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THE JOURNAL OF COMMERCE, MONDAY, SEPTEMBER 28, 1914

"A LITTLE NONSENSE

NOW AND THEN"

VOL. XXIX. No. 122

A. D. BRAITHWAITE, Asst. Gen. Man.

BRANCHES at all important Cities and Towns n every Province in the Dominion of Canada.

the UNITED STATES: NEW YORK, R. Y. HEBDEN, W. A. BOG, and J. T. MOLINEUX, Agents, 64 Wall Street; CHICAGO, ILL. SFOKANE, WASH.

THE

Royal Bank of Canada

 Capital Authorized
 \$25,000,000

 Capital Paid up
 \$11,560,000

 Reserve Funds
 \$13,500,000

 Total Assets
 \$180,000,000

HEAD OFFICE: MONTREAL

H. S. HOLT, President E. L. PEASE, Vice-President and General Manager

335 Branches in CANADA and NEWFOUNDLAND; 35 Branches CUBA, PORTO RICO, DOMINICAN REPUBLIC and BRITISH WEST INDIES

SAVINGS DEPARTMENTS at all Branches

THE READY BRITON

whip across the face of a subject who hesitates, but

Yes, there is a lesson for us Americans. Unity,

readiness, purpose, skill that comes of study, and a

"straight" Westinghouse airbrake patented in 186

and later the Westinghouse vacuum brake was in

vented. But, as in the case of most other inventions

her father. The New York Times has a letter from

taining a patent office declaration by his gran

Henry Miller, of a "new and useful improvement in th

Incorporated 1869

\$25,000,000

\$11,560,000

\$13,500,000

NEW YORK Cor. William and Cedar Street

MEXICO: MEXICO, D. F.

In NEWFOUNDLAND: ST. JOHN'S, CURLING, GRAND FALLS.

Bankers in Canada and London, England, for Dominion Gover

is equipped to teach peace.

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MONTREAL MONDAY, SEPTEMBER 28, 1914.

The Rival Tea Men

The very close business and social relations that and her mining interests are growing by leaps and for ?" existed between England and Germany cause much bounds-clever advertiser that War Lord. He is apembarrassment now, when the two countries are at proached only by P. T. Barnum and Theodore Roosewar. The feeling against Germany, as the nation velt." responsible for this dreadful calamity to the world. Everywhere stood the advertisement of the Ger-

responsible for this dreadful catamity to the word. is very bitter among the English people. Conse-quently all things German are intensely uhpopular. German are discharged from factories or offices in German sare discharged from the Clar. quently all things German are intensely uppopular. machine, German military service, and were and the service and the service

of seeking trade is to represent that ones river is memorered the impression of the advertisement. They have that man?" asked Balfour. "His face that control was connected with German have that Bismarck believed in autocarcy, in "Blood is that man?" asked Balfour. "His face that man?" asked Balfour. "His face that the seems familiar, but I cannot remember him." "That," replied the scenes described, and the in-the friend, "is the man who beat you."—Exchange.

of these is the great grocery company known as wars where he had diplomatically led the forces of 'Lipton's Limited." the head of which is Sir Thomas Prussia. "Lipton's Limited." the head of which is Sir inomas rrussia. Lipton, the well knokn yachtsman, who has so gal- Now, after fifty-one years of Prussian war and printer. "you know this is a United Presbyterian pub-Lipton, the weir known yachtsman, who has so gar how, after increase years of rigorand weir and printer, you know this is a United Presoyterian pub-lantly tried to capture the America" cup. The threats of war, and the German Empire advertised lication. We never use the word 'Sunday,' but instead other concern is that of "J. Lyons and Co., Limited," as resulting from the wars, the foreign representa-it always must appear as 'Sabbath." "Yes, sir," leave. From the first page you become interested in other concern is that of J. Byons and Co., binned, as resulting from the wars, the foreign representation is always must appear as 'Sabbath.'" "Yes, sir," leave. From the first page you become interested in Shorty—a turbulent, mischievous schoolboy, the son good, in recognition of his saccess in business. He established the Lyons tea shops, now to be found of Servia, or the revanche sentiment of France, or man-editor received the first coy from the press.

