mending it to anyone with constipation or any trouble arising therefrom. Its benefits is such cases are felt at once, in my own case as well as others that have come directly under my notice. It has certainly been the means of bringing war record, pointing out among other things that the Rockefeller Foundation, with which he was associated, had expended more than twenty-two million dollars in war work, part of this going to relieve the Belgians, equip hospitals at the front with the latest surgical facilities and for Red Cross work in Serbia. In discussing the political situation, he said that the recent caucus at Ottawa indicated that Union Government is going to pieces and that it is necessary to strengthen the Opposition so that extravangant expenditure can be guarded against and oppressive taxation kept down.

THE BUSINESS COLUMN

(Continued from page 7.)

The BUSINESS COLUMN

(Continued from page 7.)

the Wanamaker lists have proved highly successful—not only in attracting new trade to the stores, but also in moving lines in certain departments, lines which are emphasized by appearing at the head of the various sub-divisions of these shopping lists which feature goods rather than prices or quality.

He wrote all his letters on advertised linen.

Used dentifrice trade-marked with some-body grinnin'.

He bathed every day in an advertised tub,

And advertised soap helped him out with his scrub. (Continued from page 7.)

St. Louis has an enterprising and re-sorceful automobile branch manager. He took the advertising reins in his own and scoffin'! matter that happened to be sent in.

Here is his unique and rather hadr-

raising scheme:

A photographer, a car and a driver were sent around St. Louis to every steep grade and "impossible" road barrier that might be imagined. That automobile was made to do things that no manufacturer would ever ask of a car. But the things it did were daredevil test stunts that went to prove this particular automobile was wellnigh invincible. The photographer stood on the side lines and snapped these feats of hazard.

PUNISH PEEPING TOM

London, Oct. 4—For loitering at midnight and peeping through the windows of the Farmborough quarters of the Women's Royal Air Force, Ernest Stone-house was fined \$5.26 or a month in Jail. His excuse was he was "only having a bit of fun."

LONGON STANDARD STAN

hazard.

For example, the driver deliberately drove his car up a long, tedious flight of stone steps in Ferest Park. Everyone in St Louis knew the stairs, had puffed up them and knew how steep they were. If an automobile could ascend this granite handicap it could do anything on earth within reason.

Three-column newspapers space was used to reproduce the photograph and a bit of descriptive matter. Each ad photograph was numbered, with a suggestion that the reader save them as they were issued, completing a remarkable series of twelve.

# Can Buy Candy by Year

The Kaufman store of Pittsburgh, Pa, has an ingenious candy club where-by one may leave an order for one month by one may leave an order for one month three months or one year for sweets to be sent each week as designated. Thus the busy man can leave an order for a box of his favorite sweets that will be sure to reach his home regularly. This is billed to him at the end of the month and paid for as would be any other article charged to his account.

## "Missing Customer's"

One morning, about the first of the month, the good customers of a Fresno, Calif., clothier were tipped off to a special sale put on by the dealer. And the tip appeared to come, not direct from the clothier himself, but from one man in the town who could not come. And the sale was a success.

In the envelopes received by the patrons of the store was a six-page folder. On the cover was the printing:

THE ONE MAN WHO CANNOT

THE ONE MAN WHO CANNOT ATTEND
WALTER HAMILTON'S SUMMER SALE
As the man opened up the folder he saw on the first inside page a picture of a man in convict's uniform peering through the bars of a cell. Then opposite this portrait and on the remaining two inside pages was a letter with the following to say:

Dear Wallie—Say, I'm sorry I can't come over to your annual summer sale.

Dear Wallie—Say, I'm sorry I can't come over to your annual summer sale. I hoped to come, but the warden insists that I stay here as his guest. It's hard to break away from a man who hard to break away from a man who sis as hospitable as he 's—you know Bill Gerston, I reckon, and understand how hard it would be for me to turn the best of the start of the

pose you've got anything in nice stripes that would fit me? I'd like to get anthat would fit me? I'd like to get an other suit, and the way you got them other suit, and the way you got them marked it's better'n the place I usually use Without Discomfort or get them.

The Anti-Advertiser

He swore he'd have nothing to do with the mult—

glect a single day. Write now and begin the method at once. Send no money. Simply mail coupon below. Do it Today.

