

The importance of Illinois as a force in international trade is indicated by the more than 60 foreign governments that have representative offices here.

Wisconsin

Wisconsin's economy is based upon a mature manufacturing sector, a strong agricultural capability and an important forest and recreation industry.

The state is strategically located near major U.S. and Canadian markets. Approximately one-third of the nation's population is within an 800-km radius of Madison, the capital.

Manufacturing is the dominant sector in Wisconsin's economy, providing 29 per cent of all employment, and shipments estimated at more than \$43 billion (1978) — almost 3 per cent of the U.S. total. Foreign exports of manufactured goods are valued at over \$2.2 billion (1977). Manufacturing provides more than 500,000 jobs in Wisconsin.

The state's large manufacturing sector was first established in the 19th century in response to the growing needs in midwestern forestry, mining and agriculture. Milwaukee emerged as the major centre for the production of non-electrical machinery, which today is the state's largest manufacturing industry. Wisconsin leads the nation in production of small horsepower gasoline engines, power cranes, shovel hoists, mining machinery and other types of industrial equipment. Other industrial groups that have grown to prominence include electrical machinery and equipment, transportation equipment, fabricated metals, primary metals, paper and allied products, and food processing. Manufacturing activity is concentrated largely in the southeastern and east-central areas of the state. Machinery production is centred in Milwaukee, Waukesha, and Racine counties. Paper is the principal product of the region known as the Fox Valley in the upper part of the state.

Agriculture is also a major component of Wisconsin's economy. Cash receipts from farm marketing totalled \$4.9 billion in 1981. For example, dairy products provide almost 60 per cent of the income received by state farmers. Long known as "America's Dairyland," Wisconsin is the national leader in the production of milk, cheese, and many dry and condensed milk products. A second source of income, roughly 20 per cent,