the "tip" system is prohibited. Succeeding in this ten or spoken speeches, are powerless to-day to ei- ous baseball evangelist, will conduct a series of meet- er is carried from start to finish. the of system is promoted. Successfully in this ten of spoken spectrals, are powerless to day to et-enterprise, he enlarged his operations by ostabish-ing several restaurants of a more general character. hell breaks loose and the war lord with his spiked In several instances restaurants which in other helmet and mailed fist is seen on horseback in the hands were failures were taken over by Lyon; and centre of the picture and the peasants of Belgium,

became successful. General catering was taken up, men, women and children, are fleeing for their lives, and now at nearly all the great exhibitions and other while their cities are ransomed by gold and food or of the king, Lyons supplies the public given over to the flames, where is the power that with food and drink. Next, Lyons entered a new can erase from the human mind the advertisem field by opening in the Strand a really comfortable hotel at moderate charges, and without the "tip" many? It is then that the German war lord's words system. This "no tip" hotel has proved a great rise in the witch's caldron of war to be read in the success. Now Lyons is building other hotels of the light of burning homes.

THE ARMY. In all these ventures tea was an important item.

Emperor William ascending the throne in 1888. ."The soldier and the army, not parliamentary majorities, have welded together the German Empire. My confidence is placed on the army." THE NAVY. In July, 1900, the War Lord, launching a big war-

ship, declared: "The ocean teaches us that on its waves and on its most distant shores no great decision can any longer be taken without Germany and with

out the German Emperor." THE LORD.

Emperor William, in an address in 1910, said: "Considering myself as the instrument of the Lord, without heeding the views and opinions of the day, I go my way." is not yet. Both Sir Thomas Lipton and Sir Joseph Lyons know the value of advertising. We shall hear more about this tempest in the tea-pot. Is it necessary to go further back to forerunner of the War Lord, Otto von Bismarck, who in 1862 took charge of the House of Hohenzollern, contrived a war with Denmark in 1863, with Austria in 1866, and the War Lord, Otto von Bismarck, who in 1862 took

with France in 1870, and has since revealed in his memoirs how carefully his plans were laid that the attack before the world must appear to come from

War is the most scientific of the arts. The intelthe other party. Germany can have no answer to an arrignment ligence of able men has been applied to its problems such as the above. The United States and other neutral countries are an unbiased jury. They have a persistence, a devotion and a success unrivalled by any of the avocations of peace. The gone to history; they have studied the facts and most wonderful machine in the world is a dreadthey have brought in a verdict declaring that Ger-Never an invention makes its bow to the many and Germany alone is the cause of the pre-sent European War. It will take centuries before public, gunpowder, telegraphy, aviation, for instance -but it is seized upon and its utmost resources ex-Germany can erase the memory of her actions. Moreover, the morale of the methods of war-

If those Scotchmen keep up their fine fighting, methods, not objects—is far superior to that of the methods of peace. Co-operation replaces competi-tion; imagine the water wagons of an army corps some of us who are of that race, will be saying, "I

THE Journal of Commerce defeat and destruction. Efficiency is palpably vital, inefficiency is immediately fatal. Thus war learns quickly what peace is very slow to learn. Thus war isowing with his army. St. Helena is too good for him.

Russian soldiers dye their whiskers gre

knotty point of jurisprudence has come up.

He-Was it a case of love at first sight?

in Petrolea last week, a typical Irish farmer

good brogue offered a fairly acceptable horse for sale.

alfalfa?-Kansas City Star.

A Made-in-Germany War The German people are becoming incensed at the

attitude taken by the press throughout the United States. They cannot understand why the American people should look upon the present struggle as one of democracy versus military autocracy, and that as a great democratic people they should throw their whole weight and influence against German cause the militarism. In a very able editorial, the Wall Street Journal

points out that the present war is a "Made-in-Ger-many" product, and goes on to show that "for bled to lynch a horse thief." more than forty years Germany has advertised to the world the spiked helmet, the mailed fist, and of late years the declarations, prognostications and threatenings from her War Lord. Five times she

has picked quarrels with her neighbors and five times, her business interests and her people have he didn't know she was an heiress!-London Opinic compelled the subsidence of her War Lord. The American people have looked on and said: "That War Lord in Europe is a clever advertiser

and business man. When trade is dull for goods, 'Made-in-Germany,' he rattles the war sword and There was a debate regarding the price. Sir Adam attracts attention. Curiosity is excited and Germany moved to get a back view of the horse and his quick is visited, written about and advertised. Without a eye detected an argument.

