SEMI-WEEKLY SON, ST. JOHN, N. B., JULY 29, 1899.

TRICKERY IN TRADE

Rev. Dr. Talmage Draws a Contrast Between It and Fair Dealing

He Condemns Business Processes by Which Values Are Misrepresented-Many Merchants Are Models of Integrity.

ment. Then they go back to the hotel. Having just come to town, they must,

WASHINGTON, July 23.—Integrity and trickery in business life form the subject of Dr. Talmage's sermon to-day, and the contrast he establishes betwen the two is a striking one. The text is Proverbs xx, 14: "It is naught, it is naught, said the buyer, but when he is gone his way, then he boasteth." Palaces are not such prisons as the world imagines. If you think that the only time kings and queens come forth from the royal gates is in pro-cession and gorgeously attended, you are mistaken. Inoognito, by day or by night, and clothed in citizen's appared or the dress of a working woman, they come out and see the world as it is. Having just come to town, they must, of course, drink. A friend from the same mercantile establishment drops in, and usage and generosity suggest that they must drink. Business prospects are talked over, and the stranger is warned against certain dilapidated mercantile establishments that are about to fail, establishments that are about to ta and for such kindness and magnanin ity of caution against the dishones of other business houses, of course is expected they will—and so they cession and gorgeously attended, you are mistaken. Incognito, by day or by night, and clothed in citizen's appared or the areas of a working woman, they come out and see the world as it is. In no other way could King Solomon, the author of my text, have known everything that, was going on. From my text I am sure he must in disguise some day have walked into a store of ready made clothing in Jerusalem and stood near the counter and heard a conversation between a buyer, and a seller. The merodant put a price on a coat, and the customer began to dicker and said: "Absurd! That coat is not worth what you ask for it. Why, just look at the coarseness of the fabric! See that spot on the collar! Besides that, it does not fit. Twenty dollars for that? Why, it is not worth more than \$10. They have a better article than that and for lower price. Good morning." "Hold," says the merchant, "do not go off in that way; i want to sell you that coat. I have some payments to make and I want the money. Come, now, how much will you give for that coat." "Well," says the customer, "It will split the dif-ference. Yent selled 20, and, I said \$16. Now, I will give you \$16." Well, said the merchant, "It is a great sac-rifice, but take if at that price." Then the customer with a roll under his own place of business, and Solo-mon in disguise followed him. He heard the customer with a roll under his own place of business, and Solo-mon in disguise followed him. He heard the customer with a roll under his own place of business, and Solo-mon in disguise followed him. He heard the customer with a soli under his own place of business, and Solo-mon in disguise followed him. He heard the customer with a soli under his own place of business, and Solo-mon in disguise followed him. He heard the customer is he unrolled ths coat say: "Boys, Have made a great bargain. How mych do you guess I gave for that coat." "Well," said one, "you gave \$25." "No," says the buyer in triumph. 'I get it for \$15. I beat him down and pointed out the imper-fections sleep for the clatter of decanters, and the coarse carousal of these "hall fel-lows well met" waxes louder. But they sit not all night at the wine cup. They must see the sights. They stagger forth with checks flushed and eyes bloodshot. The outer gates of hell open to let in the victims. The wings of lost souls fit among the lights, and the steps of the carousers sound with the rumbling thunders of the lost. Farewell to all the sactifies of home! Farewell to all the sactifies of home! Could mother, sister, father, slumber-ing in that inland home, in some vision of that night catch a glimpse of the ruin wrought they would rend their hair by the roots and bite the tongue till the blood spurted, shrieking out, "God save him!" DISHONESTY'S REWARD. What, suppose you, will come upon such business establishments? and there business establishments? and there are hundreds of them in the cities. They may boast of faculous sales, and they may have an unprecedented run of buyers, and the name of the house

from this thrifty root there may spring up branch houses in other cities, and

not, therefore, be"overcome of temp-tation. Hollow oretensions and ficti-tious credit and commercial gambling may awhile prosper, but the day of reckoning cometh, and in addition to the horey and addition to

may awhile prosper, but the day of reckoning cometh, and in addition to the horror and condemnation of out-raged communities the curse of God will come blow after blow. The captain of a vessel was walking near the mouth of a river when the tide was low, and there was a long, stout anchor chain, into one of the great links of which his foot slipped, and it began to well, and he could not withdraw it. The tide began to rise. The chain could not be loosened nor filed off in time, and a surgeon was called to amputate the limb, but be-fore the work could be done the tide rolled over the victim, and his life was some. I have to tell you, young man, some. I have to tell you, young man, that just one wrong into which you ellp may be a tink of a long chain of

circumstances from which you cannot be extracated by any ingenuity of your own or any help from others, and the tides will roll over you as they have over many. INDIVIDUAL RESPONSIBILITY.

