neighboring Republic, and said it was cause for congratulation that our own financial institutions remained in such splendid condition, and that so many of them were showing such marked progress, even during such a period of depression. In the case of the North American Life, he pointed out that last year had been the most successful in the Company's history, and made a comparison with the standing five years ago and at the close of 1893. The progress during that short period of time had had been something remarkable, for instance the assets have increased by 151 per cent., the insurance in force by sixty-seven per cent., the cash income by seventy-five per cent. and the surplus in which the policy-holders are most interested, has made the wonderful increase of 481 per cent. In drawing attention to this great increase in surplus the president pointed out that the aim was to make it a policy-holders' company, and from the results they had already paid policy-holders, it was felt they had succeeded in doing this, and moreover, from the position attained by the company, there was no reason why it could not do as well for its policy-holders, if not better, than any other company. To illustrate this he pointed out that the North American Life during the past year had put by to its reserve and surplus fifty-eight per cent. of its income, whereas from the figures obtainable from the last official reports, there was no American or Canadian Company who had been able to show the like result of saving in one year. The companies included in this comparison were the leading American Companies doing business in this country.

President Blaikie, in concluding his speech, impressed upon his hearers the fact that notwithstanding the large increase in business, it had all been accomplished at a reduction in the ratio of expense, which is in strong contrast to some of the large companies, whose expenses instead of showing any reduction show a great increase, all of which is detrimental to the policy-holders. Vice-President, Hon. G. W. Allan, in seconding the resolution, said he fully concurred in the able remarks of the president as to the great progress and success of the North Amer-

ican Life. He said that he felt proud indeed that they had succeeded in building up such a successful institution as the North American Life. He referred in very kind terms to the late lamented President, the Hon. Alex. MacKenzie, and told those present how, although the deceased gentleman was of late in feeble health, he freely gave the Company the benefit of his great ability and excellent judgment.

On the motion of second Vice-President, J. K. Kerr, Q.C., seconded by Wm. Lount, Q.C., the allocation of profits to policies in the investment class maturing in 1894, as reported by the Consulting Actuary, was adopted.

Mr. James Scott, Merchant, and Director of the Dominion Bank, in moving a resolution of thanks to the Company's auditor, which was seconded by Mr. John Drynan, Director of the Traders' Bank, said that he had given a great deal of time and attention to the Company's investments, and had at the close of the year made a careful investigation of the same. He found that all the investments were made on a most conservative basis, that the interest was well paid, and, moreover, he did not see that there was any likelihood of the Company's investments resulting in any loss. He mentioned that the amount of outstanding interest was small, in fact it only averaged about  $\frac{1}{4}$  of one per cent. of the total cash investments of the Company, and when compared with other financial institutions it would be found that this was an exceedingly favourable showing, and fully demonstrated what he said as to the excellent investments held by the Company.

The Right Rev. Bishop Campbell, in moving a vote of thanks to the Directors, Officers, Agents, etc., said that he was one of the oldest policy-holders in the Company, in fact he held almost all his insurance in the North American Life, and having been somewhat intimately connected with its working and knowing well the inside management of it, said it afforded him very much pleasure in being present and bearing testimony to the great care and skill that has always been shown in the management of the Company.

Hon. S. C. Biggs, Q.C., seconded the motion, and in doing so said:

"When things are well it is perhaps well to remain quiet. It is perhaps as good a testimony as I could give of my satisfaction, yet if any expression in words is needed I am glad to support the resolution, for if anything can please a policy-holder it is to know that his investment is a good one, that everything pertaining to it is upon the soundest and most economical basis, and from the report which I have heard to-day, I am satisfied that the Company is conducted upon those sound business principles which enable a policy-holder to sleep easy, knowing that if he never wakes up the amount of his insurance will be paid to his family at any rate. Perhaps that ought to be enough to say about any investment, but I think that the energy with which the directors have conducted the business of the Company and the fine showing that they have made in their surplus should give courage to all their agents and friends and be a great inducement to others to follow my example and take as large a policy as they can in this Company."

Hearty votes of thanks were tendered the board, officers and agents of the Company, and at a subsequent meeting of the newly elected board, Mr. John L. Blaikie was unanimously re-elected President, and Hon. G. W. Allan and J. K. Kerr, Q.C., Vice-Presidents.

## CANADA PERMANENT LOAN AND SAVINGS COMPANY.

### ANNUAL MEETING.

The thirty-ninth annual general Meeting of Shareholders of this Company was held on Wednesday, the 7th inst., in the Company's office buildings, Toronto street, the President, J. Herbert Mason, Esq., in the chair.

