

L.P.: Information, advertising, the studying of the demand - all these are new activities for you. Have you made some progress in this direction?

L.G.K.: What do you mean? We couldn't exist without it now. We have sent our catalogues and questionnaires to various administrations and ministries. We have met enterprise directors in the Vladimir and Kalinin oblasts... But I have a definite feeling that a lot more has to be done.

L.P.: Our paper has also sent out some questionnaires, asking the chiefs of the various oblast forestry administrations and the directors of the forestry enterprises about forestry equipment...

L.G.K.: Can I have a look at the answers?

L.P.: Of course. Maybe you could comment on them as well.

L.G.K.: It looks like we're OK! Our MBT-8 and KLB-1.7 units received positive evaluations... There is quite a bit of criticism in the answers but this relates mostly to others, not to us. There are complaints about the tractors and about products manufactured in plants run by other departments. They write that there are too few LMD-81s. We can manufacture as many as you want. You just have to send in your orders.

I have been approached at the Ministry Board meetings with the following question: is it really possible that we can send in an order to buy without first obtaining ministerial approval? It's hard to believe that this is true. So much more has to be done by way of advertising. We have to start advertising not just the equipment available but also information about future