Again, business men are sometimes tempted to throw off personal respon-sibility, shifting it to the institution to which they belong. Directors in banks and railroad and insurance companies sometimes shirk, personal responsibil-ity, under the action of the corporang rooms find it hard t tion, and how often, when some ing house or financial institutio ing house or financial institution ex-plodes through fraud, respectable men in the board of directors say, "Why, I thought all was going on in an honest way, and I am, utterly confounded with this demeanor!" The banks and the fire and life and marine insurance companies and the railroad companies will not stand up for judgment in the last day, but these who in them will not stand up for judgment in the last day, but those who in them acted righteously will receive, each for him-self, reward, and those who acted the part of neglect or trickery will, each for himself, receive condemnation. Unlawful dividends are not clean be-fore God, because there are those as-sociated with you who grab just as big a pile as you do. He who countenances the dishonesty of the firm or of the a pile as you do. He who countenances the dishonesty of the firm or of the corporation or association takes upon bimself all the mortal liabilities. If the financial institution steals, he steals. If they go into wild speculations, he himself is a gambler. If they needless-iy embarrass a creditor, he himself is guilty of crueity. If they swindle the uninitiated, he himself is a defaulter. may be a terror to all rivals, and

Sminutated, he minself is a defaulter. No financial institution ever had a money vault strong enough, or idivi-dends large enough, or policy acute enough to hide the individual sins of its members. The old adage that cor-porations have to souls is misleading. all the partners of the firm may move into their mansions and drive their full blooded span, and the families may Every corporation has as many souls as it has members. AWAKENED FROM LETHARGY.

blooded span, and the families may sweep the street with the most elegant apparel that human heart ever wove or earthly magnificence ever achieved. But a curse is gathering surely for those men, and if it does not seize hold of the pillars and in one wild ruin bring down the temple of commercial glory it will break up their peace, and they will tremble with sickness and bloat with dissipations, and, pushed to the precipice of this life, they will try to hold back and cry for help, but no help will come, and they will clutch their gold to take it along with them, but it will be snatched from their grasp and a voice will sound through their soul; "Not a farthing, thou beg-AWARENED FROM LETHARGY. Again, business men are often tempi-ed to let their calling interfere with the interests of the soul. God sends men into the business world to get educated, just as boys are sent to school and college. Purchase and sale, loss and gain, disappointment, prosperity, the dishonesty of others, panic and bank suspension are but different lessons in the school. The more business the more means of grace. Many have gone through wild-est namic inhurt. "Are you agt affected

ness life, which racked their brains and rasped their nerves for so many years, will have forever ceased. "There the wicked cease from troubling and the weary are at rest." EPWORTH LEAGUE.

The Board of Control Say the General Sec retary Has Been Guilty of a Serious Official Wrong.

INDIANAPOLIS, Ind., July 25.—The controversy over the retention of royal-ties from song books by Edwin A. Schell of Chicago was today settled in the meeting of the board of control of the Epworth League. The discussion which began yesterday afternoon did not end until today, after which a re-solution was drafted and adopted by the convention. The resolution in sub-stance says that the board, having considered the documents submitted to it, finds that Mr. Schell, general sec-retary of the Epworth League, commit-ted a serious official wrong, but that owing to his assurance that he had no wrong intention and his promise that

ong intention and his promise that would avoid further offence, the rd deemed it inadvisable to probard deemed it inadvisable to pro-ed further in the case. Seven mem-ers of the board voted against drop-ing the investigation, and asked that leir names be recorded. After the chell matter had been disposed of, he board appointed a committee of ne most prominent men of its number contar with other young peoples' the most prominent men of its number to confer with other young peoples' societies, with a view of bringing about a closer federation of the three inter-national young peoples' organizations.

