

July 11th, 1924.

The President,  
British Empire Steel Corporation Limited,  
Canada Cement Building,  
Montreal.

Dear Sir:-

I have received a letter from your General Manager of Coal Sales under date of July 9th, 1924, of which the first paragraph reads as follows:-

"We are very greatly disappointed to learn that a contract has been placed by McGill University for their requirements of coal, from the United States. Efforts were made by our Sales Department and through our dealers, to interest the University in Nova Scotia coal but we were, unfortunately, unsuccessful in inducing them to use the Canadian product.

In view of the earnest desire of the Dominion Government and the efforts which the Provincial Government of Nova Scotia coal and, recognizing also that McGill University is supported very largely by Canadians and Canadian funds, we feel that the situation is an anomalous one and that McGill University should use the Canadian product."

For your information I wish to say that your Company with others, was informed of the requirements of the University and that on tenders being received, coal for coal and price for price your Company's tender was much the least satisfactory. The business was, therefore, closed with another company. After this your representatives returned and offered to furnish us with the