
BUSINESS -TO - BUSINESS CATALOGUE HOUSES

1. AGRICULTURAL SUPPLIES:

ABRASIVE BELT MASTER

936 Stadem Drive, Suite 5
Tempe, AZ 85281-1960
Agricultural control agents
Sales: \$10+ million
Tel: (602) 921-3110
Fax: (602) 921-3225

ARCON MANUFACTURING, INC.

P.O. Box 19627
Charlotte, NC 28219
*Feed handling and bins, storage
and containment systems*
Sales: \$10+ million
Tel: (704) 394-2198
Fax: (704) 392-4741

BALER EQUIPMENT COMPANY

P.O. Box 25150
Portland OR 97225
Agricultural and industrial equipment
Sales: \$10+ million
Tel: (503) 292-4118
Fax: (503) 297-5991

JACKLIN SEED CO.

West 5300 Riverbend Avenue
Post Falls, ID 83854
Turfgrass and forage grass seeds
Circulation: one time per year to 20,000
Tel: (208) 773-7581
Fax: (208) 773-4846

2. APPAREL/WORK/UNIFORMS:

ALLIED GLOVE & SAFETY PRODUCTS MFG. CO.

4711 West Armitage Avenue
Chicago, IL 60639
*Industrial safety apparel, aprons
and gloves*
Sales: \$10+ million
Tel: (312) 804-1800
Fax: (312) 804-1810

BAILEY'S

44650 Highway 101
Laytonville, CA 95454
*Woodcutting, reforestation, outdoor
clothing and supplies*
Sales: \$3-5 million
Circulation: five times per year to 400,000
Tel: (707) 984-6133
Fax: (707) 984-8115

CLOTHES THAT WORK

903 Brandt Street
Dayton, OH 45404
Work clothes, uniforms and accessories
Sales: \$1 million
Circulation: 1.5 million
Tel: (513) 236-1500
Fax: (513) 236-8875

3. ART/GRAPHICS SUPPLIES:

FLAX ART & DESIGN

1699 Market Street
San Francisco, CA 94120
Graphic art supplies and accessories
Sales: \$.5-1 million
Circulation: 4 times per year
Tel: (415) 468-7530
Fax: (415) 468-1940

GRAPHIK DIMENSIONS, LTD.

2103 Brentwood St.
High Point NC 27263
Picture frames and associated materials
Sales: \$5-10 million
Circulation: 12 times per year to 4 million
Tel: (910) 887-3700
Fax: (910) 887-3777

JILCRAFT

5 Lakeland Park Drive
Peabody, MA 01960
Greeting cards
Sales: \$3-5 million
Circulation: 12 times per year to 4 million
Tel: (508) 532-9300
Fax: (508) 535-7736