

Austin, was very inferior although it may be difficult to make many believe this.

At Winnipeg will be found considerable honey from the apiary of Mr. Duncan, of Dominion City, in southern Manitoba. He had some 7000 lbs. last year and expects more this; from what I could learn his average will not be less than 100 lbs. to the colony. Mr. Duncan must have canvassed Winnipeg pretty thoroughly as his honey is to be found in almost every grocery there. We would rather he had not imitated our 1 lb. package and two color label so closely, but I suppose it is to our credit to have something worth imitating. Of course these westerners are quite proud to be able to produce their own honey, and even if was not quite as good it would have the preference with many, besides there is a good deal in what you are educated to as to what one considers best, and nothing more so than with honey. Mr. Duncan informed me that he produces little or no comb honey, as the flow does not come with the rush, which is so helpful to the production of a saleable article. He reported the yield this year as "steady" from early spring until fall. He lives near the banks of the Red River, and considerable was gathered from the bushes and wild flowers along this stream. Mr. Duncan states that much that appears in the Journals would not apply there at all; a matter of "location" again.

There is a growing demand for honey in Winnipeg, but so long as it comes in from so many different sources, and in the quantity it does, it will not be safe to ship a carload lot unless orders have been taken in advance. From a letter received recently from one of your readers, he was under the impression that it would pay on account of the saving in freight

to buy a carload and take it there. Let no one be so unwise as to take honey, or anything else for that matter, in carload lots to any place unless orders have been taken or a place engaged to store it till sold. This would take both time and money which would quickly eat up the little profits. If you want to save yourself an unpleasant experience never be in a strange city with a carload of anything that you do not know where to place. There are always so many to take advantage of your situation, and it may be the demand has been supplied. Neither let anyone expect fancy prices as there are too many inlets to hope for this; not only so, but there are too many bee-keepers who sell for less than they should, resulting in loss to others who know what good honey is worth. One does not travel far before running up against this "snag." I am heartily in favor of a Honey Producers Association for Canada. It would not only be a help to those who have no regular market for their product, but it would serve to maintain a uniform price for our honey and be a guide as to what it is worth. At Winnipeg, No. 1 lb. sections retail usually at 25 cents, although I saw some, (I won't say first-class), ticketed in a window at 20 cents. It too frequently gets damaged in shipment. At Virden Man., there was some lovely comb honey produced by Mr. Wilmar, of London, Ont.; it cost them less than 15 cents laid down, how much less I do not know. I think Mr. Wilmar is selling honey too cheap, scarcely needing to ship so far and get more money, especially if he can produce as good an article as I saw there. I hope some day in these "notes by the way," to tell your readers how I created a market for our honey in Winnipeg, and which would apply to any city, town or village.

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