

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM  
ACTIVITY REPORT  
FOR 3RD QUARTER OF 1986 (Q3)

Summary for POST: San Jose

Activity		AVERAGE TIME ALLOCATION				TOTAL TIME ALLOCATION	WORKLOAD (#)
		CANADA-BASED		LOCALLY-ENGAGED			
		TRADE	NON-TRADE	TRADE	NON-TRADE		
A. Servicing Export Enquiries	from Canada	22.5	0.0	2.0	0.0	0.47	111 (Enquiries)
	from Territory	6.0	0.0	4.0	0.0	0.16	50 (Enquiries)
B. Export Promotion Projects and Events		6.5	0.0	9.0	0.0	0.22	1 (Projects/Events)
C. Other Trade Development Activities		0.0	0.0	0.0	0.0	0.00	
D. Promotional Projects		4.5	0.0	0.0	0.0	0.49	0 (Fairs/Miss/Conf.)
E. Servicing Investment Development	from Canada	3.0	0.0	0.0	0.0	0.06	10 (Enquiries)
	from Territory	1.5	0.0	0.0	0.0	0.03	2 (Enquiries)
F. Service to Government	External Affairs	12.5	0.0	7.0	0.0	0.32	20 (Reports)
	NGOs, Provinces, ETC	6.0	0.0	10.0	0.0	0.22	2 (Contacts)
G. Administration	Program Management	21.0	0.0	0.0	0.0	0.42	
	Leave, Professional Dev.	1.5	0.0	0.0	0.0	0.03	
Total TID Program		85.0	0.0	100.0	0.0	2.70	
H. Other Programs		15.0	0.0	0.0	0.0	0.30	

Canadian Business Visitors: 55  
Local Business Visitors: 54

Trade Officers: 3  
Non-Trade Officers: 0

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent

COMMENTS