Farmer-"For the life of me, I can't tell, Sir Adam, unless he got it foolishly kickin' agin' reciprocity wid the rest of us.

Sir Adam-"I'll take him."-Forest Free Press.

ustoms and taxes. The people within and without Germany didn't re-Mr. Balfour, warmly; "and I am charmed to see you written a tale which will live. Mr. Wallace knows with suspicion. The people within and without Germany durit termination of the Emperor. They re-looking so well. It is a pleasure to meet you again, of seeking trade is to represent that one's rival is membered the impression of the advertisement. They have the advertisement in "Blond" is that man?" asked Baitor "His face seems family is that man?" asked Baitor "His face seems family is that man?" asked Baitor "His face seems family is that man?" asked Baitor "His face seems family is that man?" asked Baitor "His face seems family is that man?" asked Baitor "His face seems family is that man?" asked Baitor "His face seems family is that man?" asked Baitor "His face seems family is that man?" asked Baitor "His face seems family is that man?" asked Baitor "His face seems family is that man?" asked Baitor "His face seems family is that man?" asked Baitor "His face seems family is that man?" asked Baitor "His face seems family is the seem of the family of

"Now, Steve," explained the editor to the new

THE BATTLE OF THE DOGGER BANK. A "Fishy" Fight.

Apropos of the incident in which fifteen of our fishing vessels were sunk by several German war craft, we quote the following from "The Fraserburgh Herald"-

Hurrah and Hoch for ze Sherman Fleet, Ze pravest of ze prave, Zat effer thrived on old horse meat Or sailed ze zalt zea wave!

Ven you haff heard ze story true Zat here I will relate. 'Twill make ze British Tars look blue And prove zem out ov date.

Grand Admiral von Tirpz, you know, He came aboard at Kiel And cry "Go out and find ze foe

And sink him to ze Deil. Two cruisers, two torpedo boats I tinks will be enough

Ze fine Krupp guns you haff, lads, oughts to blow zem all to snuff.

So out we go mit "Hoch der Bill!" And "Dam ze Anglo-Frank! And steer our course mit mighty skill Straight for ze Dogger Bank And soon we sight ze English craft From Grimsby, Hull, a score But not dismay we swung abaft And soon ze battle roar.

You tinks mit four to one 'twas mad To face such fearful odds. We started firing shells, my lad-They starter firing cods. We plied them mit our ten inch gun And pierced zer armour plate; They answer mit a hot-cross-bun, Also a ten-foot skate

And split his bloomin' skull.



BLUE WATER: A TALE OF THE DEEP SEA FISHERMAN.

Possibly there is less known about our Fishing In-dustry than about any of the other great basic in-Sir Adam-"How did he get this scar on his hind dustries of the country. It is somewhat surprising t In GREAT BRITAIN: LONDON, 47 Threadneedle St. E.C., Sub-Agency, 9 Waterloo Place, Pail Mail, 59 know that 100,000 men and boys are employed the Fishing Industry, that \$20,00,0000 are invested in boats and supplies, and that the annual output is

the sea and of the fishermen.

Shorty Westhaver, the hero of the story, and the "Yes, sir," leave. From the first page you become interested in man-editor received the first copy from the press. Rudyard Kipling's 'Captains Courageous' both in the established the Lyons tea snops, now to be found of servia, or the revance sentiment of Flance, or man-cator received the first copy from the press. Rudyard Kipling's 'Captains Courageous'' both in the depole of the trade policy of Great Britain. He gasped, collapsed, and crumpled to the floor. All the diplomats of Germany, indeed all her write this is what he had read: "Billy Sabbath, the fam-ject, and the absorbing interest with which the read-

> man," and also Shiping Editor of the 'Journal of Commerce." The book is published by Hodder & Stoughton, and retails at \$1.25.

WAR AND REVOLUTION. (August Bebel, 1911.)

