
I. INTRODUCTION

During 1984, the African Development Bank (ADB) Group* was committed to lending 1,062.24 billion UC** to finance its annual loan program consisting of 86 projects.

The Bank's potential is growing steadily, since the 1984 loan program represents a 19.7 per cent increase over the one in 1983. So far, the ADB has granted loans in the cumulative amount of \$4.8 billion (U.S.), for projects involving public utilities and various infrastructures.

It appears that Canadian firms are not taking full advantage of the potential contracts available through the financing operations of this important regional institution.

This document is intended to explain the procedure for awarding contracts and the opportunities offered by the ADB, and to assist Canadian consultants and suppliers in better understanding the conditions necessary for successful bidding on these potential contracts.

* African Development Bank, African Development Fund and Nigeria Trust Fund

**1 UC = \$1.30 Canadian