SAD FATALITY.

John Runciman Drowned Thursday at Oromocto While Trying to Foard the Str. Victoria.

About half-past eleven Thursday orning news reached St. John that John Runciman of this city had lost his life by drowning at Oromocto. A ms life by drowning at Oromocto. A younger brother, George Runciman, in the employ of Mccaulay Bros. & Co., had been away on sick leave for about a month, and a few days teo his con-dition was such that it was thought better to bring him back to St. John. Accordingly, John Runciman went up to Oromocto and made arrangements for bringing him down on the Victoria Thursday morning

to bromoeto and made arrangements for bringing him down on the Victoria Thursday morning. Sten by a Sun reporter late yester-day afternoon Capt. Starkey gave the following account of the accident: The steamer reached Oromoeto about ten o'clock and took on board the pas-sengers and freight from the regular small boat in charge of Mr. Bryson, As this boat was putting off from the steamer, Capt. Starkey noticed an-other small boat coming out of Oro-moeto containing three men, one of whom was waving an umbrella in or-der to attract attention. Capt. Star-key kept the Victoria waiting about ten minutes in order to accommodate the late comers, who were John and George Runciman and a Mr. Simp-son, a Boston man boarding at Mrs. Stocker's hotel.

SHIP NEWS.

PORT OF ST. JOHN.

Arrived. S.-Str State of Maine, Colby, from C E Leechler, mdse and pass. wise-Schs E Mayfield, 74, Salter wrsboro; Bear River, 37, Woodworth ort George; Lennis and Edna, 3 from Freeport; Theima, 18, Mille nnapolls; sir Beaver, 67, Potter, from s; sch Maitland, 44 Merriam, from

Indsor. July 26.—Str St Croix, 1064, Pike, from siton, C E Laechler, mdse and pass. SS Maritime, 1824, Jones, from Manches-r, Wm Thomson and Co, bal. Str Taymouth Castle, 1172, Bale, from est Indies, Schofield and Co, mdse, mails d ness

441, Read, from New York, ary Co, Scott, from St Andrews

Smith, Dat.
Smith, Dat.
Ch Sower, 124, Fardie, from
J Purdy, coal.
Doastwise-Schs Brant, 17, Lewis, from
hing: Nina Blanche, 30, Morrill, from
reeport: I H Gouder, 26, Sullivan, from
fetsphan: Hustler, 44, Gesner, from Bridge-own; Three Links, 31, Egan, from Mus-jusah; Silver Cloud, 45, Bain, from Digby;
Citizen, 47, Woodworth, from Bear River,

and cleared. July Z-Str Prince Edward, 727, Lockhart, from Boston, C E Currie, mdse and pass. 8 S Inventor, 1445, Watts, from Pernam-buco, Wm Thomson, and Co, bal. Coastwise-Sche Little Annie, Poland. from Campobello: Levuka, 75, McNamara, from Parraboro: West Wind, 24, Post, from Digby; Hustler, 38, Crosby, from Yarmouth.

July 25 .- SS Pharsalia, Smith, for Man-Sch Sallie E Ludlam, Kelson, for New York.

Ynrk. Sch Melba, Parker, for Buenos Ayres. Sch Pansy, Akerly, for Camden. Coastwise-Sche Little Minnie, Theriault, for Back Bay; Elihu Burritt, Spicer, for Advocate Harbor; Morales, Webb, for Lun-enburg: Hattie McKay, Merriam, for Parts-boro; A Gibson, Black, for Quaco; Maudie, Beardsley, for Port Lorne; str Beaver, Pot-ter, for Canning; sch Yukon, 73, Wilson, for Port Greville. ter, for for Port or Port Greville. July 26.—Str State of Maine, Colby, for

July 26.—Str State of Maine, Colby, for Boston. Bark Vesuvia, Cacou, for Tunis, Algeria. Sch Riverdale, Urquhart, for Rockport. Sch Riesch, Flower, for Boston. Sch Reporter, Glichrist, for New York. Coastwise—Scha Forest Flower, Ray, for Margaretvile; Jessie, Spicer, for Harbor-ville; Susan and Annie, Merriam, for River Hebert; Lizzie, Anderson, for Clarke's Har-bor; Ben Bolt, Sterling, for Sackville; Three Links, Egan, for Lepreaux. July 27.—Sch Fanny, Sypher, for Boston. Coastwise—Schs West Wind, Post, for Digby; Rez, Sweet, for Quaco; Brisk, Wad-in, for Beaver Harbor; E Mayfield, Salter, for River Hebert; Sarah M, Seaman, for Quaco; Hustler, Sollows, for Salmon River; Little Annie, Poland, for Campobello; Le-ruka, McNamara, for Parrsboro; Jelfilla Milner, for Annapolis.