Our rulers think that the same enthusiasm will reveal itself, in a future war, as in 1870. They have They touched a button, and men came from Aus-made the calculation without the host, and the host tralia, another and a lot of Canadians moved across are we. And we are getting more numerous every the Atlantic, they brought words of cheer from the That we are making more and more socialist tip end of the dark continent and probably a lot of soldiers every day, is known to all the sparrows on the roof. The gentlemen above us may find this unpleasant, but it is so. We have whole regiments, English, was the transportation of Russians north in whole brigades from the big towns. Inquire among waters cold and wet, west past the Land of the Midthe engineers, among the artillery, go wherever in- night Sun, south to the seasickening channel and east telligence is needed, and you will find socialists. When once, in 1905, I referred Prince Buelow to these facts, not deny it; they have been caught at it. Many peand declared that behind every war in the future ple have seen these Russian soldiers. You must be there lurks a revolution, he frankly admitted it and lieve this miracle. said: "That is precisely the reason we do not make Then have they punctuated various points in Africa

and islands of the sea with their devilish war machines, driving their enemies away, and they have so cleared the oceans that any man can go boating there, provided he does not fly the flag of any enemy CAPTURING THE ALPHABET. Sir J. D. P. French has a good many letters in of the Briton.

LONDON, Eng.

front of his name, and the chances are he will come Transcending all these things is the appeal to the out of this war with the balance of the alphabet after British heart which has brought its hundreds of thousands from palace, shop and hovel. of compulsion, not a conscription, not a cut of the

only a finger pointing to the enemy. Was there ever such a spectacle? Caesar's glory will demand as their share of the spoils after the European war. The Czar will probably be quite satisis dimmed, Alexander's horde was a band of robfied if he is permitted to take the letter "P" bers by comparison, and Napoleon may well shade off Prussia .- St. John Standard. his eyes as he looks out over this splendid perform

It is a false statement by a very conspicuous pub- substantial character like the British.-Chicago Econlic man when he says that we now know that treaties omist.

one or two countries have broken over their treaty WHO INVENTED AIRBRAKE?

Who really invented the airbrake? Certainly the thing, indeed, that a country breaks a solemn treaty automatic airbrake, the one that has proved practic engagement. It occurs with such infrequency as cable and of permanent value in modern railroading to excite the wonder of the world when it happens



Owing to Satisfactory Developments, Due te Lewering of Lake and to Increase in Mi Ore, Reserves Show Decrease by Only Fra tion of Amount of Year's Production.

(Special to Journal of Commerce.) York, September 28.-The Kerr Lake New YOR, September 25, 118 Kerr Lake Company operated at a profit of \$620,786 du fiscal year ended August 31st, according to the presented at to-day's annual stockholders n The previous year's profit amounted to \$769, The silver yield totalled 1,829,424 ounces as 1,855,495 ounces in the previous year. The average cost of production was 24.86 c

ince, comparing with 18.30 cents in the pr The cost was apportioned as follows (cen

Shipment and treatment 11.61 Administration 0.7

.... 2:.86 Total Manager Robert Livermore placed ore rese ,698,000 against his estimate of 6,660,091 tons end of the 1913 period. Livermore states that imate has been kept purposely low because of t ficulty in getting accurate results in the very v ground which furnishes mill rock. It is safe e adds, that the present estimate will be exce President Nickerson says that production were higher owing to the constantly increasing rtion of low grade ore treated with attendant er treatment charges. Owing to satisfactor velopments, he says, due to further lowering and to increase in milling ore the re show a decrease by only a fraction of the amo

the year's production. lake draining has resulted in Kerr Lak perty being nearly completely freed of mud and and in all reserves being now made availab

Of the total production of 1,828,424 ounces, 1, ces came from shipping ore and 632,203 from low grade milling ores.

Development work slightly exceed last year's the total being 5,399 feet against 4,984 feet. Discoveries included new veins and extension known ofe bodies.

The Kerr Lake Company of New York, the h company, received from the operating compa dividend: \$614.000 and disbursed to stockholders

Operating and profit and loss account of Kerr ating copy shows) :---

1914. Net proceeds sale ore 952,144 23,743 nterest Prod. shipments adms. charges 355,101 bands \$25,538; call loans secured, \$350,000; ore but unsettled for \$108,180. Surplus on August was \$361,094, against \$716,993 at the end of the ceding year. The holding company had a profi

COLORADO STRIKE SITUATION.

shington, September 28 .- President Wilson rely on the advice and judgment of Secretary of bor Wilson, as to the course he will pursue in Colorado strike situation. A conference will be soon to determine the line of action.

operators of mines in Colorado have pract y rejected the presidents' plan for a three y ruce. The President does not consider their final, however, and further efforts wi nade to reach a compromise.

