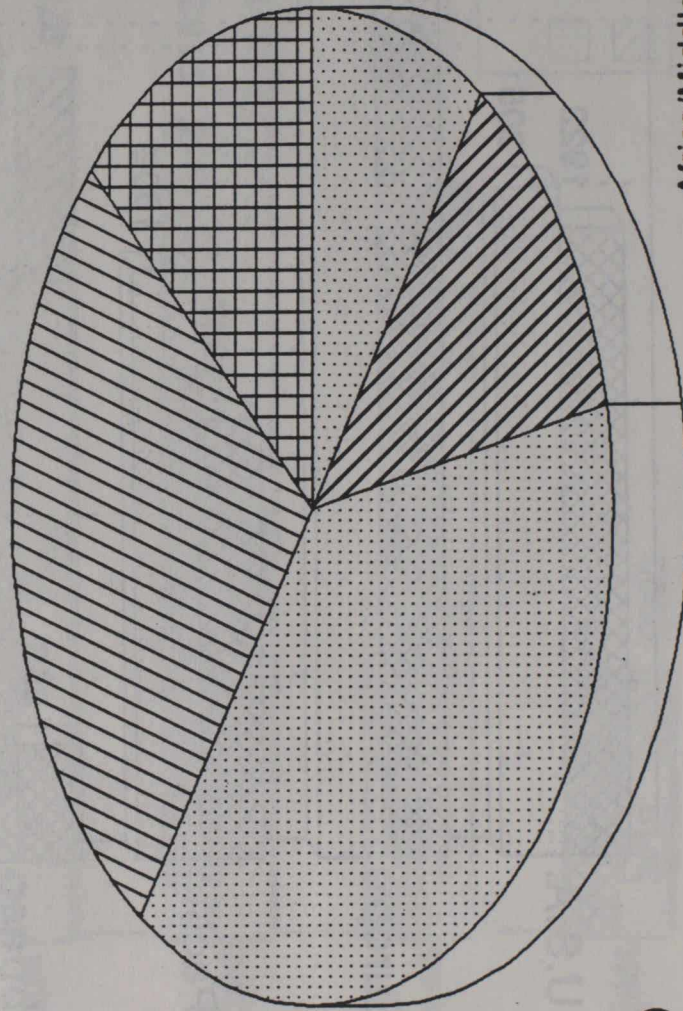


Business Reported by Region In Which Post Played a Role FY April 1991 - March 1992

EUROPE (27.1%)
\$2134.0 million
of Export Sales (323)



Asia/Pacific (38.1%)
\$3007.5 million
of Export Sales (398)

USA (13.1%)
\$1030.2 million
of Export Sales (1085)

Latin America/Caribbean (9.5%)
\$745.6 million
of Export Sales (186)

Africa/Middle East (12.2%)
\$962.8 million
of Export Sales (135)