CANADIAN PORTS.

Arrived.

At Canso, July 21, cruiser Curlew, from Mulgrave. At Chatham, July 24, ship Agnostino Ter-rizsano. Terizzana, from Genoa. At Bridgewater, July 14, sch Tyree, Rich-ards, from Boston. er, July 25, s s Boston, from A, July 25, s s Boston, from Prince George, from Boston; urchill, from Louisburg, du Chene, July 23, bark Alida, om Liverpool-61 days. s s Pr se, from New York.), July 25, bark Bristol, Laur-puen; schs E Mayfield, Salter, , July 26, s's Hillcrag, KramMEMORANDA

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Edgar

ed Sydney Light, July 25, strs Hebe, en, from Pensacola via Sydney for Os-; Dora, Shaw, from Sydney for Que-

WESTPORT, July 25.- Tramp steamer hored at City Island, July 23, sch co, from New York for Rio Grande do

Passed Isla of Wight, Juston. King, from Astwerp for Boston. Passed Brow Head, July 24, str Pocahon-tas, James, from St John. NB, for Mersey. Passed west at Cape Race, July 23, bark Salina, from Ivigtut, for New York. ed Isle of Wight, July 24, str Storm

SPOKEN.

rk Medora, from Burope for Nova Sco-July 17, lat 42.03, lon 44.23; all well. rk G S Penry, from Belfast, Ireland, Newcastle, N B, July 12, lat. 49.35, lon.

hip Ellen A. Read, Cann, from New York Melbourne, July 7, lat. 9 N, lon. 28 W. ch Maggie S. Hart, from Baltimore for rmouth, N. S., July 24, 20 miles S. of dy Hod ark Gle

5.17; all well

NOTICE TO MARINERS.

22.—Notice is given by the that the wreck of a it ¼ of a mile NW. by N. horoughfare lighthouse, at Deer Island Thoroughfare. Uy in the track of yessels ferous obstruction. If will BOSTON, July 22 soon as practicable, and in he spot will be marked by a the meantime the spot will be marked by a red and black horizontally striped spar buoy. On or about August 15th the color of the upper half of the granite tower at Beaver-tal light station on the south point of Con-nnicut Island, Narragansett Bay, will be changed from grey to white. The steam fog signal machinery on light vessel No. 44, moored off the cost of New Jersey, near the NE. end of Five Fathom Bank, is disabled, and until vessel is with-frawn, about August 15th, a bell will be rung by hand during thick or foggy wea-her.

MARRIAGES.

LARK-CURRIE-At the residence T. Blewett, 13 Harrison street, 26th, by the Rev. D. J. Fraser, B 26th, by the Rev. D. J. Fraser, B of Geo. on July D., John both of

ther, N. J. The LOGAN-At the home of the bride's ther, 107 Chesley street, on July 26, by Rev. Dr. Gordon, Norman H. B. ith to Emma May Logan, both of this

ON-LIVINGSTONE-A: Cash John, N. B.; on July 28th, f Bainnie, James W. Manson Ing. Assentiar of Walter J Ford a fine city. ILLIWSKY-SMITH. - At se Co., N. B.; on July 25 milewsky of Ravel, Russis t. fourth daughter of James James

TELL-MASSON. At the home of the 's father, on July 26th, by Rev. G. Fisher, Samuel A. Worrell, principal of Ville school, to M. A. Gertrude, only

DEATHS.

outh, on Saturday, July aption, Mrs. Mary K.

22nd, of consumption, Mrs. Mary K. Bruce aged 26, der Officer - On July 27th, Frank Hall de-Porest, in the Sin year of his age. PURDY - At St. John, west, Sunday, July 22nd, of cholers infantum, C. J. Montgom-ery Purdy, son of Dr. Clinton T. and Annie M. Purdy of Moncton, aged cne year. WOODMAN-Entered into rest at St. John. y of Moncton, aged cne year. N-Entered into rest at St. Job Alexander Malet Woodman in the 66th year of his age.

