

## Deadline for EMC Certification in France Fast Approaching

As reported in the November 6, 1995, issue of *CanadExport*, all telecommunications and electronic equipment sold in France must conform to the European Union's (EU) Electromagnetic Compatibility (EMC) Directive as of January 1, 1996.

An initial six-month period allows companies to use up existing stock, but all equipment manufactured or imported after January 1 must be certified to be sold in France. Equipment that is certified for France is also acceptable anywhere in the EU, but must bear the CE marking and be accom-

panied by a EU Declaration of Conformity.

Only accredited European facilities can perform the certification testing and reporting, thus requiring Canadian companies to have their equipment tested in Europe. Several accredited facilities, however, have established offices outside of the EU or have appointed qualified facilities to carry out the testing. For example, Britain's Interference Technology International Ltd. appointed UltraTech Engineering Labs of Mississauga, Ontario, to act on its behalf, which will allow

Canadian companies to have the testing performed in Canada.

With the deadline for certification fast approaching, there is considerable backlog at both European and Canadian laboratories, so Canadian companies should act quickly.

For information on product safety, contact Moe Lamothe, M.A. Lamothe & Associates, Tel.: (905) 877-2203; Fax: (905) 877-4811. For questions on the EMC Directive, contact Victor Kee, UltraTech Engineering Labs, Tel.: (905) 569-2550; Fax: (905) 569-2480.

## Loan Program Helps B.C. Exporters Succeed

B.C. companies looking to finance export ventures should look to the British Columbia Trade Development Corporation's Export Loan Guarantee Program.

Having provided guarantees for more than 100 loans valued at over \$60 million, the program

has helped B.C. companies generate more than \$250 million in export business.

The Corporation's loan guarantee program is open to any registered B.C. business that manufactures or processes products or provides services having high local content and that are des-

igned for export.

For more information, contact British Columbia Trade Development Corporation, Export Finance Branch, 999 Canada Place, Suite 730, Vancouver, B.C. V6C 3E1, Tel.: (604) 844-1909 or 1-800-661-3877; Fax: (604) 660-3917.

## QUEBEC LUMBER COMPANY GETS JAPANESE ACCREDITATION

Matériaux Blanchet Inc. of Saint-Pamphile, whose sawmill is located near Quebec City, recently obtained accreditation to place the Japanese Agricultural Standards (JAS) stamp on lumber for the Japanese market. This makes Blanchet the first mill in Eastern Canada to use the JAS seal, which is essential in Japan, thereby enabling it to represent the Quebec lumber industry on the Japanese market, the world's second largest. For information, please contact Claude Boulanger, Director of Overseas Sales, Matériaux Blanchet Inc., Tel.: (418) 871-2626; Fax: (418) 871-9755.

## Canadian Building Products to Japan

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already has two major Canadian clients who are very eager to fire test certain building products to Japanese standards.

For more information on this ground-breaking agreement and how to take advantage of it, contact Wayne House, Japan Division (PJP), DFAIT, Tel.: (613) 995-1678; Fax: (613) 943-8286.