

## THE MONTREAL MARKET.

RADE in general dry goods ruled on the quiet side until the first of the millinery excursion trips, but since that time business has been fairly active and exhibition week also led to a considerable influx of buyers from the Townships, the river sections and the district east of Kingston, who have all Leen buying in a small way of course, but the aggregate of their purchases mean a pretty good value of business.

The millinery openings lasted a week, and as will be seen from the special reference made to them elsewhere the attendance was satisfactory, also the returns from them.

The demand has run to all lines of fall goods, dress goods, tweeds, henriettas, in fact mostly everything attracting a fair share of attention.

Taken all in all therefore the months' trade has been satisfactory that for August being quite up to the average of last year, while for August and July some of the houses hold that it is a little in excess of anything. They consider also that September has opened out pretty well and that if business keeps up as it is there will be nothing to complain of for that month also.

The army of travelers are now generally in off the road at headquarters. The most of them state that they had a fair placing trip. They will be out again shortly, possibly by the 12th or 15th inst.

Quite a number of jobbers have been holding back on their cotton purchases, some predicting that they will be able to import American goods shortly at a margin which which will allow them to sell in competition with the domestic article. Agents of our mills here, however, protest that their principals have no intention of reducing values, and that their stocks are not by any means large. Both grey and white cottons are reported scarce, with the mills closely sold up, some of them experiencing considerable difficulty in filling orders in fact. Briefly, our manufacturers don't appear to fear any serious competition from across the lines, but it is possible that they may be mistaken, as buyers here seem equally confident in the other direction.

Remittances are improving if anything, and the fourth saw quite a lot of paper taken up, many of the houses reporting from 70 to 75 per cent., which, although not quite so high an average as for the previous month, is still looked upon with satisfaction.

There has been quite a demand in a sorting way for staple woolens, and S. Greenshields, Son & Co., report doing quite a good business in light and dark grey domestic woolens, also checks. Exhibition week has also led in their case to quite a few sorting orders for dress goods, silks, stockings, etc.

Messrs. Brophy, Cains & Co. say that they had a large influx of visiting customers from the Townships and Ontario from the district east of Kingston. They were purchasing principally in a small way in orders running from \$200 and \$300 up.

Jas. Johnson & Co. have heen opening up quite a lot of new goods, and some handsome lines of jet and steel ornaments will be sure to attract notice; also some ornamental clasps and

mounted buttons suitable for sealette and plush mantles. During Exhibition week they noted quite a demand in a sorting way for silk velvets and dress goods, also for dress linings.

Hodgson, Summer & Co. report that they had a very busy exhibition week of it, much better than they expected in fact.

Messrs. J. G. Mackenzie & Co. have hed a remarkably good call for challies during the summer. They have turned over several large lines since the 1st of June.

Mr. Geo. Sumner, of Hodgson, Sumner & Co., left for his usual trip abroad in the interests of his firm, the first week of the month.

Mr. J. Shorey, of Messrs. H. Shorey & Co., left for England on the Labrador the other week. He was accompanied by Mrs. Shorey and his two sisters the Misses Shorey.

Mr. A. F. Gault, the senior member of the firm of Messrs. Gault Bros., Mrs. Gault and Master Gault have returned from a lengthened tour in Great Britain and on the Continent.

Gossip among the trade has it that there are or will be shortly changes in important positions on the buyer's staffs of Messrs. Hodgson, Sumner & Co. and Messrs. Jas. Johnson & Co.

Mr. Jas. Slessor, one of the partners in Jas. Johnson & Co., sails from New York on the week of the 10th. He goes to buy for the firm and will be accompanied by his son Mr. Jas. Slessor, jr., who will remain abroad two years.

Messrs. Geo. Fraser and Geo. Coins, of S. Greenshields, Son & Co., have left on their fall voyage to the British markets. They expect to return in November. Mr. Forsythe, the carpet buyer of the same firm, is also on his way across the pond.

Mr. R. W. Macdougall, one of the partners of Messis. Gault 'Bros., paid a visit to Chicago during the month, and also made a prolonged trip through the Eastern and Middle States. He considers that matters have seen their worst across the lines.

Thouret, Fitzgibbon & Co. are receiving quite a few enquiries from the Northwest and Manitoba for their line of Bavarian felt slippers. They have already sent forward quite a few nice shipments of medium size to Brandon and vicinity.

Messrs. Donald McNaughton and W. Buell, of Jas. Johnston & Co., paid a visit to the World's Fair during the month. On their return it took quite a long while to exhaust their fund of narratives of what they had seen on "The Midway" and elsewhere.

Wm. Agnew says they have been turning over quite a quantity of dress goods. Jaquard's Epangline, and also that they have had any number of repeats for hopsacking in two tones. Cheviot and estamene serges have also been remarkably good sellers.

Jammets gloves of this falls' importation are highly spoken of by critical buyers who have examined the recent heavy consignments received by Thouret, Fitzgibbon & Co. Their old prices prevail through French prices have greatly advanced. A new feature greatly admired in the laced line is a round stud which