Ha! Ha!" O man, you go for less than they were to sitive falsehood, and no wo on went back to his when Solomon went back to his pa ace and had put off his disguise, the he sat down at his writing desk an made for all ages a crayon sketch of you. "It is naught, it is naught, sait the buyer, but when he is gone h way, then he boasteth."

WORD AS GOOD AS BOND WORD AS GOOD AS BOND: There are no higher siyles of men in all the world than those now at the bead of mercantile enterprises in the great oities of this continent. Their casual promise is as good as a bond with piles of collaterals. Their good reputation for integrity is as well es-tablished as that of Petrarch re iding in the family of Colonna. It is a tated that when there was great disturbance in the family the cardinal called all his people together and put the au-der oath to tell the truth, except Pet-rarch. When he came up to swear, the oardinal put away his book and said: "As for you. Petrarch, your world is sufficient." Never since the world stood have there been so many merchants whose transactions can stand the test of the Ten Command-ments. Such bargain makers are all fail under the galling fire of avarice and orime." While we admire and approve of all acuteness and tact in the sale of goods, we must condemn any process by which a fabric or product is represent-ed as possessing a value which it real-ly does not have. Nothing but sheer falsehood can represent as perfection boots that rip, silks that speedily lose their lustre, calicoes that immediately wash out, stoves that crack under the first hot fire, books insecurely bound, carpets that unravel, old furniture re-juvenated with putty and glue and sold as having been recently manufac-tured, gold watches made of brass, barrels of fruit, the biggest apples on the top, wine adulterated with strych-nine, hosiery poorly woven, cloths of domestic manufacture shining with for-cign labels, imported goods represented as rare and hard to get, because for-eign exchange is so high, rolled out on a counter with matchess display. Imported, indeed, but from the factory in the next street. A pattern already stand the test of the Ten Command-ments. Such bargain makers are all the more to be honored because they have withstood year after year temp-tations which have flung so many flat and flung them so hard they can nev-er, never recover themselves. While all positions in life have powerful be-setments to evil, there are specific forms of allurement which are peculiar to each occupation and profession, and it will be useful to speak of the pecu-liar temptations to business men. First, as in the scene of the text, business men are often tempted to sacrifice plain truth, the seller by ex-aggerating the value of the goods and the buyer by depreciating them. We cannot but admire an expert salesman.

Imported, indeed, but from the factory in the next street. A pattern already unfashionable and unsalable palmed of as a new print upon some country merchant who has come to town to make his first purchase of dry goods and going home with a large stock of goods warranted to keep. nto a mood fav ideration of the value WON'T STAND LIGHT.

consideration of the value of the goods He shows himself to be an honest and frank salesman. How carefully the lights are arranged till they fall just right upon the fabric! Beginning with goods of medium quality he gradually advances toward these of a th advances toward mose of a thorough make and of more attractive pattern. How he watches the moods and whims of his customer! With what perfect calmness he takes the order and bows the purchaser from his presence, who goes away having made up his mind that he has bought the goods at a price which will allow him a living markin when he again sells them margin when he again sells them! The goods were worth what the sales-man said they were, and were sold at a price which will not make it necessary for the house to fail every years in order to fix up things. PRACTICES CONDEMNED.

PRACTICES CONDEMNED. But with what burning indignation we think of the iniquitous stratagems by which goods are sometimes disposed of. A glance at the morning papers shows the arrival at one of our hotels of a young merchant from one of the iniand dities. He is a comparative stranger in the great oity, and of course he must be shown around, and it will be the duty of some of our enterprising houses to "escort him. He is a large purchaser and has plenty of time and money, and it will pay to be very attentive. The evening is to be very attentive. The evening is spent in a place of doubtful amuse-

gared spirit!" And the judgment will come, and they will stand aghast be-fore it, and all the business iniquities vill break?" said so hant in time of great commercial ement. He replied, "Aye, I shall a when the fiftieth psalm breaks of a lifetime will gather around th in the fifteenth verse, 'Call upon Me in the day of trouble, and I will deliver thee.'" saying, "Do you remember this?" "Do you remember that?" And ele that are compelled to dishonesty that are compelled to dishonesty and runners and draymen and bookkeep-ers who saw behind the scenes will bear testimony to their nefarious deeds, and some virtuous soul that once stood aghast at the splendor and power of these business men will say, "Alas, this is all that is left of that Thes tore and the counting