Nay, nothing—whatever! And that was his ult! He loathed the vulgartiy often displayed In drinks, toothpaste, underwear-wrethed old "trade!" But when he fed he ate advertised

food: Wore advertised clothing so's not to go Drank advertised liquids from advertised cups, And played, at his leasure, with adver

tised pup

### Superintendent of Nursing School Says Internal Bathing Gives Best Results in Constipation.

Charlottetown, Oct. 3—As a result of the complete and convincing manner in which Hon W. L. Mackenzie King dealt with the question of his work during the war period at the Summerside meeting tast night, the conviction is pretty general throughout the riding of Prince today that no opposition will be offered to him at the by-election on the twenty-seventh.

At Alberton tonight he addressed and the complete and convincing manner in which Hon W. L. Mackenzie King dealt ure in sending you a letter recommending the J. B. L. Cascade. I shall also be pleased to do so personally or by phone. From personal experience also from my various patients who are using the J. B. L. Cascade I have no hesitation in recommending it to anyone with constipation or any trouble arising therefrom. Its benefits is such cases are felt at once, in

He slept every night in bed; And when at the last they declared he

Effective Measures Taken Since childhood Mr. A. Cail was under the shadow of a great evil, which always menaced his comfort and safety. Bead what he says:—

"I was troubled with my kidneys since childhood and spent a large amount of money trying to get cured. Instead of getting better, I kept getting worse until a friend of mine advised me to try Gin Pills. I did so, and after taking one box, I was able to get out of bed and walk around. Two more boxes relieved me completely, and since then I have had no return of the trouble."

of Canada, Limited, Toronto. United States Address, Na-Dru-Co., Inc., 202 Main St., Buffalo, N.Y. 252

### "CARRY ON"!

or Headachy, take "Cascarets"

how hard it would be for me to turn down his entertainment.

And I sure wanted to get a pair of those silk shirts you have on the counter at \$6.75. I know that they are worth \$8. And as my straw hat is gone, I would like to get one of those you're closing out.

Underwear, too. I need a little of that. Wish I could come over to invest in a suit or two to finish the season. How about those suits you marked down from \$40 the \$32.50—do you suppose you've got anything in nice stripes

get them.

Well, Wallie. when you start that annual summer sale next Monday morning this will tell you why I'm not there—and I suppose the early comers will get the cream of the picking. But you know how it is.

Confidentially yours,

ARTER-DARK BILL, CELL 4566

ARTER-DARK BILL, CELL 4566 ow Visibility for Scrubbers

How to grab the women who scrub

Troubled with asthma, our method should and sweep stores is a matter which has been solved by the Fair of Chicago. We especially want to send it to those

> Free Trial Coupon FRONTIER ASTHMA CO., Room

took the advertising reins in his and and scound; and scound; they laid him away in an advertised

peasonal supervision of Glenn Craig Tobias, a thoroughly experienced operator, who is intimately acquainted with the great oil fields of Kansas, Oklahoma and Texas . Mr. Tobias has owned a large number of oil properties, including leases and oil wells, and at present has holdings

turn of the trouble."

Many people-have kidney and bladder trouble without knowing it. They think nothing of the backache, the pains in the sides, the constant headaches, the rheumatic, sciatic and neuralgic pains, the floating speeks before the eyes, the swollen joints, the highly-coloured urine—all signs of trouble—all signs which should receive immediate attention and treatment with Gin Pills, which are by far the most effective of all preparations, and which may help you to avoid a fatal operation. They quickly relieve pain and heal the congested tissues, bringing the organs back to normal. At druggists and dealers, 50c a box. Money back if no relief. Send for free sample. The National Drug & Chemical Co.

If Constipated, Bilious

Their force of scrubwomen, cleaners and tore-cleaning help are fitted with neat khaki uniforms which do not show the dirt, but give the wearer a businesslike appearance instead of the usual slipshod, ill-kept appearance of people who do this sort of work.

We especially want to send it to those apparently hopeless cases, where all forms of inhalers, douches, oppium preparations, fumes, "patent smokes," etc., have failed. We want to show everyone at our expense, that this new method is designed to end all difficult breathing, all wheezing, and all those terrible paroxysms at once. This free offer is too important to ne-

609X, Niagara and Hudson Streets, Buffalo, N. Y.

Send free trial of your method to:

# % FOR DIVIDENDS

# --- 5 WELLS

\$10 May Earn You \$1,000

\$100 May Earn You \$10,000

Five Chances for Gusher Wells--Five Shots for a Fortune

# ROYAL OIL WELLS

**CAPITAL \$500,000** 

in both Texas and Oklahoma.

