DEPARTMENT OF EXTERNAL AFFAIRS

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Export and Investment Promotion Planning System

88/89 Sector/Sub-Sector Highlights Submitted by Posts by Region

Region: LATIN AMERICA-CARIBBEAN

Mission: 658 BRIDGETOWN

Market: 525 BARBADOS

Sector: 015 CONSTRUCTION INDUSTRY

Subsector: 151 BUILDING PRODUCTS

Statistical Data On Next Year Sector/sub-sector (Projected)		Current Year (Estimated)		1 Year Ago		2 Years Ago	
Mkt Size(import)		\$	55. OOM	\$	48. 50M	\$	50.00M
Canadian Exports	\$ 5.00M	\$	4. 20M	\$	3. 50M	\$	5. 00M
Canadian Share	8. 90%		7. 60%		7. 20%		10.00%
of Import Market				* · ·		,	

Major Competing Countries

Market Share

i) 577 UNITED STATES OF AMERICA

035 %

ii) 051 UNITED KINGDOM

012 %

15-30 \$M Cumulative 3 year export potential for CDN products in this Sector/Subsector:

Current status of Canadian exports: Mature with little growth

Products/services for which there are good market prospects	Current Total Imports In Canadian \$
i) LUMBER	\$ 16.20 M
ii) PLUMBING	\$ 9.50 M
iii) BUILDERS HARDWARE	\$ 3.50 M
iv) STRUCTURAL	\$ 18.50 M

Projects or portion of projects which are still in the planning stage and for which Canadian companies might have reasonable prospects.

i) Project Name: JARVIN INVESTMENT CARIBBEAN LTD.

RAMADA ST. KITTS

Approximate Value: \$ 20. Financing Source: 025 OTHER For further info. please contact:

K. G. WHITING, COMM. COUNSELLOR TLX: 2247 CDA WB.

ii) Project Name: GRENADINES MULTI-PROJECT.

Approximate Value: \$ 4.75 M Financing Source: 018 CDB For further info. please contact:

K. G. WHITING, COMM. COUNSELLOR TLX: 2247 CDA WB.