

IF TRADE IS DULL

ENLIVEN IT.

You can certainly do so by selling **Coffees of Acknowledged Superiority**, such as represented in the following brands:

OUR "STANDARD JAVA,"
THE BEST COFFEE IN THE WORLD.

OUR
OLD "GOVERNMENT JAVA,"
SURPASSED ONLY BY OUR "STANDARD JAVA."

OUR "4 STAR JAVA,"
A MEDIUM-PRICED, BUT RICH, ELEGANT FLAVORED COFFEE.

OUR "IMPERIAL JAVA,"
A BETTER COFFEE THAN THE BEST OFFERED BY OTHERS.

The above are especially our **Leaders**, but you will find each and every one of the following grades **Quick Sellers** and **Genuine Trade Getters**, owing to their universal **Superior Quality** and **Uniformity**.

Mandheling Java.
Preanger Java.
Arabian Mocha.
Pure Mocha.
Jamaica.
Private Growth Maleberry Java.

Standard Java and Mocha.
Mandheling Java and Mocha.
O. G. Java and Mocha.
Java Siftings.
Maleberry Java.

Mexican.
Extra Rio.
Fancy Rio.
Choice Rio.
Pure Rio.
Rio.

All of our Coffees are packed under **Special Brands**, bearing our trade-mark and signature. Therefore, in order to protect our reputation, we are forced to exactly duplicate in quality and peculiarity the characteristics of the individual brands, so that after you have determined upon the Coffee just adapted to the wants of your trade, you can positively rely upon always securing the same.

AN EMINENT CHEMIST SAYS:

The Label and Trade Mark of a well-known and responsible manufacturer is the best protection the public have against frauds, imitations and counterfeits.

Our Brands are thus Protected.

CHASE & SANBORN,
MONTREAL. - BOSTON.