

The CHAIRMAN: Mr. McPhee had the floor.

Mr. TUCKER: I object to that statement.

The WITNESS: I assure you that Mr. Roosevelt fought very hard for that law.

*By Mr. McPhee:*

Q. After this love feast between yourself and Mr. Deachman—

Mr. DEACHMAN: Could you go on with your examination without any reference to that sort of thing? Take that back. It is not a love feast—

Mr. MCPHEE: I said—

Mr. DEACHMAN: You are insinuating that there is some arrangement, that is what you are trying to do. You attend to yourself and you will have plenty to do.

Mr. MCPHEE: There was nothing except that the facility with which the witness answered the questions—

Mr. DEACHMAN: I tell you there is no arrangement, and you have no right to make that statement...

Mr. MCPHEE: Except the facility with which the witness answered the question.

The CHAIRMAN: Mr. McPhee, I think the statement was hardly fair. Mr. Reid has answered with facility every question which has been asked.

Mr. DEACHMAN: Withdraw the statement.

Mr. MCPHEE: Well I withdraw the statement.

Mr. DEACHMAN: All right.

*By Mr. McPhee:*

Q. What percentage of your loans are made to those who buy goods on the instalment principle?—A. It would be impossible to know that. You might just as well ask me how many gentlemen in this room buy goods on the instalment plan.

Q. The questions put by Mr. Deachman would lead us to believe that you are comparing your rate of interest with those who sell goods under the instalment principle?—A. I am making no comparison at all, Mr. McPhee.

Q. Are you not strictly a loaning company?—A. Quite so; that is all we do, loan money on this plan.

Q. And therefore if you invest money you do not invest it for something you have to sell; you invest it because of the profit that is in it?—A. The profit we hope to be in it.

Q. Now, break down your statement of 1936?—A. Yes.

Q. You show here interest of \$333,649?—A. Yes.

Q. You show expense charges of \$125,264?—A. No, service charges.

Q. Expense charges in this statement. Then, we have a different statement altogether. In the statement furnished me the break-down is shown as expenses?—A. That is a service charge, not like an expense made in connection with the loan.

Q. How much of that \$125,264.—A. Generally styled service charge, revenue not expenses.

Q. How much of that \$125,264 is paid out by your company to anybody else?—A. I think this question was answered this morning to Mr. Tucker. It is all in the morning's proceedings.

Mr. LAWSON: Nothing is paid out except in salaries to their own employees.

Mr. MCPHEE: Nothing is paid out. How much of the fees \$227,695—