6. Cod: the 1983 guide price was established at 993 ECU/ton, up from 907 ECU/ton in 1982. The base product would have the following commercial characteristics: "A" quality, size 2/3, head-on, gutted. Two sets of calculations are then made in order to establish the withdrawal price for each product category.

7. First, as the fishermen ought to be able to dispose of their catches without market intervention, except under the most adverse market conditions, withdrawal prices must be set at a lower level than guide prices. The normal level varies from 70 - 90 per cent depending on the particular species. For cod, the percentage of the guide price used in calculating the withdrawal is 80 per cent. Thus the price for cod, before the adaptation coefficient is applied, would be ECU 993/ton x 0.80 = ECU 794/ton.

8. The second calculation is referred to as the conversion factor or adaptation coefficient, in that it adjusts the price for the various sizes and qualities of each species. The correlation between each of the products is also a reflection of market demand, as observed within the EEC market. Again, to use the example of cod, the conversion factor and withdrawal prices for 1983 are:

Conversion Factor

Species	Size	- Head on gutted - Extra A[a]	B[a]	- Whole - Extra A[a]	B[a]
Cod	1	0.90	0.85	0.65	0.50
	2	0.90	0.85	0.65	0.50
	3	0.85	0.70	0.50	0.40
	4	0.68	0.47	0.39	0.28
	5	0.48	0.28	0.29	0.19

Derived Withdrawal Prices (ECU/Ton)

Cod	1	715	675	516	397
	2	715	675	516	397
	3	675	556	397	318
	4	540	373	310	222
	5	381	222	230	151

a. Refers to freshness, size and presentations.