The report of the Directors for the year 1893 is as follows:

In presenting the statements and auditors' report of the business and financial proceedings of the past year, the Directors have much satisfaction in being able to record the continued prosperity and sound condition of the Company.

A large proportion of the Company's debentures which became due during the year were renewed, and those presented for payment were replaced by others bearing a somewhat lower rate of interest and by Sterling Debenture Stock. The total issue of this stock now amounts to £200,000 (\$973,333), a sum which the Directors do not consider it advisable to increase at present.

The interest and instalments of principal falling due on mortgage loans have on the whole been well met, although in some localities much indulgence has been required. The total receipts on mortgages and other securities during the year reached the sum of \$2,748,195, and the sum lent aggregated \$1,922,279.

Two half-yearly Dividends on the Capital Stock were declared amounting to eleven and one-half per cent. in addition to paying the income tax of \$4,812 thereon.

The Reserve Fund remains at \$1,450,000. The Contingent Fund of \$104,753 is amply sufficient for the purposes for which it was formed.

The earning power of the Company was quite equal to the average of previous years, but from causes referred to in the last annual report and still in operation the net profits appear less than they were in the year preceding. The actual loss sustained on the realization of securities was very trifling, but in consideration of the general depression in the value in both urban and agricultural real estate, in Ontario as well as in Manitoba and the Northwest Territories, the Board deemed it wise to refrain from charging interest on mortgages in default and also in some cases to write down the sums standing against them. This conservative policy will not prevent the Company from charging up and collecting its full claim should, as is hoped, a revival take place in the not far distant future.

All which is respectfully submitted.

J. HERBERT MASON,  
President.

### Financial Statement.

#### PROFIT AND LOSS.

Interest on deposits, debentures and debenture stock.....	\$307,533 37
Dividends on capital stock.....	\$299,000 00
Municipal tax on dividends.....	4,812 99
	303,813 36
Cost of management, salaries, directors' allowances, inspection, etc., including branch offices.....	71,552 63
Charges on money borrowed and lent.....	25,085 71
Contingent fund, December 31st, 1893.....	104,753 00
	\$812,737 71
Contingent fund, January 1st, 1893.....	\$122,619 71
Interest on mortgages, debentures, rentals, etc.....	600,108 00
	\$812,737 71

### Abstract of Assets and Liabilities.

#### LIABILITIES TO THE PUBLIC.

Deposits and interest.....	\$1,021,439 63
Debentures (£1,105,081 sterling and interest.....)	5,413,337 37
Debentures—currency— and interest.....	325,205 33
Debenture stock (£200,000 sterling).....	973,333 33
Sundry accounts.....	6,695 61
	\$ 7,740,021

#### LIABILITIES TO SHAREHOLDERS.

Capital stock paid up.....	\$2,000,000 00
Capital stock (\$3,000,000) 20 per cent. paid.....	600,000 00
	\$ 2,600,000 00
Reserve fund.....	1,450,000 00
Contingent fund.....	104,753 08
	1,554,753 08
Dividends unclaimed.....	85 20
67th dividend.....	143,000 00
	143,085 20
	\$12,097,849 35

#### ASSETS.

Mortgages on real estate.....	\$11,421,180 27
Mortgages on other securities.....	61,062 96
	\$11,482,243 23
Municipal debentures.....	197,119 46
Company's office building.....	128,354 41
Real property.....	53,800 00
Accrued rentals.....	1,910 00
Cash on hand.....	300 68
Cash in banks.....	173,501 75
	173,802 43
	\$12,097,849 35

GEO. H. SMITH,  
Secretary.

We, the undersigned, beg to report that we have made the usual thorough examination of the books of the Canada Permanent Loan and Savings Company for the year ending 31st December, 1893, and hereby certify that the above statements are strictly correct and in accordance therewith.

J. E. BERKELEY SMITH, Auditors.  
HENRY BARBER,

Toronto, Jan. 24, 1894.

The report of the Directors was unanimously adopted, as also were votes of thanks to the President, Directors, Officers and Agents of the Company. The retiring Directors, Messrs. Edward Hooper, A. M. Smith, Ralph K. Burgess and William G. Gooderham were unanimously re-elected.

At a subsequent meeting of the Board Messrs. J. Herbert Mason and Edward Hooper were respectively re-elected to the offices of President and Vice-President.