STEEL TRADE VERY QUIET.

New York, September 28 .-- Consumers continu uy steel on a hand-to-mouth basis. The inco usiness has reached such a low level that m manufacturers look for an improvement rather a further decline in orders, however, any impr ment that does take place is expected to be small. roduction of steel is now far below the ad needs of the consumers. One producer says ion is likely to get down to forty per rices are giving way here and there concess amounting to from \$1.00 to \$2.00 per ton.

PRIMARY SELECTIONS TO-DAY.

PRY "P" OFF PRUSSIA. The is much speculation as to what the Russians

TREATIES STILL WORTH WHILE.

are all waste paper. That is not the case at all. If

engagements, that is not a broad enough basis for the indictment of all civilized countries. It is a rare

it.-Boston Transcript.

'Twas awful while it lasted, mans, Zey made it hot as Hull; A catfish struck my shipmate, Hanns, I've sailed ze south seas o'er and From China to Mauritius,

routes! Comradeship replaces rivalry; so that the common danger draws soldiers together and engenders confidce while it drives business men apart and precipitates panics. Pity attends the casualties of warprompt attention and provision for the there is battle, whereas very different treatment is given the victims of industrial accidents. There is a guarantee of a living wage for every man who shoulders a gun or tends a cannon, which there is not for the men who serve the nation with spade

ted for war.

Lyons entered into the tea trade, which was one of

Liptons' specialties. In this way the two concerns

have been brought into a rivalry which, since the

war broke out, has led to a conflict in the courts.

age the Lyons tea business, circulated a report that

Lyons' is a German concern, and that people who

patronized it are assisting the enemies of Great

Britain. To meet this attack Lyons applied for an

statements, and an interim injunction has been

granted. Now Lyons, in advertising the injunc-tion, proclaims that his company is "an all-British

company, with all-British directors, has 14,000 all

British shareholders, and 160,000 all-British shop-

keepers selling Lyons' tea." The end, we imagine

is not yet. Both Sir Thomas Lipton and Sir Joseph

Organization in War and Peace

injunction restraining Lipton from making such

It is alleged by Lyons that Lipton, in order to dam

mer, or tend the machinery of its mills and When war is defeated, and the nations are at liberty to disarm, there will be released not only large sums of money, but vast stores of ability. If

the sagacity and steadfastness which are now employed in the defence of a nation, could be directed the improvement of its commercial and indus trial processes the gain would be enormous. We need tacticians to of peaceful labor. Perhaps they are learning their

trade now, on the Aisne adian who visits England wonders at

the good roads there. It is just a hundred years since they began to be built. Up to that time the highways had been as full of ruts and mudholes,

with hills as steep and as rough, as our choicest fownship lines. The close of the Napoleonic wars Bruce Taylor is pastor, has twenty-eight members England with discharged soldiers. To keep them from starvation they were set to work build. Contingent. We do not know whether this sple roads. The military engineers were put in showing is due to the militant pastor, or to the fact irrege, and set to work in the thorough fashion that the congregation consists of fighting Scotchthat the congregation consists of fighting Scotch stic of their calling. Hence the good men, but it is a most creditable showing roads of England

-13:6

Bungling is intolerable in warfare. Guns that tI is now stated that the army of the Germa will not shoot, boots that wear out quickly, rations that are insufficient or lack nourishing power, slackness in giving or executing orcers, may mean

It is stated on excellent authority that Germany's supply of gasoline, on which she depends to move her transports, will not last more than one week. But neffer did I sees nefore So plenty flying fishes. The shortage of gasoline is but another nail in the

General Villa, who, if all reports be true, should add an "in" to his name, has requested that Presi-dent Carranza should resign. Poor old Mexico is in for another "free for all" fight.

