• **ENGINEERING**

The State produces 60% of India's earth moving equipment (Bharat Earth Movers Ltd. (BEML)), 30% of the country's machine tools and virtually 100% of the country's aircraft. This reflects the engineering resources and skills available in the region. Apart from these advanced engineering products, mechanical and quartz wrist watches, automobiles (the Rover Montego car is made in Bangalore) and auto components are also being made in the State.

• **TELECOMMUNICATIONS**

Until recently, close to 40% of the nation's telephone exchanges were manufactured at ITI Ltd. near Bangalore. Many private companies like BPL and Ericsson make EPABX systems and telephones in Bangalore as well. Hewlett Packard also has plans to make cellular phones at Bangalore.

• ***Pharmaceuticals***

Astra - IDL and Smith Kline Beecham are two big pharmaceutical companies based in Bangalore. Astra also has a centre for bio-technology research in the city.

• **SOFTWARE**

This industry has experienced major growth in recent years and Bangalore is often referred to as the "Silicon Valley" of India, in addition to its other titles. All the major information technology (IT) companies in India have set up operations in Bangalore and a technology park, proposed by a Singapore consortium, should bring in more.

• **TEXTILES**

Bangalore is a centre for textile and garment exports. Coats Viyella, a leading international apparel manufacturer, has its Indian headquarters at Bangalore. Levi Strauss, Lee and Arrow are also located there. In addition, many small entrepreneurs have 100% export oriented factories in the city and the largest exporter of leather goods in India is based in Bangalore.

• **OTHERS**

INDAL, an associate of Alcan, has facilities for alumina refining and aluminum smelting in Karnataka. Bata, which is a major presence in the Indian shoe market, also has a manufacturing facility near Bangalore.

Electronics, precision engineering and software are big business in Karnataka. With the opening of the telecommunications sector to private investment, heavy investment is expected in this sector as well.

BANKING & TRADE

The State has a well developed market structure and most products are distributed through existing wholesaler/retailer channels. Retailing, as in most parts of India, is characterised by small, owner managed stores. There are about 270,000 wholesalers/retailers in the State with approximately 30% located in Bangalore.

All major Indian banks have branches in Bangalore. National banks which have their headquarters in the State include Canara Bank, Corporation Bank and the Syndicate Bank. Vysya Bank, one of the largest private sector banks in India, has its headquarters in Bangalore. To cater to foreign investors, international banks such as Hongkong and Shanghai Bank, ANZ Grindlays, Standard Chartered and Deutsche Bank have also opened branches in Bangalore.

Bangalore has a stock exchange with 300 listed companies. Turnover increased to INR 18 billion during 1991-92 and Bangalore is emerging as one of the leading exchanges in the country.

Exports:

Karnataka has traditionally exported coffee, silk and other low value added products. However, in the past decade the export mix has slowly changed and value added exports have increased. In 1992-93, Karnataka exported INR 19 billion worth of products. Table 5 gives a breakdown of some major exports from the State. Based on government incentives for export oriented factories, these numbers are likely to increase.