

*Before entering into a contractual agreement with a company, readers are advised to verify the bona fides of the companies listed here.*

**BRITAIN** — A well-placed firm wishes to contact Canadian companies that produce **technical products for the offshore oil sector** and that are seeking representation in the North Sea and European markets. The firm, with personnel trained in drilling/petroleum engineering, is geared to selling directly to oil production companies. Contact R.C. Higham, Underwater Tools (UWT) Limited, 1 Wendover Road, Rackheath, Norwich, Norfolk, NR13 6LH, England. Tel.: (0603) 721258. Fax: (0603) 721275.

**CAMEROON** — A company engaged in the import of frozen

fish wishes to extend its activities and seeks a **partner which it would represent in selling cold storage/equipment**. Contact Pantaléon Ngadena, General Director, Head Office Nlongkak, Carrefour Centre Jamot, B.P. 5201 Yaoude, Cameroon. Tel.: (011-237) 20-60-78. Telex: 1140 KN.

**CZECHOSLOVAKIA** — A research and development institute seeks **partners to establish import/export joint ventures**. With considerable experience in crawler vehicles, agricultural tractors, forestry machinery and diesel engines, the institute is looking at new products with **alternative fuel applications** (biodiesel from rape seeds, liquified natural gas, biogas) in diesel engines and small dairy complexes. Large testing facilities are available. Contact Dusan Bella, Marketing Manager, ZTS Research and Development Institute, Ltd., Komenskeho 19, 03 621 Martin, Czechoslovakia. Tel.: 0042 842 32005. Fax: (0842) 33024. Telex: (66) 75574.

**CZECHOSLOVAKIA** — An engineering and consulting group engaged in waste water treatment and plants, drinking and industrial water treatment, flow measurement and laboratory tests, wishes to **cooperate** with foreign firms that deal with the **environmental problems of pulp, paper and other industries as well as municipal and agricultural needs**. Contact Jiri Smejkal, Manager, Aquaconsult, Na Visnovce 1231, 252 28 Cernosice, Czechoslovakia. Tel.: (02) 80 52 41. Fax: (02) 87 81 57.

**INDIA** — A tender (number PUR:OF-III:WB:ICB:LDPE:2/92) and with a bid closing date of March

tact Barry Easton, Managing Director, Sequil Project Services Limited, P.O. Box 5188, Mount Maunganui, New Zealand. Fax: 64-7-575-0345.

**NEW ZEALAND** — This country's largest manufacturer of outerwear and sweaters wishes to augment its range with **Canadian-manufactured outwear** (especially anoraks/parkas and sweaters). Contact Ross Gamble, Tamahine Holdings Limited, P.O. Box 376, Dunedin, New Zealand. Fax: (03) 453-6816.

**NEW ZEALAND** — An importing/distributing company seeks **hickory wooden handles** for all types of hand tools. Contact Lester Clarke, 10 Meadowvale Avenue, Forrest Hill, Auckland, New Zealand. Fax: (09) 418-1876.

**SINGAPORE** — **Industrial electronics products, communications and processing products** are being sought by S. Mori, Managing Director, GEA Technology Pte Ltd., 4 Leng Kee Road #03-07, Thye Hong Centre, Singapore 0315. Tel.: 475-3711. Fax: 471-3129.

**SINGAPORE** — Distributor wishes to import **food and beverage products** and discuss franchising rights for food products. Contact Jacque Tan, Managing Director, Kriston Food & Beverage Pte Ltd., Blk. 1006 Aljunied Ave. 5, #01-08/10, Singapore 1438. Tel.: 744-6878. Fax: 744-6820.

**SINGAPORE** — Being sought by a company here are **ceiling panel/board, glass block and other architectural products**. Contact Tan Kay Watt, Sales Manager, Sim Lim Co. Pte Ltd., 10 Jalan Besar #05-01, Sim Lim Tower, Singapore 0820. Tel.: 296-5111. Fax: 293-2669.

## Business Opportunities

4, 1992 has been issued by the National Dairy Development Board for the supply of **low density polyethylene granules**. Documents, costing Rs1000, are available from National Dairy Development Board, P.O. Box 40, Anand 333001, India. Telex: 0172/207 IN. Fax: 02692-222. Interested parties seeking assistance should contact the Consulate of Canada in Bombay. Telex: 11-85122 (COC IN). Fax: (011-91-22) 287-5514.

**NEW ZEALAND** — A project management engineering company wishes to contact **Canadian equipment manufacturers** interested in discussing **local agency agreements in dairy products processing** (creams/milk fats); **food products processing** (creams/oils/fats); **beverage manufacturing** (beer/wine); **corrosive chemical handling** (acids/alkalines/oxidizers); and **waste processing technology and systems** (where waste emanates from the above-mentioned industrial processes). Con-