REPT4D
90/01/23

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 89
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :437-LONDON

004-DEFENCE PROGRAMS,PRODUCTS,SERV
UNITED KINGDOM

PLANNING:	ACTIVITIES PROPOSED IN POST PLAN:	ANTICIPATED RESULTS:
ALL SUB-SECTORS		
	FOLLOW UP TO MINE COUNTER MEASURES MISSION PROMOTION OF JOINT VENTURES BETWEEN CDN & UK MCM COMPANIES	TO PURSUE UK AND THIRD COUNTRY MARKETS
	FOLLOW UP TO FARNBOROUGH INTERNATIONAL 88 PROMOTION OF CDN AEROSPACE PRODUCTS AND COMPANIES TO UK MOD	AND UK INDUSTRY
	CDA/UK RDP STEERING COMMITEE APRIL 89 I.D. OF COOPERATIVE DEFENCE DEVELOPMENT PROJECTS BETWEEN	CDA & UK
	CDN INDUSTRIAL BRIEFINGS TO UK MOD AT CDA HOUSE IN DEPTH EXPOSURE OF UK MOD OPERATIONAL AND REQUIREMENTS	PERSONNEL TO CDN NICHE CAPABILITIES
	PARIS AIRSHOW JUNE 89 PROMOTION OF CDN PARTICIPATION IN AEROSPACE JOINT VENTURE	

TRACKING:	ACTIVITIES UNDERTAKEN IN QUARTER:	QUARTERLY RESULTS REPORTED:
QUARTER: 1	Participation in Hitec 89 and Paris Airshow 89. Continuing promotion of Cdn high technology companies to UK MOD at High Commission.	BA order for 20 Regional Jets from Canadair worth C$350 m; Bombardier acquisition of Shorts for C$60 m with UK govt assistance $1.5 b; Indal company promos at HiCom.
QUARTER: 2	a) Royal Navy Equipment Exhibition 89. b) Promotional seminars to UK MOD by MED-ENG and Sparton Canada. c) Lay groundwork for sector mission to UK.	a) Promoton of j/v's between Cda & UK industry. b) UK MOD may acquire bomb disposal suit for evaluation. c) Recruitment underway for March 90 mission.
QUARTER: 3	-----	
QUARTER: 4	-----	