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## Some New Year Resolutions

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### Resolved:

- THAT I will respect my business.
- THAT I will endeavor to build up a reputation for fair and honest dealing.
- THAT I will keep thoroughly posted on the goods I handle, showing them to the best advantage in my warehouses, and, by having improved storage facilities, keep my stock in good shape, bright, clean, and avoid loss by depreciation.
- THAT I will place my orders for seasonable lines early, giving manufacturers every opportunity to get their products to me to supply the wants of my customers.
- THAT I will earnestly strive to adopt modern business methods, refusing to accept in exchange second hand goods at unreasonably high prices, doubtful accounts, to cut prices, or to act as financial sponsor for the convenience of my acquaintances.
- THAT I will push trade to the best of my ability, endeavoring by all legitimate means to get business, and make my honesty, my efforts, my energy, my enthusiasm, my long suit in the hustle for business.
- THAT I will put forth an effort to establish cordial trade relations between myself and my competitor.
- THAT I will read and keep in touch with all matters concerning the trade in which I am engaged, and for this purpose will subscribe to the only trade paper published exclusively in my interests in Canada; namely, THE CANADIAN MUSIC TRADES JOURNAL, Toronto.
- THAT having made these resolutions I will endeavor to live up to them and will try and get my competitors to do the same.

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