Q. Well, what pay do you give the little girls and boys? Are these connected

with the clothing establishment? A. Yes.
Q. What wages do you pay these? A. When we take a boy on we usually commence with \$1.50 a week. If he is a small boy we commence with \$1 or \$1.50.

Q. If they remain with you you advance their wages? A. Yes.

Q. What advance do you make? A. A boy learning his trade gets an advance every year of a dollar a week.

Q. Do these boys remain with you? A. No; as a rule they leave and shift to

something else. Our trade is rather unpopular with boys.

Q. What do you pay to little girls when they come to you? A. We pay them piece work. We put them under a superintendent and as soon as they can do what work they are at they get pay.

Q. How long would they be under instructions? A. Two or three weeks; if they cannot sew it may be two, or probably three, months before they get anything.

Q. Do you find your hands, as a rule, steady men to work or otherwise? A. Well, if they stay with us they are steady; if not, we get rid of them as soon as we can. Q. Could you tell us of any of your men having any means by them-have any

of them houses of their own? A. I don't know of any; I think not.

Q. Have you had any labor trouble with your people? A. No; none at all. Q. These people having work outside—how are they paid? A. Altogether by

piece work.

Q. You have a regular standard, I suppose, for a certain class of goods? A. Yes. Q. I am going to ask you a question now that you need not answer if you have any objection to doing so. Has your business increased or otherwise? A. Yes; we do something more every year.

- Q. Do you supply any place outside the city? A. Oh, yes. Q. Where do you find a market for the rest of your goods? A. We send goods all over the Maritime Provinces; to New Brunswick, Prince Edward Island and Newfoundland.
- Q. Anywhere else? A. When we get overloaded we go to Ontario, but there is no profit in that. Twice we have had to unload there. If we manufacture more goods than we can get rid of in the regular way, we send some one to take a trip to Toronto.
- Q. Do you ever go past Toronto? A. Yes; we have been as far west as London, but we do not look at that as regular trade. Q. You don't find that trade profitable? A. No.

Q. You are more confined to your own place? A. We have never worked it regularly.

Q. And your business is steadily increasing? A. Yes; we get out more every year.

## By Mr. J. Armstrong:—

Q. Who of your employes receive \$12 a week? A. We have one journeyman tailor at that price. The hands at \$9 to \$12 would be on custom work, and in the season, if it is a brisk season. That is not in the wholesale department. In a good season we would have three or four hands getting \$10 or \$12.

Q. You say you have ten women to one man? A. That is about the average.
Q. How many men have you? A. I think eight or ten.
Q. That is, you have eighty or a hundred women? A. Yes.

Q. What would be the average between the prices? From \$5 to \$12 a week you pay the men? A. Yes; \$7 or \$8.

Q. Do they work overtime? A. Very seldom.

Q. When they do, are they allowed for it? A. Yes. We pay at the same rate.

Sometimes we work one and a quarter time, but that is only occasionally.

Q. How much would women on piece work earn? A. They would average between \$3 and \$4 a week.