Thes fore and the counting house nave developed some of the most stal-wart characters. Perhaps originally they had but little sprightliness and force, but two or three business thumps woke them up from their lethargy, and there came a thorough development in their hearts of all that was good and holy and energetic and 'tremeridous. great firm that occupied a slock with their merchandise and overshadowed the city with their influence and made their hearts of all that was good and holy and energetic and 'tremendous, and they have become the front men in Christ's army as well as lighthouses in the great world of traffic. But bust-ness has been perpetual depletion to many a man. It first pulled out of him all benevolence, next all aniabil-ity, next all religious aspirations, next all conscience, and, though he effered his vocation with large heart and no-ble character, he goes out of it's skeleton, enough to scare a ghost." righteousness and truth and purity fall under the galling fire of avarice BAD PARTNERS.

BAD PARTNERS. Men appreciate the importance of having a good business stand, a store on the right block, yet every place of business is a good stand for spiritual culture. God's angels hover over the world of traffic to sustain and build up those who are trying to do their duty. Tomorrow, if in your place of worldly engagement you will listen for it, you hay hear a sound louder than the rattle of drays and the shuffle of feet and the clink of dollars stealing into your youl, saying. "Seek ye first the kingdom of God and his righte-ousness, and all other things shall be added unto you." n are cheated out of their in

blessedness by stratagens more pelp-able than any "drop game" of the street. They make investmenta, in things everlastingly below par. They put their valuables in a safe not fire-proof. They give full credit to influ-ences that will not be able to pay one cent on the dollar. They plunge into a inbyrinth from which no bankruptcy law or "two-thirds enactment" will ever extricate them. They take into their partnership the world, the flesh and the devil, and the enemy of all righteousness will boast through eter-Again, husiness men are often temp ed to make the habits and customs other traders their law of rectifue Again, quisiness men are orien tempt-ed to make the habits and customs of other traders their law of rectitude. There are commercial usages which will not stand the test of the last day. Yet men in business are apt to do as their neighbors do. If the majority of the traders in any locality are lax in principle, the commercial code in that community will be sourious and dis-honest. It is a hard thing to stand close by the law of right when your next door neighbor, by his looseness of dealing is enabled to sell goods at a cheaper rate and decoy customers. Of course you who meet all your busi-ness engagements, paying when you promise to pay, will find it hard to compete with that merchant who is hopelessly in debt to the importer for the goods and to the landlord whose store he occupies and to the clerks who serve him. There are a hundred prac-tices prevalent in the world of traffic which ought never to become the rule and the devil, and the enemy of all righteousness will boast through eter-nal ages that the man who in all his, business life could not be outwitted at last tumbled in spiritual defalcation and was swindled out of heaven. Ferhaps some of you saw the fire in New York in 1835. Agen men tell us that it beggared all description. Some stood on the house tops of Brooklyn and looked at the red ruin that swept down the streets and threatened to ob-literate the metropolis. But the com-mercial world will yet be startled by a greater conflagration, even the last

greater conflagration, even the le. Bills of exchange, policies of tices prevalent in the world of traffic which ought never to become the rule for honest men. Their wrong does not make your right. Sin never becomes virtue by being multiplied and admit-ted at brokers' board or merchants' exchange. Because others smuggle a few things in passenger trunks, be-oause others take usury when men are in tight places, because others deal in fancy stocks, because others palm off worthless indorsements, because other ers do nothing but blow bubbles, do surance, mortgages and bonds government securities will be consu in one lick of the flame. The bo

safety and George Runciman was put on board. As he got on board he said "Good bye, boys," and the man at the steps, believing that he was the only passenger, as hone of the others had made any attempt to get aboard, rang the bell for the steamer to go ahead, and pushed off the small boat with his foot. As he did so Mr. Simpson, who was in the bow of the boat, caught him by the pant leg and pulled the head of the boat in toward the steam-er. John Runciman ran forward and fimped on board the Victoria, but fell between the steamer and the small ome one to a

