

when dealing with the U.S. These participants said that Canada must have a deal which is good for the country. However, they recognized that the deal would have to be fair for Mexico as well. These participants felt that "we alone can't decide to exclude the U.S. because we already have a deal with them". They also indicated that it would be important to unify in such a trade agreement for economic reasons. The underlying message from this group was "be careful, take your time, we're sick of deadlines". The majority of participants in this Toronto B group supported a Mexico trade agreement but only if the U.S. was excluded. Finally, the more negative group in Montreal also wanted more information and explanations which, in their view, had not been provided for the GST and the Free Trade Agreement with the United States. Their advice to the Department included: take care with the U.S.A., perform a preliminary study on the topic of advantages and disadvantages of such an agreement, ensure that the agreement respects the rights of each party (Canada and Mexico) and include items in the agreement for control/cquatability regarding the environment, workers and salaries.