

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM  
ACTIVITY REPORT  
FOR 3RD QUARTER OF 1986 (863)

Summary for POST: London

Activity	AVERAGE TIME ALLOCATION				TOTAL TIME ALLOCATION	WORKLOAD (#)
	CANADA-BASED		LOCALLY-ENGAGED			
	TRADE	NON-TRADE	TRADE	NON-TRADE		
A. Servicing Export Enquiries	from Canada	6.5	0.0	18.2	0.0	429 (Enquires)
	from Territory	6.5	0.0	10.4	0.0	560 (Enquires)
B. Export Promotion Projects and Events		6.2	0.0	1.0	0.0	123 (Projects/Events)
C. Other Trade Development Activities		11.2	0.0	35.4	0.0	
D. Promotional Projects		16.3	0.0	11.8	0.0	15 (Fairs/Miss/Conf.)
E. Servicing Investment Development	from Canada	6.8	0.0	0.8	0.0	80 (Enquiries)
	from Territory	10.0	0.0	3.0	0.0	204 (Enquiries)
F. Service to Government	External Affairs	7.8	0.0	8.2	0.0	218 (Reports)
	OGDs, Provinces, ETC	9.7	0.0	5.0	0.0	160 (Contacts)
G. Administration	Program Management	11.0	0.0	0.8	0.0	0.70
	Leave, Professional Dev.	0.3	0.0	5.4	0.0	0.29
Total TID Program		92.3	0.0	100.0	0.0	10.54
H. Other Programs		7.7	0.0	0.0	0.0	0.46

Canadian Business Visitors: 206  
Local Business Visitors: 515

Trade Officers: 11

Non-Trade Officers: 0

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent

COMMENTS