21/12/89

DEPARTMENT OF EXTERNAL AFFAIRS

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RPTC1

TRADE AND INVESTMENT PROMOTION PLANNING SYSTEM

Mission: BERNE

Market: SWITZERLAND

In support of Canadian exports in this sector/sub-sector the mission is currently engaged in activities which include:

Activity:

Purchase of chemical Litmus paper delayed in 1988. Product

requires remarketing for 1990 purchase. Our contacts are key

Expected Results: Purchase order in 1990 of around \$ 2 m.

For the next fiscal year, the mission is planning to undertake the following new export support initiative(s) in this sector/sub-sector:

Activity:

Follow F-18 acquisition program (should Swiss government

approves procurement) for Cdn opportunities.

Expected Results: Keep Ottawa informed of progress.

Activity:

Report on Swiss defence procurement.

Expected Results: Report in Fall 1990.