

H A P P I N E S S

you firmly believe to be wrong, that it *is* wrong. Be a man; be sensible; use your head; travel when you can; keep your money in circulation; read good books; talk to everyone who will listen to you—get them to talk. Don't wait to be introduced, for, if you do, you will seldom meet the man most worth meeting. The man you don't want to meet is generally introduced to you. At any rate, you can't help meeting him. He makes so much noise that he disturbs the thoughtful, decent fellow. Lock the disturbers of the peace in a well-guarded abode, far from the clean element, and you will find that they all wear silk hats and have smooth hands.

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Most men who force an introduction should carry with them testimonials from reliable citizens who have found them out.

Again, it is not so much what you have not, as what the other fellow has, that worries us. This is true, so reflect.

Remember also, the fact that we do not happen to have all the other fellow has gives us a greater opportunity for real happiness. In other words, every time we obtain what we want, we automatically shut off one avenue of happiness. For this reason, we should never go after anything and get it without having something new to accomplish. The man who, through his wealth or position, has everything or is in a position to purchase everything he desires, has left his real pleasures of life behind him; in fact, he never experienced any. The man who has nothing has pleasures untold ahead of him, which no one on this earth can deprive him of, if he is really in earnest and