THE GRAIN GROWERS' GUIDE

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## To the Western Farmer:

## **Every** Farmer

should join his own organization and co-operate with his fellow farmers

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The whole tendency of the present high state of civilization is to widen the gap between the producer and consumer. We have allowed to grow up an elaborate and expensive system of selling so that as many non-producers as possible may feed on the public expense. Why can we not, as producers, swing this tendency in the opposite direction?

The first step is to arouse the farmer to the fact that this unsound economic condition makes him a victim of an army of profit takers. Does the farmer realize that under the present system it takes more than twice as much to market his product than what he gets for the production, or, in other words, the farmer gets \$6.00, the middle man and railroad \$13.00, the consumer paying \$19.00. He does realize, and very forcibly, the fact that after such a bountiful harvest he will not receive for it the actual cost of production, while the large profit has gone to the middle man. Is there not something here for the farmer to stop and think about, and our legislators as well?

The burden of the high cost of living is being placed more and more upon the farmers. Why should this be when it is a truism of economics, "That the prosperity of the farming class is the prosperity of the whole country." We do not need to abolish the present system of the commission man, who is standing direct between the producer and the consumer, but we do need to cut out the vast army who partake of the profit without doing any service whatever. The farmer can only bring this about by the organization of his own class; he must belong to and support his own organization. If he cannot give it financial support he is in duty bound to give it his moral support. No man can preserve his own self respect unless he preserves the respect for his own profession.

"In Union Is Strength"

## Grain Growers' Grain Co. Ltd.

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Winnipeg, Man.

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