

REPORT 4B
87/10/28

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

POST : 436-DUBLIN

IRELAND

QUARTER: 1

008-TRANSPORT SYS, EQUIP, COMP, SERV.
ONGOING FOLLOW-UP WITH GPA, AER LINGUS AND
RYANAIR RE THEIR INTEREST IN DASH 7 & 8. LIAISON
WITH GPA & AER LINGUS RE POSSIBLE PURCHASE B737/
300 AS WELL AS ONE FOKKER 100 FLIGHT SIMULATORS
(AND OTHER AEROSPACE PRODUCTS).

GPA IS CLOSE TO DECISION TO PURCHASE 25 DASH 8
SUBJECT TO ACCEPTABLE FINANCIAL PACKAGE. GPA HAS
BOUGHT SECOND HAND CANADAIR CHALLENGER FOR
CHAIRMAN'S USE. GPA/FSI AND GPA/AER LINGUS
CONSORTIA SEEKING QUOTES FOR 2 CAE SIMULATORS.

015-CONSTRUCTION INDUSTRY
FOLLOW UP ON CANADIAN PROPOSAL TO CONSTRUCT
POUND 200 M TRANSPORTATION COMPLEX IN DUBLIN.
LIAISON WITH AER RIANTA RE RUNWAY EXPANSION AT
DUBLIN AIRPORT.

AS A RESULT OF CHANGE OF GOVERNMENT IN IRELAND,
PROJECT HAS NOW LOW PRIORITY. FOLLOW UP BY
CANADIAN CONSORTIA MAY BE WARRANTED. CONTRACT
AWARDED TO IRISH/BRITISH JOINT VENTURE.

001-AGRI & FOOD PRODUCTS & SERVICE
ENCOURAGE CANADIAN INDUSTRY TO CONSIDER
TECHNOLOGY TRANSFER (DAIRY, MEAT AND FISH
PRODUCTS) WITH IRISH INDUSTRY.

DESPITE POST EFFORTS, THE LEVEL OF INTEREST ON
PART OF CANADIAN FIRMS HAS BEEN DISAPPOINTING.
IRISH FIRMS ARE SERIOUSLY INTERESTED. CANADIAN
BEER AND WINE NOW BEING MARKETED IN IRELAND.

005-COMM. & INFORM. EQP. & SERV
USE OF CANADIAN TECHNOLOGY IN IRISH CABLE
TELEVISION AND REMOTE SENSING SECTORS. IRISH
CANADIAN CO-OPERATION FOR EUREKA PROJECTS.

IRISH DOC PROVIDED INTR. TO MMDS TECHNOLOGY.
MACDONALD DETTWILER CONTINUE FOLLOW UP WITH
IRISH AUTHORITIES. CDN WESTINGHOUSE INTEREST IN
JOINTLY DEVELOPING CERAMIC COATING OF GAS TURBI-
NE BLADES WITH SIFCO UNDER EUREKA 33.