The directors of the Royal Oil Well

Company have thoroughly investigated

the character and standing of our general

manager, both through the mercantile

agencies and the banks. Reports from

all sources are such as to justify our

business integrity.

FULLY PAID—NON-ASSESSABLE

SHARES 10c. PAR VALUE

A limited issue of \$100,000 of the Royal Oil Wells. Every share of this issue is first preferred stock. Preferred as to assets, preferred as to dividends, and in addition participates fully and equally in all profits and all properties as outlined

in this announcement. Royal Oil Wells offer the small investor a golden opportunity to share in the wonder profits of the greatest wealth producing industry known to modern civilization—with the absolute assurance of minimum risk, maximum profit and a square deal from start to finish.

Charles W. Barton, New York Publisher, has personally visited the great Tex as Oil Fields. Read his article re-published here from the New

The general management of Royal York Telegraph. UNDREAMED-OF RICHES COME TO MEN, WOMEN AND CHILDREN IN WONDERFUL OIL FIELDS IN LONE STAR STATE. Oil Wells Company, will be under the (By Charles W. Barton.)
(Assistant Publisher of The Morning Telegraph.)

(Assistant Publisher of The Morning Telegraph.)

When I boarded the train for Texas about a month ago I was somewhat skeptical about the reports of the fabulous wealth which was coming to oil investors in Texas. I was prepared to meet a lot of smooth-talking, silvery-tongued oil stock salesmen. To say the least, I expected that the oil men that I was to meet would show me the bright side of the oil business and put their best foot forward. Thus I was prepared to discount about 80 per cent. of what they told me and take what I saw with a grain of salt.

After having spent this month in going over the oil fields, my greatest worry is that if I tell the actual truth—the bare, cold facts—I will be considered a candidate for the presidency of the Ananias Club, or speaking in the vernacular, the best liar east of the Mississippi.

I am told that in the town of Ranger a year ago there was hardly a man in the town who had a bank account of \$5,000. Today there are probably twenty-five who have a bank account of \$5,000,000. Millionaires are so common that nobody thinks anything about them.

Everybody seems to have plenty of money, even drillers making \$12 and \$15 per day.

Men and women have gone to sleep at night only to wake in the morning to find themselves multimillionaires, because they have struck oil.

With modern machinery consuming an ever increasing amount of oil, and with England, France and

With modern machinery consuming an ever increasing amount of oil, and with England, France and Italy and all foreign nations calling upon us for more and more oil, the demand is sure to exceed the supply for a long time to come. Texas today is the Aladdin of the world and opportunities there are greater than ever before. Frankly, I must confess, that I expected to find a lot of crooks in the oil business. All my early train-

ing had taught me to shun an oil investment as I would a snake.

However, I must say that in my opinion the great majority of Western companies are absolutely on the level. I never met a finer class of people in my life than the men who are putting out these Western companies. There is no need for an oil company to be crooked. There is an inexhaustible supply of oil in Texas and there is so much money to be made by simply being fair and square that it is not worth while to be dishonest confidence in his ability as well as his

PERSONAL GUARANTEE - PRO-DUCING OIL WELLS AND DIVIDENDS.

To my friends and clients: Royal Oil Wells Company was orgamzed in the interest of the small investors who wish to invest in amounts smaller than are being accepted by the larger companies in which the writer is

I have been organizing companies for several years and I HAVE NEVER YET PROMOTED A FAILURE. Royal Oil Wells will be my best effort. I take full personal responsibility for Royal Oil Wells, and tender you my personal guarantée that we will produce oil and pay dividends. No effort will be spared to make the company a whirl wind success. Respectfully,

GLENN CRAIG TOBIAS, President-General Manager.

Jump on a train and go down and see for yourself, as I did, the wonderful opportunities which are open in every line of business in Texas towns adjoining the oil fields. Talk with the farmer boy of a month ago, who today is a multi-millionaire. Talk with the immigrant woman who invested \$300 and today is worth over a million and owns her own oil well and is getting richer every boy of a month ago, who today is a multi-millionaire.

minute.

