

Do you believe that a free trade agreement including Mexico, the U.S. and Canada would help Canada become more competitive?

Probe for:

- overall relative importance of this agreement in Canada's trade relations

How would this agreement fit in with Canadian economic and foreign policy?

What should Canada be trying to achieve in these negotiations?

During the negotiations on this free trade agreement, should everything be on the table? Why/Why not?

If not, are there products, services or sectors which should be excluded from the agreement? What are they?

What kinds of Canadian businesses or business people will succeed in the Mexican market?

What should our government be doing to get the most advantage out of a North American Free Trade Agreement?

Is there anything that should be done in a transition period between the kind of trade relationship we have now and the potential implementation of a North American Free Trade Agreement?

Probe for:

- adjustment, retraining

Some people think that a trade agreement that included Mexico would result in better relations between Canada and the countries of Latin America? Do you think this is true? If so, why?

Do you think NAFTA might lead to more trade with Central and South America?

Probe for:

- link between trade and economic development
- increase in diversity of trade
- improvement of conditions in Latin America and Third World countries