Boston, the home of culture and baked beans, has secured such a lead in the National League that the penhant is assured to them. It would be a tragedy to the people of Boston if their city were known henceforth as a baseball town.

A German boat steamed into Melbourne, Australia, a gain would be enormous. We yesterday, unaware that was had broken out, al-mobilize and direct our armies though the boat was equipped with wireless. The captain was somewhat surprised when he and his

ship were seized by the Australians. Another German ship was seized at Sydney, having come Berlin, but this boat was not provided with wireless.

of its congregation going with the First Canadian

- 2

Through slipping on an eel. But still our prave fleet dashed ahead, Like race horse fresh from paddock, Despising bloody onslaught made, By Cole and Hake and Haddock.

We lost about half ov our crew

r captain at zee wheel

Fell back and broke his neck in two

We fought ze English fools right out, And capture every man. And mit a great and mighty shout To Kiel again we ran. And fifteen Breetish dreadnoughts, ah You ask wheres lies der bones? sank dem efferyone! Hurrah! To old Herr Davy Jones

And ven we come again to Kiel. -Ze admiral was zer, Mit joy his bushy beard he feel, Mit pride stand up his hai "My dearest Fatterland!" he cry, "Iv'e live to see this hour, When England's boasted fleet do die, And gone her great Sea power."

"Hurrah and Hoch for ze Sherman Fleet!" And dot is vot we say; And drink ze great Von Trips health neat, And toast vonce more "Ze Day!" It was a noble victoree And Gott and Kaiser thank Ze brave men ov Sherman navee Wo fought at Dogger Bank

and it excites also general condemnation.-Buffalo ingenuity. His patent for the automatic brake wa News. taken out in 1872, superseding the non-automatic

ROAD HOGS OF EUROPE.

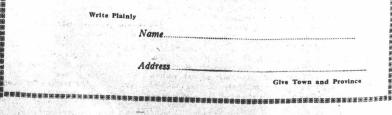
Mr. Lloyd George is inimitable in his popular phrase-making. His characterization of the Prus-tiald. Thus Mme. M. Drouanet, daughter of sians as "the road-hogs of Europe" will catch the field. Thus, Mme. M. Drouanet, daughter of M. D. popular fancy. Everybody detests the road-hogbrubes of Paris, claims the distinction of priori Halifay Chronicle State Senator William P. Fiero, of White Plains, con

A GAME FOR TWO.

Destroying the enemy's ships by submarine attacks is a game that two can play. England is very likely pose of operating railroad brakes," recorded Januar furnish additional proof of that in the near future, 2, 1855. Mr. Miller was doubtless a pioneer in the -St. John Telegraph. progress of airbrake invention.

If you are not already a Subscriber to the JOURNAL OF COMMERCE --- the Business Man's Daily .-- fill in the Coupon :

You are authorised to send me THE JOURNAL OF COMMERCE for One Year from date at a cost of Three Dollars.



New York September 28 .- Party candidates for ous offices from Governor of the State to Ur States Senator will be chosen by the 1,326,408 rolled voters of the six political parties in State to-day. This will be the first test of the di primary in New York State and will cost appr mately \$500.000.

AMERICAN BANK CLEARINGS.

New York clearings \$179,994,579; decrease \$

Boston clearings, \$15,191,778; decrease \$1,632,8

NIPISSING IN AUGUST.

New York, September 28 .- E. P. Earie, presid of the Nipissing Mines Company, to-day told y prrespondent that the company's estima ed net fits for August were \$136,778, against \$131,847 in J

L. AND N. EARNINGS.

buisville and Nashville-3rd week September, 115,825; decrease \$126,880. From July 1st, \$12,786,828; decrease \$931,819.

MINING STOCKS.

New York, September 28 .- In a letter sent out the Committee of Five, on Unlisted Securities, i announced that the Committee will not require or n mining stocks listed on the New York Curb, elling at not over \$3 per share to be filed with th will permit trading to take place provided ions and quotations are not made public.

TWIN CITY EARNINGS.

Twin City Lines-August gross \$798,560; increa \$21,718. Net \$385,963; increase \$2,231. Surplus a charges \$153,808; increase \$9,634. Eight months gr \$6,141,175; increase \$360,304. Net \$2,981,096; crease \$99.011. Surplus after charges \$1,108,056;