tween the steamer and the small between the steamer and the small boat. Mr. Simpson made an atempt to get the small boat near the struggling mah, but seemed unable to handle it, so he pluckily jumped overboard in ider to save Mr. Runciman. He suc-oceded in getting hold of him and keeping him afloat for some time, but before they could be reached by the boat which Capt. Starkey had ordered to be lowered. Mr. Simpson was com-pefied, in order to save his own life, to release himself from Mr. Runci-man, and the latter went down to a watery grave. Mr. Simpson was rescued in an exhausted condition. The Victoria was kept in waiting util the captain saw, that he could be of no further use, and he proceed-ed to St. John. John Runciman, the victim of the tragedy, was a young man of about twenty-six years of age, and was well known in St. John. For some time past he has kept a dry goods store on the corner of Duke and Charlotte streets. He was a son of William Runciman of St. Andrews street, and leaves several brothers and sisters to mourn their loss. The deceased was

Runciman of St. Andrews street, and leaves several brothers and sisters to mourn their loss. The deceased was connected with Union lodge, Knights of Pythias, and is the second member of this lodge to meet death by drown-ing on the river within a week.

KLONDIKE GOLD OUTPUT.

WASHINGTON, July 26.-Informa-tion from the Klondike up to June 20 has reached the state department from U. S. Consul McCook at Dawson. The consul says ten million dollars listead of twenty millions will cover the gold product for the past twelve months, and adds that reports from Alaska indicate that more gold will be found there than ever will come out of the Klondike. Typhold has broken out six weeks earlier than last year and there are several hundied destitute persons in Dawson, without means to get out, The gambling fraternity is reaping a rich harvest.

AT CODY'S.

CODY'S, Queens Co., July 27.-H-y-ing is progressing very favorably, though the weather has been quite wet at times. Harry Somerville and John Arm-strong have the contract for cutting the hay on the property owned by L. H. Thorne of St. John. Messrs. Dunham and Johnston of St. John, tumber surveyors, have passed through to Cole's island to do some surveying.

At New York, July 24, Dkin Acacia, Hart, or San Andreas; sch Victory, Munro, for At Philadelphia, efurgey, Read, 1

Mrs. B. F. Davidson of Salmon River, Colohester Co., has left for a short visit with her daughter, Mrs. D. G. Mayes, Upper Otnadog, N. B.-Truro News,

ol: s s S Malta. At Hillsboro, July 25, schs Avon; Priest, from Hopewell Cape; Allen A McIntyre, from Somerville for St John. Cleared.

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At Philadelphia

BRITISH PORTS.

Arrived.

Hilton, for Mobile. From Gibralter, July 9, str Dora, Shaw, from Barcelona for Sydney, C H. From Falmouth, Ja, July 5, sch Laconca, Healey, for New York.

FOREIGN PORTS.

PASTO NYCOLA

At New York, July 23, schs Comrade, At New York, July 23, schs Comrade, on, from Hillsboro; Earl of Aber owned, from de; Ira D Sturgis, Kert

Salem, Mass, July 22, sch Agnes May rigan, from Musquash for Vineyard Ha

Hillsboro; Lan or om do; Ira D Sturgis, Kerrigan mklin, and W H Waters, Belyo hn; Thomas B Reid, Shaw, fro

Santiago, July 24, str H M Pollock, in, from Nombre de Dios.

Cleared.

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le, It

MORE MILLIONS.

(Continued from First Page.)

atham, July 24, bark Ragna, Torsen At Chatham, July 24, bark Hagna, Forsen, for Traise. At Bridgewater, July 15, bark Argentina, McQuarrie, for Buenos Ayres; sch Potonao, Page, Jor Maderia. At Yarmouth, July 25, schs Eva Stewart, for Parrsboro; E Merriam, dor Hilsboro; Woodward, Abrahams, for Louisburg; Hus-tler, for St John; Clitton, for Louisburg; Hus-tler, for St John; Clitton, for Louisburg. At Parrsboro, July 25, schs Jessie D, Sal-ter, for Boston; No. 4, McLeod, for Yar-mouth; E Mayfield, Salter, and Levuka, McNamara, for St John; Wallula, Theal, for River Hebert. South Shore railway bridge over to Yamaska—\$50,000 (r3-yote), Bridge over Richelleu at Sorel—fifteen nt. of cost not exceeding \$35,000 er cent. of new vote).

