

purchasing practices and other government measures that restrict or prohibit trade. It should be noted that, in light of the FTA, Canada's access to the U.S. market has largely been addressed. However, certain non-tariff measures such as government purchasing practices are also covered by NAFTA negotiations and representations on these or other measures would be welcomed.

We would also appreciate receiving your recommendations as to the time frame for gradually eliminating various tariffs (longer periods for so-called sensitive items, such as 10 years, and shorter periods -- 5 years, for example -- or immediately for those with high export potential). Finally, you may also wish to comment on the elimination of certain rates of duty that Canada applies under the Customs Tariff or on other measures that serve to protect the Canadian production of goods. Such comments should outline the probable effect of such reductions in terms that are as specific as possible.

Canadian negotiators in the services area would be greatly assisted through the receipt of additional information regarding the export interests of Canadian services exporters, particularly in the areas of business services, professional services, transportation services and telecommunications. Submissions should also note particular difficulties encountered in the export of such services such as licensing or residency requirements. In preparing their submissions, service and other exporters might wish to map out their requirements with respect to the temporary entry of persons. The provisions of Chapter 15 of the FTA regarding temporary entry for business might serve as a useful point of departure.

Additional information would also be very helpful, including your current production and export figures for the products concerned, the number of people employed by your company, and other relevant information.

Please indicate whether any information is confidential.

For further information, contact:

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