A man goes out and buys a lease in territory in which geologists have told him he should strike oil. He needs twenty-five to fifty thousand dollars to erect a derrick and drill a well, depending on the depth to which he must dig before he strikes oil. In some sections the oil lies in shallow fields, and in other sections he must dig much deeper. Barring accidents, such as drilling a crooked on the depth to which he must dig before he strikes oil. In some sections the oil lies in shallow fields, and in other sections he must dig much deeper. Barring accidents, such as drilling a crooked on the depth to which he must dig before he strikes oil or has a dry hole. It hole and having a cyclone destroy the derrick, délay in getting materials because of lack of transportation, within about thirty to sixty days he knows whether he srtikes oil or has a dry hole. It hole and having a cyclone destroy the derrick, délay in getting materials because of lack of transportation, within about thirty to sixty days he knows whether he srtikes oil or has a dry hole. It hole and having a cyclone destroy the derrick, délay in getting materials because of lack of transportation, within about thirty to sixty days he knows whether he srtikes oil or has a dry hole. It hole and having a cyclone destroy the derrick, délay in getting materials because of lack of transportation, within about thirty to sixty days he knows whether he srtikes oil or has a dry hole. It hole and having a cyclone destroy the derrick, délay in getting materials because of lack of transportation, within about thirty to sixty days he knows whether he srtikes oil or has a dry hole. It have a dry hole and having a cyclone destroy the derrick, delay in getting materials because of lack of transportation, within about thirty to sixty days he knows whether he srtikes oil or has a dry hole. It have a dry hole and having a cyclone destroy have a dry hole. It have a dry hole and have a dry hole and have a dry hole and have a dry hole. It have a dry hole and have a d When an oil man decides to change operations into a field that is new to him, the first thing he does is to study the drilling records, the averages as supplied to the new field. When you put your money into the oil business you should know the drilling records, what the percentages of the business are—for and against you. Records for the entire United States for the month of March, your money into the oil business you should know the drilling records, what the percentages of the business are—for and against you. Records for the entire United States for the month of March, your money into the oil business you should know the drilling records, what the percentages of the business are—for and against you. Records for the entire United States for the month of March, your money into the oil business you should know the drilling records, the averages as supplied to the new field. When you put were dry. In April there were 2,590 drilled—only 467 were dry. In the Mid-Continent fields, including Kansas, Oklahoma and North Texas, show that there were 2,584 wells drilled. Only 403 were dry. In June, 1,417 were drilled with only 262 dry. In North Central Texas alone, 401 wells were drilled in the month of these 70 month of Mary, 1,504 wells were drilled—in North Texas with only 57 dry holes. Do you call that a gamble? Yet one good oil well will pay for a dozen dry holes. What matter if you do get were dry. In May there were 283 wells drilled in North Texas with only 57 dry holes. Do you call that a gamble? Yet one good oil well will pay for a dozen dry holes. What matter if you do get were dry. In the Mid-Continent fields, including Kansas, Oklahoma and North Texas, other than the percentages of the business are—for and against you. Records for the entire United States for the month of March, you have dry left the percentages of the business are—for and against you. Records for the entire United States for the month of March, you have dry left the percentages of the business are—for and against you. Records for the month FACTS AND FIGURES. WHAT THE DRILLING RECORDS SHOW.

# MILLIONS IN OIL---GET YOUR SHARE NOW

FIVE WELLS TO BE QRILLED—FIVE CHANCES FOR A GUSHER IN THE HEART OF THE PROVEN OIL FIELDS

ROYAL OIL WELLS WILL DRILL FIVE WELLS IN THE DEEP SAND PROVEN OIL FIELDS. EVERY WELL WILL BE DRILLED RIGHT UP AMONG THE LARGEST PRODUCERS IN THE FIELD.

NO WILD-CATTING, NO EXPERIMENTING, NO GAMBLING ON TRENDS OR STRUCTURES. EVERY WELL, ABSOLUTELY WITHOUT EXCEPTION, WILL BE DRILLED WITHIN 250 YARDS OF A PROVEN, PRODUCING OIL PROPERTY. THIS POLICY IS AN IRON-CLAD GUARANTEE FOR YOUR PROTECTION, AND THE FIRST ASSURANCE OF ITS KIND EVER OFFERED INVEST-

# 50% FOR DIVIDENDS

Royal Oil Wells is permanently pledged to the policy of substantial dividends—not 5 p. c. or 4 p. c. or 10 p. c., but a full half—50° p. c. of every dollar's worth of oil produced. Do you realize what this means to you? Oil companies frequently earn a full 50 p. c. on the capital invested in the short period of 30 days, many of them have earned 100 p.c. in 30 days. But the stockholder don't what this means to you? Oil companies frequently earn a full 50 p. c. on the capital invested in the short period of 30 days, many of them have earned 100 p.c. in 30 days. But the stockholder don't what this means to you? Oil Wells will be conducted on a different basis. When the money is earned it is yours. Royal Oil Wells proposes to give it to you and give it to you promptly. Thirty days after get it. Royal Oil Wells will be conducted on a different basis. When the money is earned it is yours. Royal Oil Wells proposes a day or \$1,000 a day, will go to our stockholders.

