

PENN TREATY MONUMENT, Erected in Penn Treaty Park, in Kensington, by the Penn Society, 1827. The monument marks the spot under which Penn made his treaty with the Indians, in 1682

## Do It Now

It was the late President Garfield who said, "Things don't turn up in this world until somebody turns them up." If a young man does not save any money now, during his money producing period, what hope has he for his maintenance when he is old? A life assurance investment today will mean a lot of comfort in future years. The Sun Life of Canada is a young man's Company for many reasons.

## Just Among Ourselves.

Speaking about Mr. W. A. Higinbotham, the In-

surance World adds the following to a very complimentary note from the United States Review:

Having on one occasion crossed the ocean with "W. A." we can further vouch for his companiability and versatility, both in the smoking room and on deck. On deck he made himself an especial favorite with the ladies, and children cried to be taken in his arms.

[The word "children" in the above saves "W. A." from a bit of fatherly advice. If it had read "they" instead of "children." O, my!—Editor].

Mr. C. C. Knight, manager of Sherbrooke District, evidently believes in the power of the platform, for we notice an extended report of a very interesting and instructive address on life assurance, which he recently delivered before the Young Men's Christian Association of Sherbrooke. This is a good idea, for there is a great amount of misunderstanding regarding life assurance even at the beginning of the twentieth century.



OLD GRISTMILL, AT GERMANTOWN.

This old mill was built in 1683, by Richard Townsend, a member of the Society of Friends. The chief material in its construction was brought from England.