Bridge over St. Francis river-fifteen per cent. not exceeding \$50,000 (new

Bridge over Nicolet River-fifteen per cent. \$15,000.

iver Hebert. At Chatham, July 24, ss Andoni, Williams or Manchester. Midland Railway company bridge wer Shubenacadle River-fifteen per ent. not exceeding \$33,750. Ingsport, July 24, sch Blomidon, Bax-Verde Islands. July 25, schs Bessie Parker, e, Brown, for Newark. July 26, s s Elliot, Nelson,

ent. not exceeding \$33,780. Bridge over St. Maurice River—same rate, \$16,000. Bridge over Riviere du Loup—\$15,000. Over Lac River—same rate, \$15,000. At Bathurst, July 26, s s Elliot, Nelson, New York. It Halifax, July 25, sch Wm L Elkins, chardson, for New York.

In supply this evening a lively dis-cusion took place on the subject of cold storage. Sir Charles Tupper strongly protested using the pro-posed reduction in the cold storage service. He thought it ought to be in-creased, and regrated that the govern-ment was calling off part of the vote in order to get money to build a wharf where ther was no water. This was a reference to the Guite's wharf in Bon-avenure, Quebec. From Canso, July 24, cruiser Curlew, fish-ery protection service. At Preston, July 21, bark Orion, from Dal-At Preston Dock, July 23, bark Handy, Jahl, from Richibucto.

Dahl, from Richibucto. At Barbados, July 27, sch Evolution, Fitz-patrick, from Albino. At Bristol, July 25, in the roads, bark Beda, Halversen, from Campbellion. At Glasson Dock, July 24, bark Atlas, Simpson, from Paspebiac. At Liverpool, July 25, ship Trojan, Arm-strong, from Liscombe. NB. At Plymouth, July 25, bark Montain, Lau-rel, from Campbellton. reference to the Guite's wharf in Bon-aventure, Quebec. Mr. Fisher withdrew the vote of \$20,-000 for farmers' illustration stations. After the strong opposition expressed in the house the other day he had reached the conclusion that the farm-ers would not be likely to co-operate sufficiently to guarantee success. When the house adjourned at mid-night all the main estimates but one had been passed. The prohibition resolutions are the order of the day tomorrow. At Plymouth, July 25. bark Montain, Lau-el, from Campbellton. At Luces, Ja, July 3, brig Iona, Mosher, from New York.

From London, July 22, barks Foyn-From Liverpool, July 22, barks Foyn-Ind, for Miramichi; Romance, for Char-

THE SENATE. tion bill of the governwas passed today in the senate the minister of justice had led it so that the retroactive features would not apply to the Stew-art claim, but would be limited to the

idge and Railway company St. John Br NOTES

In the West Huron case, the evid-ence of voters at the Colborne poll was continued. As Davies and Rus-sell usually cross-examine each man half an hour the process is slow. Of the 43 conservative voters more than 30 have testified, and each has sworn rositively that they voted for Mc-Buenos Ayres, July 25, bark Cedar Noble: from St John. as Palmas, July 15 as, July 19, sch Fred H Giby 24, sch C R Flint,

It is understood that as the result At Washington, D C, July 25, sch Eest A Simpson, Hogany from St John. At New York, July 25, sch Dove, Esdale, from Azua. At Santiago, July 25 1.12 It is understood that as the result of the conference between Sir Charles and Sir Wilfrid the government's al-leged senate reform resolutions will not be moved this session. There is a fair chance of getting the session to an end by August 10th, if the West Fluren case is not too long

WOMAN'S TROUBLES

hia, July 24, bark Charles E ad, for Liverpool. Are usually the result of an exhausted hervous system which can be fully restored by the use of Dr. A. W. Chase's Nerve Food. Women made nervous and irritable by the wasting diseases which drain their system find new life, new vigor, new energy in Dr. A. W. Chase's Nerve Food, the From New York, July 23, schs Cora L and ibre de Dios, July 20, str H M

h. Fla, July 25, bark Buenos Ayres. urga, Doug-

ne a woman sees a mi