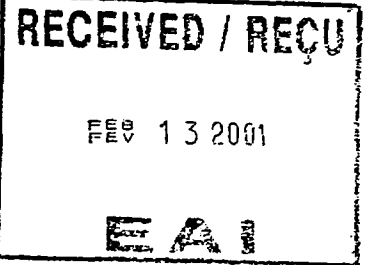


3M Canada Company

Government Markets Centre
Suite 200
440 Laurier Avenue West
Ottawa, Ontario K1R 7X6
613 788 3798 Telephone
613 788 3796 Fax



3M

February 2, 2001

Trade Policy Division EAI/Central America
Department of Foreign Affairs and International Trade
125 Sussex Drive
Ottawa, ON K1A 0G2

Following your request regarding a possible free trade agreement with Central America, please find listed below our exports to that area for last year:

El Salvador	\$135,000 - Cdn
(HS Code -	4823.11 - 8205.59 - 6805.30 - 3920.20)
Guatemala	\$500,000 - Cdn
(HS Code -	4823.11 - 6805.30 - 3005.10)
Honduras	\$270,000 - Cdn
(HS Code -	4823.11 - 3919.10)
Nicaragua (Via Costa Rica)	\$25,000 - Cdn
(HS Code -	4823.11)

As always, our position is clear regarding free trade to any countries or areas, we support is completely. 3M Canada has now reached a billion dollars in sales, with close to 50% of that number going to export, 85% of what we manufacture in our 7 locations in Canada also goes to export.

Can you please remove the name of Mr. Dennis Hepburn from your mailing list and replace by mine at the above address.

Hoping this information is helpful for you, I remain,

Yours truly,

A handwritten signature in black ink, consisting of a large, stylized 'P' followed by a horizontal line extending to the right.

Pierre Campeau
Director
Government Affairs and Markets