There will be give it to you will go to our stockholders.

There will be no set dividend rate. The earnings of each month will be split, 50-50. 50 p. c. for dividends—50 p. c. for expenses and additional wells.

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FIELDS OF TEXAS AND OKLAHOMA.

If you want to be an inside partner instead of a mere owner of stock, if you appreciate the kind of company that will pay the profits to you instead of to your estate, if you want to share in If you want to be an inside partner instead of a mere owner of stock, if you appreciate the kind of company that will pay the profits to you instead of to your estate, if you want to share in the great oil wealth that is enriching others, fill in the coupon means money to you, and to every stockhold-the great oil wealth that is enriching others, fill in the coupon now and mail it today. If you don't er who buys into Royal Oil Wells. \$10 is not too little—\$10,000 is not too much. Remember, the more you put in the more you take out. But fill in the coupon now and mail it today. If you don't happen to have a check around, mail the coupon anyway and you can send your money in later.

- 1	OFF WELL HOW	G
	A FORTUNE IN ONE WELL; HOW MANY FORTUNES IN FIVE WELLS?	\$10 is
	\$ 10 in Cuggenheim well, worth \$ 1,000 10 in Carey well, worth 1,500 10 in Trapshooter well, worth 2,000 25 in Home Oil Co., worth 4,000 26 in Home Oil Co., worth 5,000	NOR A
	25 in Merritt Oil, worth 6,500 25 in 1914 Oil Co., worth 7,000	-
	50 in Fowler Farm Co., worth 8,500 50 in Marine Oil, worth 10,000	Chec
	100 in Burk Waggoner on and leases, 19,000	both
	100 in Union Oil, Worth 20,000 100 in Home Run Oil Co., worth 20,000 100 in Imperial Oil, worth 32,000	equa
\	200 in Pinol Oil Co., worth 21,000	_3
	These are just a few of the many reported on small investments in oil. It has been stated that \$500, invested in Union oil returned \$750,000.	Sto \$10 is
		. 310 1

### GET YOUR SUBSCRIPTION IN NOW TO SHARE IN ALL FIVE WELLS

not too little, \$10,000 is not too much—Remember, the more you put in the more you take out. APPLICATION FOR SHARES. RTH AMERICAN FISCAL CORPORATION, GENTS FOR ROYAL OIL WELLS SHARES, 5 COLUMBUS CIRCLE, NEW YORK.

I hereby subscribe for ..... shares of the asury Stock of Royal Oil Wells, and enclose k, draft or money order in full payment. I understand that these shares are preferred, as to dividends and assets, and that they share ally in all profits and all wells, now and hereafter.

FULL NAME ..... St. John, N. B., Evening Times-Star

ADDRESS ..... ock Certificate issued Day Money is Received.

\$10 buys ...100 Shares 25 buys ... 250 Shares 50 buys . . . 500 Shares 75 buys . . . 750 Shares 100 buys . 1,000 Shares 200 buys . 2,000 Shares

There is an inclination on the part of certain class to question the fabulous for-tune reports that are constantly coming to light. However, no one will question the above statements by Charles W. Barton, who is one of the most respected and able jour-nalists in the newspaper business. As a matter of fact, this page could be filled with condensed accounts of the unbe-lievable fortunes made in oil. Such stories come to light every hour of the day, and yet not the half of them have been told. It is said of Tulsa. Oklahoma the is said of Tulsa, Oklahoma, that every ember of the Chamber of Commerce is an il millionaire, and that there are more than ne hundred millionaires whose fortunes were made entirely through oil. The oil business alone is open to the small 500 buys . 5,000 Shares investor as a possible fortune on a few hundred invested. It has been for years, and is today the poor may's shares late large sums through moderate invest-

FORTUNES IN OIL.

NOTICE IMPORTANT:

\$10 is not too little, \$10,000 is not too much—Remember, the more you put in the more you take out. CANADIAN MONEY AND CANADIAN DRAFTS ACCEPTED AT FACE VALUE. NO CHARGE FOR EXCHANGE. YOUR OWN PERSONAL CHECK GOOD WITH US